

Operating Budget Summary Fiscal Year 2020

Lamar University

Sam Houston State University

Sul Ross State University

Sul Ross State University - Rio Grande College

Texas State University

Lamar Institute of Technology

Lamar State College - Orange

Lamar State College - Port Arthur

Texas State University System Administration















TABLE OF CONTENTS

| | | Page |
|------|--|------|
| í | Budget Standards | 1 |
| II. | Glossary | 3 |
| III. | Budget Summaries by Component | |
| | LAMAR UNIVERSITY | 6 |
| | SAM HOUSTON STATE UNIVERSITY | 27 |
| | SUL ROSS STATE UNIVERSITY | 51 |
| | SUL ROSS STATE UNIVERSITY - RIO GRANDE COLLEGE | 71 |
| | TEXAS STATE UNIVERSITY | 85 |
| | LAMAR INSTITUTE OF TECHNOLOGY | 105 |
| | LAMAR STATE COLLEGE - ORANGE | 124 |
| | LAMAR STATE COLLEGE - PORT ARTHUR | 143 |
| | TEXAS STATE UNIVERSITY SYSTEM ADMINISTRATION | 164 |

Budget Standards Fiscal Year 2020

Components of the Texas State University System submit Annual Operating Budget proposals and supporting summaries that form the basis for this *Budget Summary for the Fiscal Year 2020*. Each component's budget tables and summaries provided herein and the consolidated Budget Summary are subject to the following budgetary standards for Fiscal Year 2020:

- 1. Each component is responsible for the accuracy and appropriateness of its operating budget and budget summary.
- 2. Each component's Annual Operating Budget has been prepared in accordance with the Board of Regents' *Rules and Regulations* Chapter III Sec. 6.71.
- 3. All material budgetary plans or budgetary intentions are reflected in each component's Operating Budget. Budgetary adjustments occurring subsequent to initial Board of Regents' approval will be reported to the Board at its regular quarterly meetings.
- 4. All General Revenue Fund appropriations have been budgeted to the extent they are known and available per the General Appropriations Act for the FY 2020.
- 5. All Institutional Funds (unrestricted current funds held outside the State Treasury) estimated income accruing to Education and General Funds, Designated Funds, and Auxiliary Funds have been budgeted to the extent they are available for operational purposes.
- 6. The budgeted revenues for local funds are based on conservative, reasonable, and supportable estimates of funds to be generated by each institutional component.
- 7. Higher Education Funds have been budgeted to the extent they will be expended or reserved to support Education and General Activities.
- 8. All budgeted appropriations and receipts are allocated to functions for which they may be utilized as authorized by State of Texas statute or Comptroller of Public Accounts rules and regulations.
- 9. Student Service Fees have been budgeted in accordance with the allocation schedule recommended by the respective component's Student Service Fee Advisory Committee.
- 10. There are no anticipated contingent liabilities, unfavorable settlement(s) of outstanding lawsuits, or other claims involving institutional components that would as of this date have a material effect on the proposed Operating Budget.

- 11. All budget adjustments for fiscal year 2019 have been or will be provided to the Board as required by Rules & Regulations.
- 12. For fiscal year 2019, no funds authorized for a specific purpose by the Board were redirected to another use without presentation to the Board. This procedure will continue to be followed for fiscal year 2020.
- 13. Budgetary controls are in place at each institutional component preventing payment of vendor invoices, inter-departmental transfers, and payroll if sufficient funds do not exist in an account. Guidelines have been established for a formal process to temporarily bypass the controls allowing payment, with budget transfers being made within a timely manner to cover any resulting deficit.
- 14. Discretionary funding for each component is not included in the budget. Gift accounts in the restricted fund group are not included in the budget.

GLOSSARY OF TERMS

Current Funds

These funds are available for use in the day-to-day operations of the institution. These include Unrestricted Current Funds (Educational and General Funds, Designated Funds and Auxiliary Funds) and Restricted Current Funds. Normally these funds would be expended within the operating cycle (fiscal year). Institutions may be required to fund costs associated with unanticipated events from reserves.

Unrestricted Funds

These are funds over which outside parties have no direct or implied control.

Restricted Funds

Restricted Funds are subject to some degree of direct control by outside parties. Limitations may include the purpose or timing of expenditures, among others.

Educational and General Funds

Unrestricted Current funds are funds appropriated by the Texas Legislature. These funds consist primarily of General Revenue, Statutory Tuition and certain statutory fees.

General Revenue Funds

This is the State's primary operating fund from which institutions and agencies receive appropriation authority to spend in a fiscal year. Appropriations not expended or committed to expenditure by the end of the fiscal year for which they were provided are returned or "lapsed" to the State. Interest earned on the General Revenue remains with the fund and does not accrue to institutions.

Institutional Funds

Certain revenue streams generated by the institution as required by the Texas Education Code must be accounted for as Educational and General Funds. State statutes require some of these funds (statutory tuition and laboratory fees) to be deposited in the State Treasury. These funds on deposit with the State Treasury earn depository interest. They are categorized as appropriated and appear in the General Appropriations Act. Other types of Institutional Funds (indirect cost recoveries and sales and services related to academic functions) may be deposited in institutional local bank accounts.

Current Unrestricted Funds

Current unrestricted funds are resources received that have no limitations or stipulations placed on them by external agencies or donors.

Designated Funds

Unrestricted Current Funds that originated from Higher Education Fund (HEF) allocations, Designated Tuition, Incidental Fees, unrestricted gifts from outside parties, earnings from Endowments on which no restrictions exist and earnings on balances held in local bank accounts. HEF funds are retained in the General Revenue Fund in the State

Treasury. All other Designated Funds are retained in local bank accounts outside the State Treasury.

Auxiliary Enterprise Funds

Also categorized as Unrestricted Current Funds, most differ from Designated Funds in that they relate to activities auxiliary to or in support of the primary purpose of the institution – the education of students. Auxiliary Enterprise Funds can be characterized as enterprises comparable to "for profit" businesses. Examples are bookstores, foodservice, snack-bar and vending operations, dormitories, apartments and related residence dwellings, special event centers, stadiums and student centers, athletics and sports programs and parking facilities. These operations are similar to "for profit" businesses; however, since they provide benefit and/or convenience to the institution's students, faculty and staff, profits may not be the primary motivation for their existence. It is not uncommon for auxiliary enterprise funds to receive support from sources outside the auxiliary-enterprise fund group.

A second category of auxiliary enterprise operations relates to certain student fee supported activities. The Student Services Fee, Student Center Fee, Recreational Sports Fee and Medical Services Fee are assessed to support in whole or in part the non-classroom activities provided for students. These activities are not necessarily enterprises, but collections of the fees provide funds to support some or all of the enterprises' activities.

Current Restricted Funds

Current restricted funds are resources provided to an institution that have externally established limitations or stipulations placed on their use. At the direction of the external funding source, restrictions can be broad (scholarships) or quite specific (analysis of the chemical composition of DNA). Sponsored research is a type of current restricted fund received by many institutions. Expected to be consumed in the near term, sponsored research funding includes explicit external instructions as to its use. This funding may lack flexibility, but it is essential to institutions actively engaged in research.

Internal designations placed on resources by the governing board or institutional management (assuming delegation from the governing board) constitute an allocation of current unrestricted funds. These designations can change at any time.

Any unrestricted resources designated to specific fund groups (plant, loan, or endowment) are included in such fund groups via a transfer. Transfers can be either mandatory or non-mandatory, depending on the circumstances. Mandatory transfers from one fund to another are those transfers arising, for example, from

- binding legal agreements related to the financing of educational plant and equipment, and
- grant agreements with agencies of the federal government, donors, and other organizations to match gifts and grants.

Non-mandatory transfers from one fund to another are made at the discretion of the governing board.

The recipient of a fund transfer accounts for the transaction as a transfer in. The provider of a fund transfer accounts for the transaction as a transfer out.

Expenditures of funds from contracts, grants and gifts provided by external parties (federal, state and local governmental units and the private sector) are normally subject to conditions and/or controls issued by contracting and granting agencies (contracts and grants) or by donors (gifts). Expenditures of Endowment earnings may occur on a current basis but may be restricted as to purpose. Federal financial aid, endowed scholarships and research grants are the major categories of Restricted Current Funds.

Higher Education Funds (HEF)

Allocations of Higher Education Funds are provided to those higher educational institutions not receiving revenues from the Permanent University Fund. These Constitutional Funds (Article VII, Section 17) remain in the State Treasury as General Revenue. HEF funds primarily support capital costs related to Educational and General activities. Institutions are allowed to expend up to 50% of their annual HEF allocation to support the cost of debt service on eligible projects.

Texas Public Education Grant (TPEG) Funds

The Texas Legislature has provided this measure of financial assistance to students. Pursuant to Education Code 56.033, Institutions must set aside a portion of funds from statutory tuition revenues to provide need-based scholarships and loans.



July 25, 2019

Members of the Board of Regents The Texas State University System

The Honorable Regents:

We are pleased to present and recommend for your approval the annual operating budget for Lamar University for the fiscal year ending August 31, 2020. This operating budget comprises all funding classified as Education and General, Designated and Auxiliary Enterprises. Development of the fiscal year 2020 budget was guided by the principles of unbiased forecasts of enrollment, revenue and expenditures, full disclosure, balance and compatibility with funding, and compliance with Texas State University System and Board of Regents rules and regulations.

Assumptions pertaining to the development of this operating budget are discussed in the following:

Enrollment Outlook

Following negative enrollment effects, largely resulting from Hurricane Harvey at the beginning of fiscal year 2018, we are anticipating a gradual return to normal for the 2019-2020 academic year with projections to exceed the levels of the current year especially with online programs. A conservatively optimistic approach has been taken with the general understanding that it can take up to four years to recover from a decline in enrollment due to a natural disaster.

Conservative forecast of tuition and fee revenue

Revenue projections for fiscal year 2020 are based on the enrollment realized during 2018-2019 and tuition and fee increases approved by the Board of Regents.

Education and General Funds

State appropriations for fiscal year 2020 were established by the 86th session of the Legislature. Our non-formula support realized the addition of Center for Midstream Management. Employee benefits allocations were reduced in this session. Overall, Education and General Funds total budget remains relatively unchanged with increased support from designated tuition.

Designated Funds

Revenues resulting from Student Tuition and Fees provide 89% of available Designated Funds and were increased to reflect revenue increase expectations from online programs. Additionally, a 2.5% increase to our Designated tuition rate goes into effect for fiscal year 2020. In keeping budget pools stable, a supplement of \$4,133,899 from available reserves was budgeted.

Auxiliary Funds

A net decrease in Auxiliary Fund budget for fiscal year 2020 results from adjustments in fee and sales revenue and planned transfers. We have estimated excess revenues over expenditures in some of our auxiliary operations which will realize an addition to that fund balance. Food services is also estimated to contribute \$500,000 to support scholarships.

Impact on Employees

Vacant positions will be critically reviewed to maintain budget stability. The recommended budget includes a three percent performance-based increase to eligible faculty and staff.

Continued Operations

All essential programs, existing or planned instructional, research and service activities, and student support services will continue. All non-formula activities will continue to be funded at the level of the non-formula appropriation.

Higher Education Funds

Lamar relies on Higher Education Funds to address capital renewal and campus renovations needed to provide a safe environment supporting the activities of the students and faculty. The reduction of deferred maintenance in campus infrastructure and buildings will continue to be emphasized through increased allocations.

Lamar University will continue to build on-going initiatives to move the mission of the university forward and fulfill our strategic plan. We manage our finances prudently, maintaining adequate reserves while continuing to invest in activities that both continue and augment our mission.

Thank you for the review and consideration of the fiscal year 2020 operating budget proposal for Lamar University. As always, we are available to respond to any questions or to provide any additional information that you may need.

Sincerely,

Kenneth R. Evans, Ph.D.

President

Edward C. Ness

Vice President for Finance and Operations

Table A 1
Educational and General Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | |
|----------------------------------|----------|--------------|-----|--------------|-------------------|-----------|------|
| | APP | ROVED BUDGET | PRO | POSED BUDGET | DOLLAR | PERCENT | Note |
| Total Statutory Tuition and Fees | \$ | 19,880,107 | \$ | 19,574,452 | \$ (305,655) | (1.54)% | |
| State Appropriation | | | | | | | |
| Bill Pattern General Revenue | \$ | 44,533,251 | \$ | 49,642,353 | \$ 5,109,102 | 11.47 % | (* |
| Benefits | \$ | 17,839,078 | \$ | 14,049,128 | \$ (3,789,950) | (21.25)% | (1 |
| Higher Education Fund | \$ | 14,101,882 | \$ | 14,101,882 | \$ - | - % | |
| Hazlewood Reimbursement | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | 3,643,715 | \$ | - | \$ (3,643,715) | (100.00)% | (1 |
| Total State Appropriations | \$ \$ | 80,117,926 | \$ | 77,793,363 | \$ (2,324,563) | (2.90)% | |
| Other Revenue | \$ | 512,516 | \$ | 529,386 | \$ 16,870 | 3.29 % | |
| Total Revenues | \$ | 100,510,549 | \$ | 97,897,201 | \$ (2,613,348) | (2.60)% | |
| Transfers In | | | | | | | |
| Designated Tuition | \$ | 11,310,804 | \$ | 13,982,270 | \$ 2,671,466 | 23.62 % | (2 |
| Technology Service Fee | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Transfers In | \$ \$ | 11,310,804 | \$ | 13,982,270 | \$ 2,671,466 | 23.62 % | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ - | - % | |
| Total Budgeted Funds | \$ | 111,821,353 | \$ | 111,879,471 | \$ 58,118 | 0.05 % | |

Table A 1 Educational and General Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | AMOUNT CHANGED | EXPLANATION |
|------|---|-------------------|--|
| (1) | Bill Pattern General Revenue, Benefits, Other Income | \$ (2,324,563) | Reduced appropriation in accordance to GAA |
| (2) | Designated Tuition-Transfers | \$ 2,671,466 | Increase due to reduced appropriation, and expense reallocation to E&G |

Table A 2
Educational and General Funds
Budgeted Expenditures

| | | FY 2019 APPROVED BUDGET | | FY 2020 | | Variance | | | |
|---|-----|----------------------------|----|-----------------|----|-------------|----------------------|------|--|
| | APP | | | PROPOSED BUDGET | | DOLLAR | PERCENT | Note | |
| Instruction Support | \$ | 53,539,751 | \$ | 54,220,967 | \$ | 681,216 | 1.27 % | | |
| Research / Organized Research | \$ | 1,797,404 | | 1,706,872 | | (90,532) | (5.04)% | | |
| Public Service | \$ | 280,451 | \$ | 292,771 | | 12,320 | `4.39 [´] % | | |
| Academic Support | \$ | 4,390,938 | \$ | 4,617,613 | \$ | 226,675 | 5.16 % | (1) | |
| Student Service Support | \$ | 4,618,979 | | 7,244,929 | | 2,625,950 | 56.85 % | (2) | |
| Institutional Support | \$ | 19,367,492 | \$ | 19,525,817 | \$ | 158,325 | 0.82 % | ` , | |
| Plant Support | \$ | 8,644,447 | \$ | 5,442,491 | \$ | (3,201,956) | (37.04)% | (3) | |
| Scholarships & Fellowships | \$ | - | \$ | - | \$ | - | - % | | |
| Total Expenditures | \$ | 92,639,462 | \$ | 93,051,460 | \$ | 411,998 | 0.44 % | | |
| Transfers Out | | | | | | | | | |
| TPEG | \$ | 2,906,484 | \$ | 3,018,753 | \$ | 112,269 | 3.86 % | | |
| TRB Debt Service | \$ | 6,470,138 | | 6,461,238 | | (8,900) | (0.14)% | | |
| HEF - Debt Service | \$ | - | \$ | - | \$ | - | ` - % | | |
| HEF - Plant | \$ | 8,701,882 | \$ | 8,701,882 | \$ | - | - % | | |
| Other | \$ | 1,103,387 | \$ | 646,138 | | (457,249) | (41.44)% | (4) | |
| Total Transfers Out | \$ | 19,181,891 | | 18,828,011 | | (353,880) | (1.84)% | , , | |
| Total Budgeted Expenditures & Transfers Out | \$ | 111,821,353 | \$ | 111,879,471 | \$ | 58,118 | 0.05 % | | |

Table A 2 Educational and General Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION | | | | | | |
|------|-------------------------|-------------------|---|--|--|--|--|--|--|
| (1) | Academic Support | \$ 226,675 | Increase due to expenses realigned from Instruction Support to Academic Support | | | | | | |
| (2) | Student Service Support | \$ 2,625,950 | Increase due to expense realigned from Designated funds to E&G funds. | | | | | | |
| (3) | Plant Support | \$ (3,201,956) | Decrease due to expense realigned from E&G funds to Designated funds | | | | | | |
| (4) | Other Transfers-Out | \$ (457,249) | Reduction of Debt Service Schedule | | | | | | |

Table B 1
Designated Funds
Revenues and Transfers

| | FY 2019 | | | FY 2020 | Variance | | |
|---------------------------------------|---------|--------------|----|----------------|-----------------|----------|------|
| | APP | ROVED BUDGET | PF | ROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Tuition and Fees | | | | | | | |
| Designated Tuition | \$ | 65,888,513 | \$ | 70,129,683 | \$ 4,241,170 | 6.44 % | (1) |
| Advising Fee | \$ | - | \$ | - | \$ - | - % | |
| Technology Use / Computer Service Fee | \$ | 6,613,440 | \$ | 6,613,440 | \$ - | - % | |
| Environmental Service Fee | \$ | - | \$ | - | \$ - | - % | |
| ID / One-Card Fee | \$ | - | \$ | 298,000 | \$ 298,000 | 100.00 % | (2) |
| Library Fee | \$ | 3,511,184 | \$ | 3,511,184 | \$ - | - % | |
| International Education Fee | \$ | - | \$ | - | \$ - | - % | |
| Student Publication Fee | \$ | - | \$ | - | \$ - | - % | |
| Academic Program Fees | \$ | 5,123,160 | \$ | 5,928,954 | \$ 805,794 | 15.73 % | (1) |
| Distance Learning Fee | \$ | 2,211,773 | \$ | 2,937,876 | \$ 726,103 | 32.83 % | (1) |
| Records Fee | \$ | - | \$ | 303,000 | \$ 303,000 | 100.00 % | (3) |
| Recreation Fee | \$ | - | \$ | - | \$ - | - % | |
| University Center Fee | \$ | 806,804 | \$ | 806,804 | \$ - | - % | |
| International Study Fee | \$ | - | \$ | - | \$ - | - % | |
| Repeat Fee | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | 1,447,693 | \$ | 1,144,372 | \$ (303,321) | (20.95)% | (7) |
| Total Tuition and Fees | \$ | 85,602,567 | \$ | 91,673,313 | \$ 6,070,746 | 7.09 % | |
| Investment Income | \$ | 525,000 | \$ | 504,000 | \$ (21,000) | (4.00)% | |
| Other Revenue | \$ | 2,324,407 | \$ | 2,463,797 | \$ 139,390 | 6.00 % | |
| Total Revenues | \$ | 88,451,974 | \$ | 94,641,110 | \$ 6,189,136 | 7.00 % | |
| Transfers In | | | | | | | |
| TPEG | \$ | 2,906,484 | \$ | 3,018,753 | \$ 112,269 | 3.86 % | |
| Auxiliary Funds | \$ | - | \$ | 500,000 | \$ 500,000 | 100.00 % | (4) |
| Other | \$ | _ | \$ | 1,000,000 | \$ 1,000,000 | 100.00 % | (5) |
| Total Transfers In | \$ | 2,906,484 | \$ | 4,518,753 | \$ 1,612,269 | 55.47 % | |
| Budgeted Fund Balances | \$ | 2,334,796 | \$ | 4,133,899 | \$ 1,799,103 | 77.06 % | (6) |
| Total Budgeted Funds | \$ | 93,693,254 | \$ | 103,293,762 | \$ 9,600,508 | 10.25 % | |

Table B 1 Designated Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|--|-----------------|--|
| (1) | Designated Tuition, Academic Program Fees, Distance Learning Fee | \$ 5,773,067 | Increase based on prior-year actual revenue and FY20 enrollment forecast |
| (2) | ID/One Card Fee | \$ 298,000 | Reclassfied income from "Other Fees" to ID/One Card Fee |
| (3) | Records Fee | \$ 303,000 | Realigned revenue from E&G to Designated source |
| (4) | Auxiliary Transfer-In | \$ 500,000 | Food Service funding allocation for scholarships |
| (5) | Other Transfer-In | \$ 1,000,000 | General restricted funding for scholarships |
| (6) | Budgeted Fund Balances | \$ 1,799,103 | Supplemental use of reserves based on revenue and expenditure forecast |
| (7) | Other Fees | \$ (303,321) | Reclassified income from "Other Fees" to ID/One Card Fees |

Table B 2
Designated Funds
Budgeted Expenditures

| | FY 2019 | | | FY 2020 | | Variance | | |
|---|---------|--------------|----|---------------|----|-------------|-----------|------|
| | APP | ROVED BUDGET | PR | OPOSED BUDGET | | DOLLAR | PERCENT | Note |
| Instruction Support | \$ | 24,723,340 | \$ | 27,078,054 | \$ | 2,354,714 | 9.52 % | (1) |
| Research / Organized Research | \$ | 1,101,255 | | 427,726 | | (673,529) | (61.16)% | (2) |
| Public Service | \$ | 618,200 | | 651,785 | | 33,585 | 5.43 % | , |
| Academic Support | \$ | 13,599,933 | \$ | 15,341,017 | \$ | 1,741,084 | 12.80 % | (3) |
| Student Support | \$ | 6,026,822 | \$ | 5,073,549 | \$ | (953,273) | (15.82)% | (4) |
| Institutional Support | \$ | 6,578,111 | \$ | 7,393,237 | \$ | 815,126 | 12.39 % | (3) |
| Plant Support | \$ | 4,633,298 | \$ | 7,938,587 | \$ | 3,305,289 | 71.34 % | (3) |
| Scholarships & Fellowships | \$ | 13,549,429 | \$ | 14,074,300 | \$ | 524,871 | 3.87 % | |
| Total Expenditures | \$ | 70,830,388 | \$ | 77,978,255 | \$ | 7,147,867 | 10.09 % | |
| Transfers Out | | | | | | | | |
| System Assessment | \$ | 1,958,794 | \$ | 1,839,624 | \$ | (119,170) | (6.08)% | |
| Debt Service | \$ | 214,119 | \$ | 209,727 | \$ | (4,392) | (2.05)% | |
| E&G | \$ | 11,310,804 | \$ | 13,982,270 | \$ | 2,671,466 | 23.62 % | (5) |
| Auxiliary | \$ | - | \$ | 9,283,886 | \$ | 9,283,886 | 100.00 % | (6) |
| Other | \$ | 9,379,149 | \$ | - | \$ | (9,379,149) | (100.00)% | (6) |
| Total Transfers Out | \$ | 22,862,866 | \$ | 25,315,507 | \$ | 2,452,641 | 10.73 % | |
| Total Budgeted Expenditures & Transfers Out | \$ | 93,693,254 | \$ | 103,293,762 | \$ | 9,600,508 | 10.25 % | |

Table B 2 Designated Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CRIPTION CHANGED | | EXPLANATION | | | | | | |
|------|---|------------------|-----------|--|--|--|--|--|--|--|
| (1) | Instruction Support | \$ | 2,354,714 | Increase due to FY20 enrollment and expenditure forecast | | | | | | |
| (2) | Reasearch Support | \$ | (673,529) | Realigned expense to Academic Support | | | | | | |
| (3) | Academic Support, Plant Support, Institutional Support | \$ | 5,861,499 | Increase due to expense reallocation from E&G funds to Designated funds, and expenditure realignment from Research | | | | | | |
| (4) | Student Support | \$ | (953,273) | Decrease due to expense reallocation from Designated funds to E&G funds | | | | | | |
| (5) | E&G Transfers-Out | \$ | 2,671,466 | Increase due to reduced appropriation, and expense reallocation to E&G | | | | | | |
| (6) | Auxiliary, Other Transfers-Out | \$ | (95,263) | Reclassified Athletics Transfer-Out from "Other" to Auxiliary | | | | | | |

Table C 1
Auxiliary Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | | |
|--------------------------|------|--------------|----|-----------------|-------------------|----------|------|--|
| | APPI | ROVED BUDGET | - | PROPOSED BUDGET | DOLLAR | PERCENT | Note | |
| Fees | | | | | | | | |
| Athletic Fee | \$ | 1,752,232 | \$ | 1,752,232 | \$ - | - % | | |
| Medical Service Fee | \$ | 930,088 | \$ | 974,388 | \$ 44,300 | 4.76 % | | |
| Student Service Fee | \$ | 4,774,349 | \$ | 4,313,000 | \$ (461,349) | (9.66)% | (1) | |
| Recreational Sport Fee | \$ | 1,609,753 | \$ | 1,625,851 | \$ 16,098 | 1.00 % | | |
| Student Center Fee | \$ | 1,758,590 | \$ | 1,894,416 | \$ 135,826 | 7.72 % | | |
| Student Bus Fee | \$ | - | \$ | - | \$ - | - % | | |
| ID Card Fee | \$ | - | \$ | - | \$ - | - % | | |
| Other | \$ | 157,000 | \$ | 282,290 | \$ 125,290 | 79.80 % | | |
| Total Fees | \$ | 10,982,012 | \$ | 10,842,177 | \$ (139,835) | (1.27)% | | |
| Sales and Services | | | | | | | | |
| Housing | \$ | 12,316,800 | \$ | 12,346,660 | \$ 29,860 | 0.24 % | | |
| Dining | \$ | 6,726,249 | \$ | 6,796,643 | \$ 70,394 | 1.05 % | | |
| Parking | \$ | 505,000 | \$ | 534,491 | \$ 29,491 | 5.84 % | | |
| Athletics | \$ | 2,682,246 | \$ | 2,737,291 | \$ 55,045 | 2.05 % | | |
| Bookstore | \$ | 275,000 | \$ | 248,075 | \$ (26,925) | (9.79)% | | |
| Other | \$ | 135,000 | \$ | 119,460 | \$ (15,540) | (11.51)% | | |
| Total Sales and Services | \$ | 22,640,295 | \$ | 22,782,620 | \$ 142,325 | 0.63 % | | |
| Investment Income | \$ | - | \$ | - | \$ - | - % | | |
| Other Income | \$ | 325,000 | \$ | 50,000 | \$ (275,000) | (84.62)% | (2) | |
| Total Revenues | \$ | 33,947,307 | \$ | 33,674,797 | \$ (272,510) | (0.80)% | | |
| Transfers In | | | | | | | | |
| Designated Tuition | \$ | 9,379,149 | \$ | 9,283,886 | \$ (95,263) | (1.02)% | | |
| Other | \$ | | \$ | - | \$ | - % | | |
| Total Transfers In | \$ | 9,379,149 | \$ | 9,283,886 | \$ (95,263) | (1.02)% | | |
| Budgeted Fund Balances | \$ | - | \$ | (928,060) | \$ (928,060) | 100.00 % | (3) | |
| Total Budgeted Funds | \$ | 43,326,456 | \$ | 42,030,623 | \$ (1,295,833) | (2.99)% | | |

Table C 1 Auxiliary Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION | | | | | |
|------|------------------------|-----------------|--|--|--|--|--|--|
| (1) | Student Service Fee | \$ (461,349) | Decrease based on prior-year actual and FY20 enrollment forecast | | | | | |
| (2) | Other Income | \$ (275,000) | Reduction of expected auxiliary gifts | | | | | |
| (3) | Budgeted Fund Balances | \$ (928,060) | Projected increase to Housing Reserve | | | | | |

Table C 2
Auxiliary Funds
Budgeted Expenditures

| | | FY 2019 | FY 2020 | | Variance | | |
|---|-----------------|--------------|---------------------|----|---------------------|------------|------|
| | APPF | ROVED BUDGET | PROPOSED BUDGET | | DOLLAR | PERCENT | Note |
| Athletic Fee | \$ | _ | ¢ | \$ | | - % | |
| Medical Service Fee | \$ | 1,336,850 | • | | 34,701 | 2.60 % | |
| Student Service Fee | \$ \$ | 1,736,059 | | | (41,810) | (2.41)% | |
| | · · | 1,461,871 | | | | (2.41)% | |
| Recreational Sport Fee Student Center Fee | \$ \$ | 1,401,071 | | | (20,717) 833,683 | 100.00 % | (4) |
| Student Bus Fee | \$ \$ | - | | \$ | 033,003 | - % | (1) |
| ID Card Fee | | - | | \$ | - | - % - % | |
| Total Fee Based Expenditures | <u>\$</u> \$ | 4,534,780 | | | 805,857 | 17.77 % | |
| Total Fee based Experiultures | <u>Φ</u> | 4,334,760 | φ 5,540,65 <i>1</i> | φ | 603,637 | 11.11 70 | |
| Housing | \$ | 5,888,383 | \$ 5,266,946 | \$ | (621,437) | (10.55)% | (2) |
| Dining | \$ | 4,797,740 | \$ 4,949,415 | \$ | 151,675 | 3.16 % | |
| Parking | \$ | 305,982 | \$ 321,804 | \$ | 15,822 | 5.17 % | |
| Athletics | \$ | 14,494,406 | \$ 14,253,659 | \$ | (240,747) | (1.66)% | |
| Bookstore | \$ | - | \$ - | \$ | - | - % | |
| Other | \$ | 3,340,673 | \$ 1,515,173 | \$ | (1,825,500) | (54.64)% | (3) |
| Total Sales & Services Based Expenditures | \$ | 28,827,184 | \$ 26,306,997 | \$ | (2,520,187) | (8.74)% | |
| Transfers Out | | | | | | | |
| Debt Service | | | | | | | |
| Medical Service | \$ | - | \$ - | \$ | - | - % | |
| Athletics | \$ | 1,660,800 | \$ 1,579,750 | \$ | (81,050) | (4.88)% | |
| Student Center | \$ | 1,449,254 | \$ 1,488,787 | \$ | 39,533 | 2.73 % | |
| Student Service | \$ | - | \$ - | \$ | - | - % | |
| Housing | \$ | 5,134,231 | \$ 5,089,591 | \$ | (44,640) | (0.87)% | |
| Dining | \$ | 311,557 | \$ 312,461 | \$ | 904 | 0.29 % | |
| Parking and Public Safety | \$ | - | \$ - | \$ | - | - % | |
| Recreational Sports | \$ | 1,408,650 | \$ 1,412,400 | \$ | 3,750 | 0.27 % | |
| Other | \$ | - | \$ - | \$ | - | - % | |
| Real Estate Rental | \$ | - | \$ - | \$ | - | - % | |
| Vending | \$ | - | \$ - | \$ | - | - % | |
| Designated Funds | \$ | - | \$ 500,000 | \$ | 500,000 | 100.00 % | (4) |
| Other | \$ | - | \$ - | \$ | - | - % | |
| Total Transfers Out | \$ | 9,964,492 | \$ 10,382,989 | \$ | 418,497 | 4.20 % | |
| Total Budgeted Expenditures & Transfers Out | \$ | 43,326,456 | \$ 42,030,623 | \$ | (1,295,833) | (2.99)% | |

Table C 2 Auxiliary Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | | CHANGED | EXPLANATION | | | | | | | |
|------|------------------------------|----|-------------|---|--|--|--|--|--|--|--|
| | | - | 0117111022 | | | | | | | | |
| (1) | Student Center Fee | \$ | 833,683 | Reclassified expense from prior-year Other Sales & Services Expenditure | | | | | | | |
| | | | | | | | | | | | |
| (2) | Housing | \$ | (621,437) | Reduction of Housing contingency | | | | | | | |
| (2) | riodollig | Ψ | (021,401) | Trouble of Flouding Contingency | | | | | | | |
| (3) | Other Expenditures | \$ | (1,825,500) | Reduction of University contingency and reclassified expenditure | | | | | | | |
| (-) | 1 | • | (, , , | , J | | | | | | | |
| (4) | Designated Fund Transfer-Out | \$ | 500,000 | Food Service funding for scholarships | | | | | | | |

Table D
Intercollegiate Athletics
Estimated Revenue and Budgeted Expenditures
Fiscal Year 2020

| | | | MEN | | | | | WOMEN | | | | | | | |
|-------------------------------|-----------------|-----------------|------------|------------|---------|------------|---------------|------------|-------|-----------|--|--|--|--|--|
| | FOOTBALL | BASKETBALL | BASEBALL | TRACK | OTHER | BASKETBALL | VOLLEYBALL | SOFTBALL | TRACK | OTHER | | | | | |
| Revenues | | | | | | | | | | | | | | | |
| Sales and Service | | | | | | | | | | | | | | | |
| Gate Receipts/Parking | \$ 315,000 | \$ 147,000 \$ | 45,650 \$ | - \$ | - : | \$ 24,141 | \$ 2,500 \$ | 10,000 \$ | - \$ | 3,000 | | | | | |
| Game Guarantees | \$ 425,000 | \$ 175,000 \$ | - \$ | - \$ | - : | \$ 55,000 | \$ - 9 | - \$ | - \$ | - | | | | | |
| Concessions | \$ - | \$ - \$ | - \$ | - \$ | - : | - | \$ - 9 | - \$ | - \$ | - | | | | | |
| Other | | | | | | | | | | | | | | | |
| Advertising | \$ - | \$ - \$ | - \$ | - \$ | - : | - | \$ - 9 | - \$ | - \$ | - | | | | | |
| Licensing Fees | \$ - | \$ - \$ | - \$ | - \$ | - : | - | \$ - 9 | - \$ | - \$ | - | | | | | |
| Camps | \$ - | \$ - \$ | - \$ | - \$ | - : | - | \$ - 9 | - \$ | - \$ | - | | | | | |
| NCAA Revenue Sharing | \$ - | \$ - \$ | - \$ | - \$ | - : | - | \$ - 9 | - \$ | - \$ | - | | | | | |
| Stadium Operations | \$ - | \$ - \$ | - \$ | - \$ | - : | - | \$ - 9 | - \$ | - \$ | - | | | | | |
| Other | \$ 150,000 | \$ - \$ | - \$ | - \$ | - : | - | \$ - 9 | - \$ | - \$ | - | | | | | |
| Total Sales and Services | \$ 890,000 | \$ 322,000 \$ | 45,650 \$ | - \$ | - ; | \$ 79,141 | \$ 2,500 \$ | 10,000 \$ | - \$ | 3,000 | | | | | |
| Designated Tuition | \$ _ | \$ - \$ | - \$ | - \$ | - : | - | \$ - 9 | - \$ | - \$ | _ | | | | | |
| Athletic Fee | \$ - | \$ - \$ | - \$ | - \$ | - : | - | \$ - 9 | - \$ | - \$ | - | | | | | |
| Total Tuition and Fees | \$ - | \$ - \$ | - \$ | - \$ | - : | - | \$ - 9 | - \$ | - \$ | - | | | | | |
| Budgeted Fund Balances | \$ - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | | | | | |
| Total Budgeted Funds | \$ 890,000 | \$ 322,000 \$ | 45,650 \$ | - \$ | - ; | 79,141 | \$ 2,500 \$ | 10,000 \$ | - \$ | 3,000 | | | | | |
| Expenditures | | | | | | | | | | | | | | | |
| Salaries | \$ 894,268 | \$ 440,746 \$ | 260,368 \$ | 153,417 \$ | 122,100 | \$ 353,620 | \$ 81,600 \$ | 135,200 \$ | - \$ | 252,315 | | | | | |
| Benefits | \$ 219,000 | \$ 90,435 \$ | 71,400 \$ | 45,900 \$ | 34,850 | \$ 86,000 | \$ 22,000 \$ | 43,901 \$ | - \$ | 65,760 | | | | | |
| Travel | \$ 405,000 | \$ 242,000 \$ | 179,000 \$ | 137,500 \$ | 86,000 | \$ 170,000 | \$ 74,000 \$ | 106,500 \$ | - \$ | 164,000 | | | | | |
| Scholarships | \$ 1,975,004 | \$ 346,480 \$ | 314,758 \$ | 582,463 \$ | 218,964 | \$ 389,523 | \$ 261,100 \$ | 249,000 \$ | - \$ | 672,955 | | | | | |
| Other Maintenance & Operating | \$ 400,000 | \$ 90,000 \$ | 100,200 \$ | 60,000 \$ | 65,500 | \$ 83,385 | \$ 34,850 \$ | 72,250 \$ | - \$ | 95,425 | | | | | |
| Capital | \$ - | \$ - \$ | - \$ | - \$ | - : | \$ - | \$ - 9 | - \$ | - \$ | | | | | | |
| Total Budgeted Expenditures | \$ 3,893,272 | \$ 1,209,661 \$ | 925,726 \$ | 979,280 \$ | 527,414 | 1,082,528 | \$ 473,550 \$ | 606,851 \$ | - \$ | 1,250,455 | | | | | |

Table D
Intercollegiate Athletics
Estimated Revenue and Budgeted Expenditures
Fiscal Year 2020

| | TOTAL | | TOTAL | OTHER | HER GR | | | GRAND | |
|-----------------------------|-------|-----------|-----------------|-------|------------|----|-----------|-------|------------|
| | | MEN | WOMEN | | ACTIVITIES | | ADMIN | | TOTAL |
| Revenues | | | | | | | | | |
| Sales & Services | | | | | | | | | |
| Gate Receipts | \$ | 507,650 | \$ 39,641 | \$ | - | \$ | - | \$ | 547,291 |
| Games Guarantees | \$ | 600,000 | \$ 55,000 | \$ | - | \$ | - | \$ | 655,000 |
| Concessions | \$ | - | \$ - | \$ | - | \$ | - | \$ | - |
| Other | | | | | | | | | |
| Advertising | \$ | - | \$ - | \$ | 570,000 | \$ | - | \$ | 570,000 |
| Licensing Fee | \$ | - | \$ - | \$ | - | \$ | - | \$ | - |
| NCAA Revenue Sharing | \$ | - | \$ - | \$ | 700,000 | \$ | - | \$ | 700,000 |
| Camps | \$ | - | \$ - | \$ | - | \$ | - | \$ | - |
| Stadium Operations | \$ | - | \$ - | \$ | - | \$ | - | \$ | - |
| Other | \$ | 150,000 | \$ - | \$ | 115,000 | \$ | - | \$ | 265,000 |
| Total Sales and Services | \$ | 1,257,650 | \$ 94,641 | \$ | 1,385,000 | \$ | | \$ | 2,737,291 |
| | | | | | | | | | |
| Designated Tuition | \$ | - | \$ - | \$ | 9,283,886 | \$ | - | \$ | 9,283,886 |
| Athletic Fee | \$ | - | \$ - | \$ | 3,812,232 | \$ | _ | \$ | 3,812,232 |
| Total Tuition and Fees | \$ | - | \$ - | \$ | 13,096,118 | \$ | _ | \$ | 13,096,118 |
| | | | | | | | | | |
| Budgeted Fund Balances | \$ | - | \$ - | \$ | - | \$ | - | \$ | - |
| | | | | | | | | | |
| Total Budgeted Funds | \$ | 1,257,650 | \$ 94,641 | \$ | 14,481,118 | \$ | - | \$ | 15,833,409 |
| | | | | | | | | | |
| Expenditures | | | | | | | | | |
| Salaries | \$ | 1,870,899 | \$ 822,735 | \$ | - | \$ | 1,504,486 | \$ | 4,198,120 |
| Fringe Benefits | \$ | 461,585 | \$ 217,661 | \$ | - | \$ | 428,478 | \$ | 1,107,724 |
| Travel | \$ | 1,049,500 | \$ 514,500 | \$ | - | \$ | 46,500 | \$ | 1,610,500 |
| Scholarships | \$ | 3,437,669 | \$ 1,572,578 | \$ | - | \$ | 180,000 | \$ | 5,190,247 |
| O&M | \$ | 715,700 | \$ 285,910 | \$ | - | \$ | 1,124,458 | \$ | 2,126,068 |
| Capital | \$ | - | \$ - | \$ | - | \$ | - | \$ | - |
| Debt Service | \$ | 1,383,750 | \$ 196,000 | \$ | - | \$ | - | \$ | 1,579,750 |
| Other | \$ | - | \$ - | \$ | - | \$ | 21,000 | \$ | 21,000 |
| Total Budgeted Expenditures | \$ | 8,919,103 | \$ 3,609,384 | \$ | | \$ | 3,304,922 | \$ | 15,833,409 |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

| | FY 2019 | | FY 2020 | Variance | | |
|---|---------|-------------|-----------------|-----------------|----------|------|
| | APPR | OVED BUDGET | PROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Student Services Fee per Semester Credit Hour | \$ | 23.75 | \$ 23.75 | \$ - | - % | |
| Student Services Fee Fund Balance at Beginning of Year (Net of Encumbrances) | \$ | - | \$ - | \$ - | - % | |
| Forecasted Revenue: | | | | | | |
| SSF Revenue | \$ | 4,774,349 | \$ 4,313,000 | \$ (461,349) | (9.66)% | (1) |
| Revenue Earned from Activities | \$ | - | \$ - | \$ - | - % | |
| Interest Revenue | \$ | - | \$ - | \$ - | - % | |
| Transfer In | \$ | - | \$ - | \$ - | - % | |
| Total Forecasted Revenue: | \$ | 4,774,349 | \$ 4,313,000 | \$ (461,349) | (9.66)% | |
| Budgeted Student Service Fee Expenditures: | | | | | | |
| Textbook Rentals | \$ | - | \$ - | \$ - | - % | |
| 2. Recreational Activities | \$ | 1,461,871 | \$ 1,300,000 | \$ (161,871) | (11.07)% | |
| 3. Health and Hospital Services | \$ | - | \$ - | \$ - | - % | |
| 4. Medical Services | \$ | - | \$ - | \$ - | - % | |
| 5. Intramural and Intercollegiate Athletics | \$ | 2,341,579 | \$ 2,060,000 | \$ (281,579) | (12.03)% | (2) |
| 6. Artists and Lecture Series | \$ | 200,844 | \$ 199,678 | \$ (1,166) | (0.58)% | |
| 7. Cultural Entertainment Series | \$ | 52,475 | \$ 51,575 | \$ (900) | (1.72)% | |
| 8. Debating and Oratorical Activities | \$ | - | \$ - | \$ - | - % | |
| 9. Student Publications | \$ | 180,648 | \$ 175,229 | \$ (5,419) | (3.00)% | |
| 10. Student Government | \$ | 55,200 | \$ 55,000 | \$ (200) | (0.36)% | |
| 11. Student Fee Advisory Committee | \$ | - | \$ - | \$ - | - % | |
| 12. Student Transportation Services Other Than Those in TEC 54.504, 511, 512, 513 | \$ | 24,222 | \$ 21,800 | \$ (2,422) | (10.00)% | |
| 13. Other (See Detail Below) | \$ | 457,510 | \$ 449,718 | \$ (7,792) | (1.70)% | |
| Total Budgeted Expenditures | \$ | 4,774,349 | \$ 4,313,000 | \$ (461,349) | (9.66)% | |
| Estimated Student Services Fee Fund Balance at End of Year | \$ | - | \$ - | \$ | - % | |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

Student Services Advisory Committee Meeting: 03/25/2019

| Detail of Other: | | | | |
|---|---------------|------------|---------------|-----------|
| Title IX -Sexual Violence Education | \$ 16,000 | \$ 16,000 | \$ - | - % |
| Contingency for unanticipated expenditures or unplanned variances | \$ - | \$ 8,033 | \$ 8,033 | 100.00 % |
| International Student Council | \$ 9,700 | \$ 9,215 | \$ (485) | (5.00)% |
| Retention (Orientation, Week of Welcome, Parents) | \$ 187,070 | \$ 189,070 | \$ 2,000 | 1.07 % |
| Leadership (Leadership Development, Kemble Shaw Gentry Recognition) | \$ 61,400 | \$ 60,400 | \$ (1,000) | (1.63)% |
| Undergraduate Research Expo | \$ 7,000 | \$ - | \$ (7,000) | (100.00)% |
| Greek Life | \$ 53,500 | \$ 50,000 | \$ (3,500) | (6.54)% |
| Ambassadors | \$ 2,840 | \$ - | \$ (2,840) | (100.00)% |
| Co-sponsorship for Student Organizations | \$ 38,000 | \$ 36,000 | \$ (2,000) | (5.26)% |
| Civic Engagement | \$ 22,000 | \$ 21,000 | \$ (1,000) | (4.55)% |
| Major Events | \$ 60,000 | \$ 60,000 | \$ _ | - % |
| Total Other | \$ 457,510 | \$ 449,718 | \$ (7,792) | (1.70)% |

TABLE E

Student Services and Activities Financed by Student Services Fees Estimated Revenue, Fund Balances and Budgeted Expenditures

AMOUNT CHANGED (1) Student Service Fee Revenue \$ (461,349) Reduction based on prior-year actual revenue and FY20 enrollment forecast (2) Transfer to Athletics \$ (281,579) Reduction based on available funds and FY20 enrollment forecast

Table F
Matrix of Budgeted Operating Expenses

| | | | | Public | Academic | Student | ı | nstitutional | Operation & | ; | Scholarships/ | | | Total |
|--------------|------------------|-----------------|----|---------|------------------|------------------|----|--------------|----------------------|----|---------------|------|------------|-------------------|
| | Instruction | Research | ; | Service | Support | Services | | Support | Maintenance of Plant | | Fellowships | | Auxiliary | Expenses |
| | | | | | | | | | | | | | | |
| Salary | \$ 48,359,962 | \$ 772,609 | \$ | 583,585 | \$ 9,902,176 | \$ 6,952,433 | \$ | 9,160,660 | \$ 6,396,967 | \$ | - 9 | \$ | 8,041,976 | \$ 90,170,368 |
| Benefits | \$ 11,160,766 | \$ 154,624 | \$ | 143,812 | \$ 2,590,032 | \$ 1,738,109 | \$ | 7,891,490 | \$ 1,791,152 | \$ | - 9 | \$ | 2,202,126 | \$ 27,672,111 |
| Travel | \$ 542,200 | \$ 10,460 | \$ | 15,000 | \$ 216,990 | \$ 233,305 | \$ | 212,550 | \$ 28,750 | \$ | - 5 | \$ | 1,844,186 | \$ 3,103,441 |
| O&M | \$ 14,733,601 | \$ 601,086 | \$ | 134,618 | \$ 6,033,702 | \$ 2,868,803 | \$ | 6,643,161 | \$ 3,237,443 | \$ | - 5 | \$ | 15,268,025 | \$ 49,520,439 |
| Utilities | \$ 89,192 | \$ 6,463 | \$ | 9,542 | \$ 2,175 | \$ 5,431 | \$ | 362,038 | \$ 1,652,547 | \$ | - 5 | \$ | 2,347,122 | \$ 4,474,510 |
| Capital | \$ 178,383 | \$ 131,899 | \$ | - | \$ 43,497 | \$ 8,147 | \$ | 161,228 | \$ 46,994 | \$ | - 5 | \$ | 557,441 | \$ 1,127,589 |
| Other | \$ 6,234,917 | \$ 457,457 | \$ | 57,999 | \$ 1,170,058 | \$ 512,250 | \$ | 2,487,927 | \$ 227,225 | \$ | 14,074,300 | \$ | 1,386,758 | \$ 26,608,891 |
| Total Budget | \$ 81,299,021 | \$ 2,134,598 | \$ | 944,556 | \$ 19,958,630 | \$ 12,318,478 | \$ | 26,919,054 | \$ 13,381,078 | \$ | 14,074,300 | \$: | 31,647,634 | \$ 202,677,349 |

Recapitulation of Budgeted Revenues, Expenditures, Transfers, and Use of Reserves For Fiscal Year Ending 2020

| | | | Budgeted Total | | | | | | Total | | | | | |
|-----------------------|-------------------|----|----------------|----|-----------|----|-------------|----|------------------|-----------------|------------------|---------------|--|--|
| | Estimated | | Transfers | | Use of | | Budgeted | | Budgeted | Transfers | Budgeted | Net | | |
| | Revenues | In | | | Reserves | | Sources | | Expenditures | Out | Uses | Transfers * | | |
| Educational & General | \$ 97,897,201 | \$ | 13,982,270 | \$ | - | \$ | 111,879,471 | \$ | (93,051,460) \$ | (18,828,011) \$ | (111,879,471) \$ | 6 (4,845,741) | | |
| Designated | \$ 94,641,110 | \$ | 4,518,753 | \$ | 4,133,899 | \$ | 103,293,762 | \$ | (77,978,255) \$ | (25,315,507) \$ | (103,293,762) \$ | (20,796,754) | | |
| Auxiliary Enterprises | \$ 33,674,797 | \$ | 9,283,886 | \$ | (928,060) | \$ | 42,030,623 | \$ | (31,647,634) \$ | (10,382,989) \$ | (42,030,623) \$ | (1,099,103) | | |
| Total | \$ 226,213,108 | \$ | 27,784,909 | \$ | 3,205,839 | \$ | 257,203,856 | \$ | (202,677,349) \$ | (54,526,507) \$ | (257,203,856) \$ | (26,741,598) | | |



MEMBER THE TEXAS STATE UNIVERSITY SYSTEM

OFFICE OF THE PRESIDENT

Board of Regents The Texas State University System

The Honorable Regents:

Sam Houston State University is submitting the fiscal year 2020 Annual Operating Budget using the previously approved tuition and fee rates and the recently enacted state appropriations from the 86th Legislature. The budget includes educational and general, designated, auxiliary enterprise activities and restricted, and is balanced between revenue and expenses with supplements from fund balance reserves. The following are the new initiatives and highlights of the 2020 budget.

Enrollment Outlook:

During fiscal year 2019, SHSU enrollment increased at a rate of point five percent (.5%) for the Fall 2018 semester to 21,213 students. This results in the largest enrollment in SHSU's history. For the fiscal year 2020 budget, SHSU prepared the budget on flat enrollment growth to provide a conservative budget given the volatility associated with student applications and enrollment across Texas and the United States along with unknown variables associated with the impact of waivers and exemptions on tuition and fee revenue. This budget method, along with approved tuition and fee increases and other revenue changes, allowed for institutional investment in new initiatives.

Educational & General Appropriated Funds:

The institution's appropriated general revenue increased for fiscal year 2020 by approximately \$3.9 million. This increase included formula funding of \$1.9 million and fringe benefits of \$2.0 million.

Designated Funds:

The Designated Funds budget includes projected revenue increases from the Board approved designated tuition rates.

Auxiliary Funds:

The Auxiliary Funds budget includes increases related to the Board approved rates for housing and parking operations.

Major Budgeted Initiatives:

- Five new faculty positions were added to accommodate enrollment growth in certain academic programs along with other operating costs for all programmatic areas.
- The budget includes significant investment in retention of faculty and staff.
- Funding was provided for student support and success initiatives along with SHSU QEP initiatives.
- The budget includes a significant investment in the College of Osteopathic Medicine for startup

Sam Houston State University is an Equal Opportunity/Affirmative Action Institution

- cost, faculty and other administrative staff in preparation for the first class scheduled for fall 2020 semester.
- Increased scholarship allocations for statutorily required programs have increased along with the associated cost of attendance.

Conclusion:

Sam Houston State University's financial health and enrollment continue to demonstrate healthy patterns. We will end fiscal year 2019 in sound financial condition. Fall 2019 operational indicators are all positive and include enrollment growth in excess of historical experience, State support, and increases in anticipated Tuition and Fees. The budget for fiscal year 2020 is a foundation for the continued growth of Sam Houston State University and the success of our students.

This budget has been carefully prepared to the best of our knowledge and abilities. Your approval is respectfully requested.

Sincerely,

Dana G. Hoyt, PhD CPA, President

July 1, 2019 Date

J. Carlos Hernandez, EdD, CPA, Vice President for Finance &

Operations

July 1, 2019 Date

Table A 1
Educational and General Funds
Revenues and Transfers

| | FY 2019 | | | FY 2020 | Variance | | | | |
|----------------------------------|-----------------|--------------|----|---------------|-----------------|----------|-----|--|--|
| | APP | ROVED BUDGET | PR | OPOSED BUDGET | DOLLAR | PERCENT | Not | | |
| Total Statutory Tuition and Fees | \$ | 31,223,201 | \$ | 31,228,704 | \$ 5,503 | 0.02 % | | | |
| State Appropriation | | | | | | | | | |
| Bill Pattern General Revenue | \$ | 56,929,285 | \$ | 58,530,469 | \$ 1,601,184 | 2.81 % | | | |
| Benefits | \$ | 18,300,154 | \$ | 19,982,912 | \$ 1,682,758 | 9.20 % | | | |
| Higher Education Fund | \$ | 17,329,858 | \$ | 17,329,858 | \$ - | - % | | | |
| Hazlewood Reimbursement | \$ | - | \$ | - | \$ - | - % | | | |
| Other | \$ | 4,877,239 | \$ | 7,039,000 | \$ 2,161,761 | 44.32 % | | | |
| Total State Appropriations | <u>\$</u> \$ | 97,436,536 | \$ | 102,882,239 | \$ 5,445,703 | 5.59 % | | | |
| Other Revenue | \$ | 266,040 | \$ | 186,000 | \$ (80,040) | (30.09)% | | | |
| Fotal Revenues | \$ | 128,925,777 | \$ | 134,296,943 | \$ 5,371,166 | 4.17 % | | | |
| Fransfers In | | | | | | | | | |
| Designated Tuition | \$ | - | \$ | - | \$ - | - % | | | |
| Technology Service Fee | \$ | - | \$ | - | \$ - | - % | | | |
| Other | \$ | - | \$ | - | \$ - | - % | | | |
| Total Transfers In | \$ | - | \$ | | \$ - | - % | | | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ - | - % | | | |
| Total Budgeted Funds | \$ | 128,925,777 | \$ | 134,296,943 | \$ 5,371,166 | 4.17 % | | | |

Table A 1 Educational and General Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | AMOUNT CHANGED | EXPLANATION |
|------|------------------|-----------------------|--|
| (1) | Benefits | \$ 1,682,758 | Increase in Appropriations |
| (2) | Other | \$ 2,161,761 | Increase in Approprations for Law Enforcement Management Institute of Texas and Correctional Management Institute of Texas |

Table A 2
Educational and General Funds
Budgeted Expenditures

| | FY 2019 | | | FY 2020 | Variance | | |
|---|---------|--------------|----|----------------|----------------------|----------|------|
| | APP | ROVED BUDGET | Р | ROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Instruction Support | \$ | 64,534,290 | \$ | 64,967,644 | \$ 433,354 | 0.67 % | |
| Research / Organized Research | \$ | 815,723 | \$ | 929,405 | \$ 113,682 | 13.94 % | |
| Public Service | \$ | 6,076,838 | \$ | 8,502,454 | \$ 2,425,616 | 39.92 % | (1) |
| Academic Support | \$ | 27,905,033 | \$ | 25,578,738 | \$ (2,326,295) | (8.34)% | (2) |
| Student Service Support | \$ | 4,708,789 | \$ | 5,338,912 | \$ 630,123 | 13.38 % | (3) |
| Institutional Support | \$ | 7,320,627 | | 8,149,220 | 828,593 | 11.32 % | (4) |
| Plant Support | \$ | 7,767,687 | | 8,826,092 | 1,058,405 | 13.63 % | (5) |
| Scholarships & Fellowships | \$ | 3,000 | | 3,000 | · · · | - % | ` , |
| Total Expenditures | \$ | 119,131,987 | \$ | 122,295,465 | \$ 3,163,478 | 2.66 % | |
| Transfers Out | | | | | | | |
| TPEG | \$ | 4,147,490 | \$ | 4,238,148 | \$ 90,658 | 2.19 % | |
| TRB Debt Service | \$ | 5,646,300 | | 5,646,170 | (130) | (0.00)% | |
| HEF - Debt Service | \$ | - | \$ | 2,117,160 | 2,117,160 | 100.00 % | (6) |
| HEF - Plant | \$ | - | \$ | , , - | \$, , , <u>-</u> | - % | () |
| Other | \$ | - | \$ | - | \$ _ | - % | |
| Total Transfers Out | \$ | 9,793,790 | \$ | 12,001,478 | \$ 2,207,688 | 22.54 % | |
| Total Budgeted Expenditures & Transfers Out | \$ | 128,925,777 | \$ | 134,296,943 | \$ 5,371,166 | 4.17 % | |

Table A 2 Educational and General Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|-------------------------|-------------------|--|
| (1) | Public Service | \$ 2,425,616 | Expenditure authority was increase do to the appropriation was increased. |
| (2) | Academic Support | \$ (2,326,295) | Expenditure authority was decrease for the Debt Service expense. |
| (3) | Student Service Support | \$ 630,123 | Expenditure authority was increase do to the appropriation was increased. |
| (4) | Institutional Support | \$ 828,593 | Expenditure authority was increase do to the appropriation was increased. |
| (5) | Plant Support | \$ 1,058,405 | Expenditure authority was increase do to the appropriation was increased. |
| (6) | HEF - Debt Service | \$ 2,117,160 | Expenditure authority was increase for the Debt Service payment on Higher Education Fund |

Table B 1
Designated Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | |
|---------------------------------------|-----|--------------|----|----------------|------------------|-------------|------|
| | APF | ROVED BUDGET | Р | ROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Tuition and Fees | | | | | | | |
| Designated Tuition | \$ | 93,562,239 | \$ | 98,777,104 | \$ 5,214,865 | 5.57 % | (1) |
| Advising Fee | \$ | 3,073,344 | \$ | 3,085,118 | \$ 11,774 | 0.38 % | |
| Technology Use / Computer Service Fee | \$ | 17,286,197 | \$ | 17,470,333 | \$ 184,136 | 1.07 % | |
| Environmental Service Fee | \$ | - | \$ | - | \$ - | - % | |
| ID / One-Card Fee | \$ | - | \$ | - | \$ - | - % | |
| Library Fee | \$ | 5,463,238 | \$ | 5,506,292 | \$ 43,054 | 0.79 % | |
| International Education Fee | \$ | 93,132 | \$ | 93,488 | \$ 356 | 0.38 % | |
| Student Publication Fee | \$ | - | \$ | - | \$ - | - % | |
| Academic Program Fees | \$ | - | \$ | 735,780 | \$ 735,780 | 100.00 % | (2) |
| Distance Learning Fee | \$ | 14,637,265 | \$ | 15,046,444 | \$ 409,179 | 2.80 % | |
| Records Fee | \$ | 558,790 | \$ | 560,931 | \$ 2,141 | 0.38 % | |
| Recreation Fee | \$ | 4,627,636 | \$ | 4,607,891 | \$ (19,745) | (0.43)% | |
| University Center Fee | \$ | 1,786,258 | \$ | 2,021,510 | \$ 235,252 | 13.17 % (3) | /\ |
| International Study Fee | \$ | 55,000 | \$ | 55,993 | \$ 993 | 1.81 % | |
| Repeat Fee | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Tuition and Fees | \$ | 141,143,099 | \$ | 147,960,884 | \$ 6,817,785 | 4.83 % | |
| Investment Income | \$ | 1,250,000 | \$ | 1,500,000 | \$ 250,000 | 20.00 % | (4) |
| Other Revenue | \$ | 5,586,598 | \$ | 5,785,880 | \$ 199,282 | 3.57 % | |
| Total Revenues | \$ | 147,979,697 | \$ | 155,246,764 | \$ 7,267,067 | 4.91 % | |
| Transfers In | | | | | | | |
| TPEG | \$ | 4,147,490 | \$ | 4,238,148 | \$ 90,658 | 2.19 % | |
| Auxiliary Funds | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | | \$ | - | \$ | - % | |
| Total Transfers In | \$ | 4,147,490 | \$ | 4,238,148 | \$ 90,658 | 2.19 % | |
| Budgeted Fund Balances | \$ | - | \$ | 3,328,270 | \$ 3,328,270 | 100.00 % | (5) |
| Total Budgeted Funds | \$ | 152,127,187 | \$ | 162,813,182 | \$ 10,685,995 | 7.02 % | |

Table B 1 Designated Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | _ | CHANGED | EXPLANATION |
|------|------------------------|----|-----------|--|
| (1) | Designated Tuition | \$ | 5,214,865 | Designated Tuition rate was approved for a increase at the November 2017 Board Meeting |
| (2) | Academic Program Fee | \$ | 735,780 | College of Science and Engineering Techology Program Fee was approve to start Fall 2019 and Nursing Program Fee was moved to out of Other. |
| (3) | University Center Fee | \$ | 235,252 | Increase in enrollment for course taught at The Woodlands Campus |
| (4) | Investment Income | \$ | 250,000 | Increase in income from market. |
| (5) | Budgeted Fund Balances | \$ | 3,328,270 | Fund Balance is included for Technolgy Fee and Distance Learning for expenditure for fiscal year. |

Table B 2
Designated Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | Variance | | |
|---|-----|--------------|----|---------------|-------------------|----------------|------|
| | APP | ROVED BUDGET | PR | OPOSED BUDGET | DOLLAR | PERCENT | Note |
| | • | | | 07.004.040 | 4 00 4 000 | - 40.0/ | |
| Instruction Support | \$ | 33,797,249 | | 35,631,849 | 1,834,600 | 5.43 % | (1) |
| Research / Organized Research | \$ | 2,994,218 | \$ | 3,400,007 | \$ 405,789 | 13.55 % | (2) |
| Public Service | \$ | 1,116,862 | \$ | 1,319,605 | \$ 202,743 | 18.15 % | (3) |
| Academic Support | \$ | 38,705,699 | \$ | 42,605,949 | \$ 3,900,250 | 10.08 % | (4) |
| Student Support | \$ | 12,484,138 | \$ | 13,882,045 | \$ 1,397,907 | 11.20 % | (5) |
| Institutional Support | \$ | 28,803,299 | \$ | 19,440,752 | \$ (9,362,547) | (32.51)% | (6) |
| Plant Support | \$ | 11,384,705 | \$ | 12,376,375 | \$ 991,670 | 8.71 % | (7) |
| Scholarships & Fellowships | \$ | 13,124,781 | \$ | 23,653,483 | \$ 10,528,702 | 80.22 % | (8) |
| Total Expenditures | \$ | 142,410,951 | \$ | 152,310,065 | \$ 9,899,114 | 6.95 % | |
| Transfers Out | | | | | | | |
| System Assessment | \$ | 2,386,291 | \$ | 3,174,539 | \$ 788,248 | 33.03 % | (9) |
| Debt Service | \$ | 7,329,945 | \$ | 7,328,578 | \$ (1,367) | (0.02)% | |
| E&G | \$ | - | \$ | - | \$ - | - % | |
| Auxiliary | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Transfers Out | \$ | 9,716,236 | \$ | 10,503,117 | \$ 786,881 | 8.10 % | |
| Total Budgeted Expenditures & Transfers Out | \$ | 152,127,187 | \$ | 162,813,182 | \$ 10,685,995 | 7.02 % | |

Table B 2 Designated Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | . <u></u> | CHANGED | EXPLANATION |
|------|----------------------------|-----------|-------------|---|
| (1) | Instruction Support | \$ | 1,834,000 | Expenditure increased for new initiatives. |
| (2) | Research | \$ | 405,789 | Expenditure increased funding for research from Criminal Justice and new initiatives. |
| (3) | Public Service | \$ | 202,743 | Expenditure increased fro new Initiatives. |
| (4) | Academic Support | \$ | 3,900,250 | Expenditure increased funding for project in Technology Fee related actitivies |
| (5) | Student Support | \$ | 1,397,907 | Expenditure increased for new initiatives and undergraduates admission revenue |
| (6) | Institutional Support | \$ | (9,362,547) | Expenditure decreased to a reclass set asides to Scholarships and Fellowship. |
| (7) | Plant Support | \$ | 991,670 | Expenditure increased based an increase in Construction Maintenance Fee. |
| (8) | Scholarships & Fellowships | \$ | 10,528,702 | Expenditure increase due to the reclass of set aside from institutional support. |
| (9) | System Assessment | \$ | 788,248 | Expenditure increased based on the estimated received from the System. |

Table C 1
Auxiliary Funds
Revenues and Transfers

| | FY 2019 | | | FY 2020 | Variance | | |
|--------------------------|---------|--------------|----|----------------|-----------------|----------|------|
| | APP | ROVED BUDGET | Р | ROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Fees | | | | | | | |
| Athletic Fee | \$ | 10,074,149 | \$ | 10,217,084 | \$ 142,935 | 1.42 % | |
| Medical Service Fee | \$ | 3,178,302 | \$ | 3,095,318 | \$ (82,984) | (2.61)% | |
| Student Service Fee | \$ | 7,956,610 | \$ | 8,060,600 | \$ 103,990 | 1.31 % | |
| Recreational Sport Fee | \$ | - | \$ | - | \$ - | - % | |
| Student Center Fee | \$ | 4,237,736 | \$ | 4,127,091 | \$ (110,645) | (2.61)% | |
| Student Bus Fee | \$ | - | \$ | - | \$ - | - % | |
| ID Card Fee | \$ | 919,751 | \$ | 888,140 | \$ (31,611) | (3.44)% | |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Fees | \$ | 26,366,548 | \$ | 26,388,233 | \$ 21,685 | 0.08 % | |
| Sales and Services | | | | | | | |
| Housing | \$ | 19,825,536 | \$ | 19,825,271 | \$ (265) | (0.00)% | |
| Dining | \$ | 13,040,000 | \$ | 14,040,000 | \$ 1,000,000 | 7.67 % | (1) |
| Parking | \$ | 2,900,000 | \$ | 3,100,000 | \$ 200,000 | 6.90 % | (2) |
| Athletics | \$ | 2,650,000 | \$ | 3,193,000 | \$ 543,000 | 20.49 % | (3) |
| Bookstore | \$ | 500,000 | \$ | 1,000,000 | \$ 500,000 | 100.00 % | (4) |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Sales and Services | \$ | 38,915,536 | \$ | 41,158,271 | \$ 2,242,735 | 5.76 % | |
| Investment Income | \$ | - | \$ | - | \$ - | - % | |
| Other Income | \$ | 7,889,508 | \$ | 10,181,828 | \$ 2,292,320 | 29.06 % | (5) |
| Total Revenues | \$ | 73,171,592 | \$ | 77,728,332 | \$ 4,556,740 | 6.23 % | |
| Transfers In | | | | | | | |
| Designated Tuition | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | | \$ | - | \$ | - % | |
| Total Transfers In | \$ | - | \$ | - | \$ - | - % | |
| Budgeted Fund Balances | \$ | - | \$ | 526,000 | \$ 526,000 | 100.00 % | (6) |
| Total Budgeted Funds | \$ | 73,171,592 | \$ | 78,254,332 | \$ 5,082,740 | 6.95 % | |

Table C 1 Auxiliary Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|----------------------|-----------------|--|
| (1) | Dining | \$ 1,000,000 | Increased income based on activities for FY 19 |
| (2) | Parking | \$ 200,000 | Increased income based on a rate increase for parking permits |
| (3) | Athletics | \$ 543,000 | Increased income based on the additional game guarantee for FY 20 |
| (4) | Bookstore | \$ 1,000,000 | Increased income based on activities from FY 19. |
| (5) | Other Income | \$ 2,292,320 | Increased income based on the new Clinical in the College of Medicine |
| (6) | Budget Fund Balances | \$ 526,000 | Fund Balance is included in the budget for Medical Service Fee, Onecard Fee and Student Center Fee for expenditure for FY 20 |

Table C 2
Auxiliary Funds
Budgeted Expenditures

| | | FY 2019 | FY 2020 | | Variance | | |
|---|-----------------|--------------|-----------------|---------|-----------|----------|------|
| | APP | ROVED BUDGET | PROPOSED BUDGET | | DOLLAR | PERCENT | Note |
| Athletic Fee | \$ | 9,949,149 | \$ 10,150,084 | œ | 200,935 | 2.02 % | |
| Medical Service Fee | \$ | 2,940,452 | | | 193,516 | 6.58 % | |
| Student Service Fee | \$ | 7,786,960 | | | (995,210) | (12.78)% | (4) |
| Recreational Sport Fee | \$ \$ | 7,780,960 | | э \$ | (995,210) | (12.76)% | (1) |
| Student Center Fee | \$ \$ | 3,639,343 | | | (16,669) | (0.46)% | |
| Student Bus Fee | \$ \$ | 3,039,343 | | э \$ | (10,009) | (0.46)% | |
| ID Card Fee | | 919,751 | • | | 61,389 | 6.67 % | |
| Total Fee Based Expenditures | <u>\$</u> \$ | 25,235,655 | | | (556,039) | (2.20)% | |
| Total Foe Based Experiantics | Ψ | 20,200,000 | Ψ 24,073,010 | Ψ | (000,000) | (2.20)70 | |
| Housing | \$ | 12,228,779 | \$ 12,227,647 | \$ | (1,132) | (0.01)% | |
| Dining | \$ | 12,443,793 | \$ 13,443,793 | \$ | 1,000,000 | 8.04 % | (2) |
| Parking | \$ | 2,553,000 | \$ 2,753,000 | \$ | 200,000 | 7.83 % | (3) |
| Athletics | \$ | 2,650,000 | \$ 3,135,000 | \$ | 485,000 | 18.30 % | (4) |
| Bookstore | \$ | 500,000 | \$ 1,000,000 | \$ | 500,000 | 100.00 % | (5) |
| Other | \$ | 6,645,889 | \$ 8,900,123 | \$ | 2,254,234 | 33.92 % | (6) |
| Total Sales & Services Based Expenditures | \$ | 37,021,461 | \$ 41,459,563 | \$ | 4,438,102 | 11.99 % | |
| Transfers Out | | | | | | | |
| Debt Service | | | | | | | |
| Medical Service | \$ | 550,350 | \$ 552,600 | \$ | 2,250 | 0.41 % | |
| Athletics | \$ | 125,000 | \$ 125,000 | \$ | - | - % | |
| Student Center | \$ | 688,393 | \$ 842,417 | \$ | 154,024 | 22.37 % | |
| Student Service | \$ | 265,150 | \$ 1,364,350 | \$ | 1,099,200 | 414.56 % | (7) |
| Housing | \$ | 7,596,757 | \$ 7,597,624 | \$ | 867 | 0.01 % | |
| Dining | \$ | 596,207 | \$ 596,207 | \$ | - | - % | |
| Parking and Public Safety | \$ | 347,000 | \$ 347,000 | \$ | - | - % | |
| Recreational Sports | \$ | - | \$ - | \$ | - | - % | |
| Other | \$ | - | | \$ | - | - % | |
| Real Estate Rental | \$ | 393,419 | \$ 389,955 | \$ | (3,464) | (0.88)% | |
| Vending | \$ | 352,200 | \$ 300,000 | \$ | (52,200) | (14.82)% | |
| Designated Funds | \$ | - | \$ - | \$ | - | - % | |
| Other | \$ | - | \$ - | \$ | - | - % | |
| Total Transfers Out | \$ | 10,914,476 | \$ 12,115,153 | \$ | 1,200,677 | 11.00 % | |
| Total Budgeted Expenditures & Transfers Out | \$ | 73,171,592 | \$ 78,254,332 | \$ | 5,082,740 | 6.95 % | |

Table C 2 Auxiliary Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|---------------------|-----------------|---|
| (1) | Student Service Fee | \$ (995,210) | Expenditure authority was decreased because it was moved to debt service. |
| (2) | Dining | \$ 1,000,000 | Expenditure authority was increased based on the increase in revenue |
| (3) | Parking | \$ 200,000 | Expenditure authority was increased based on the increase in revenue |
| (4) | Athletics | \$ 485,000 | Expenditure authority was increased based on the increase in revenue |
| (5) | Bookstore | \$ 500,000 | Expenditure authority was increased based on the increase in revenue |
| (6) | Other | \$ 2,254,234 | Expenditure authority was increased based on the increase in revenue |
| (7) | Student Service | \$ 1,099,200 | Expenditure authority was increased based on the increase in revenue |

Table D
Intercollegiate Athletics
Estimated Revenue and Budgeted Expenditures
Fiscal Year 2020

| | | | MEN | | | WOMEN | | | | | | |
|-------------------------------|-----------------|-----------------|--------------|------------|---------|--------------|---------------|------------|------------|-----------|--|--|
| | FOOTBALL | BASKETBALL | BASEBALL | TRACK | OTHER | BASKETBALL | VOLLEYBALL | SOFTBALL | TRACK | OTHER | | |
| Revenues | | | | | | | | | | | | |
| Sales and Service | | | | | | | | | | | | |
| Gate Receipts/Parking | \$ 480,000 | \$ 50,000 \$ | 100,000 \$ | - \$ | - : | \$ 6,000 | \$ 4,000 \$ | 10,000 \$ | - \$ | - | | |
| Game Guarantees | \$ 350,000 | \$ 320,000 \$ | 10,000 \$ | - \$ | - : | \$ 75,000 | \$ 7,000 \$ | 2,000 \$ | - \$ | 4,000 | | |
| Concessions | \$ 60,000 | \$ - \$ | 20,000 \$ | - \$ | - : | \$ - | \$ - \$ | 5,000 \$ | - \$ | - | | |
| Other | | | | | | | | | | | | |
| Advertising | \$ - | \$ - \$ | - \$ | - \$ | - : | \$ - | \$ - \$ | - \$ | - \$ | - | | |
| Licensing Fees | \$ - | \$ - \$ | - \$ | - \$ | - : | \$ - | \$ - \$ | - \$ | - \$ | - | | |
| Camps | \$ - | \$ - \$ | - \$ | - \$ | - : | \$ - | \$ - \$ | - \$ | - \$ | - | | |
| NCAA Revenue Sharing | \$ - | \$ - \$ | - \$ | - \$ | - : | \$ - | \$ - \$ | - \$ | - \$ | - | | |
| Stadium Operations | \$ - | \$ - \$ | - \$ | - \$ | - : | \$ - | \$ - \$ | - \$ | - \$ | - | | |
| Other | \$ - | \$ - \$ | - \$ | - \$ | - : | \$ - | \$ - \$ | - \$ | - \$ | - | | |
| Total Sales and Services | \$ 890,000 | \$ 370,000 \$ | 130,000 \$ | - \$ | - | \$ 81,000 | \$ 11,000 \$ | 17,000 \$ | - \$ | 4,000 | | |
| Designated Tuition | \$ 1,480,626 | \$ 253,226 \$ | 274,973 \$ | - \$ | 105,759 | \$ 390,030 | \$ 282,024 \$ | 282,024 \$ | - \$ | 460,338 | | |
| Athletic Fee | \$ 2,271,244 | \$ 997,476 \$ | 699,140 \$ | 547,745 \$ | 118,360 | \$ 593,050 | \$ 270,306 \$ | 349,460 \$ | 674,656 \$ | 769,120 | | |
| Total Tuition and Fees | \$ 3,751,870 | \$ 1,250,702 \$ | 974,113 \$ | 547,745 \$ | 224,119 | \$ 983,080 | \$ 552,330 \$ | 631,484 \$ | 674,656 \$ | 1,229,458 | | |
| Budgeted Fund Balances | \$ - | \$ - \$ | - \$ | - \$ | - : | \$ - | \$ - \$ | - \$ | - \$ | - | | |
| Total Budgeted Funds | \$ 4,641,870 | \$ 1,620,702 \$ | 1,104,113 \$ | 547,745 \$ | 224,119 | \$ 1,064,080 | \$ 563,330 \$ | 648,484 \$ | 674,656 \$ | 1,233,458 | | |
| Expenditures | | | | | | | | | | | | |
| Salaries | \$ 1,230,744 | \$ 365,376 \$ | 389,640 \$ | 95,220 \$ | 58,560 | \$ 330,000 | \$ 140,976 \$ | 143,160 \$ | 95,220 \$ | 345,480 | | |
| Benefits | \$ 328,000 | \$ 114,800 \$ | 102,000 \$ | 31,400 \$ | 19,800 | \$ 86,800 | \$ 44,080 \$ | 54,800 \$ | 31,400 \$ | 120,640 | | |
| Travel | \$ 262,500 | \$ 187,500 \$ | 107,500 \$ | 50,000 \$ | 20,000 | \$ 56,250 | \$ 65,250 \$ | 101,500 \$ | 50,000 \$ | 163,000 | | |
| Scholarships | \$ 1,480,626 | \$ 463,026 \$ | 274,973 \$ | 296,125 \$ | 105,759 | \$ 390,030 | \$ 282,024 \$ | 282,024 \$ | 423,036 \$ | 789,366 | | |
| Other Maintenance & Operating | \$ 450,000 | \$ 120,000 \$ | 100,000 \$ | 75,000 \$ | 20,000 | \$ 120,000 | \$ 20,000 \$ | 50,000 \$ | 75,000 \$ | 140,000 | | |
| Capital | \$ - | \$ - \$ | - \$ | - \$ | - : | \$ - | \$ - \$ | - \$ | - \$ | | | |
| Total Budgeted Expenditures | \$ 3,751,870 | \$ 1,250,702 \$ | 974,113 \$ | 547,745 \$ | 224,119 | \$ 983,080 | \$ 552,330 \$ | 631,484 \$ | 674,656 \$ | 1,558,486 | | |

Table D
Intercollegiate Athletics
Estimated Revenue and Budgeted Expenditures
Fiscal Year 2020

| | TOTAL | | TOTAL | OTHER | | GRAND |
|-----------------------------|--------------|----|-----------|------------|--------------------|------------|
| <u>-</u> | MEN | | WOMEN | ACTIVITIES | ADMIN | TOTAL |
| Revenues | | | | | | |
| Sales & Services | | | | | | |
| Gate Receipts | \$ 630,000 | \$ | 20,000 | \$ - | \$ - \$ | 650,000 |
| Games Guarantees | \$ 680,000 | \$ | 88,000 | \$ - | \$ - \$ | 768,000 |
| Concessions | \$ 80,000 | \$ | 5,000 | \$ - | \$ - \$ | 85,000 |
| Other | | | | | | |
| Advertising | \$ - | \$ | - | \$ - | \$ 425,000 \$ | 425,000 |
| Licensing Fee | \$ - | \$ | - | \$ - | \$ 350,000 \$ | 350,000 |
| NCAA Revenue Sharing | \$ - | \$ | - | \$ - | \$ 850,000 \$ | 850,000 |
| Camps | \$ - | \$ | - | \$ - | \$ - \$ | - |
| Stadium Operations | \$ - | \$ | - | \$ - | \$ 65,000 \$ | 65,000 |
| Other | \$ - | \$ | - | \$ - | \$ - \$ | |
| Total Sales and Services | \$ 1,390,000 | \$ | 113,000 | \$ | \$ 1,690,000 \$ | 3,193,000 |
| | | | | | | |
| Designated Tuition | \$ 2,114,584 | \$ | 1,414,416 | \$ - | \$ - \$ | 3,529,000 |
| Athletic Fee | \$ 4,633,965 | \$ | 2,656,592 | \$ | \$ 2,926,527 \$ | 10,217,084 |
| Total Tuition and Fees | \$ 6,748,549 | \$ | 4,071,008 | \$ | \$ 2,926,527 \$ | 13,746,084 |
| | | | | | | |
| Budgeted Fund Balances | \$ - | \$ | - | \$ - | \$ - \$ | - |
| _ | | | | | | |
| Total Budgeted Funds | \$ 8,138,549 | \$ | 4,184,008 | \$ | \$ 4,616,527 \$ | 16,939,084 |
| | | | | | | _ |
| Expenditures | | | | | | |
| Salaries | \$ 2,139,540 | \$ | 1,054,836 | \$ - | \$ 2,402,823 \$ | 5,597,199 |
| Fringe Benefits | \$ 596,000 | \$ | 337,720 | \$ - | \$ 720,000 \$ | 1,653,720 |
| Travel | \$ 627,500 | \$ | 436,000 | \$ - | \$ 25,500 \$ | 1,089,000 |
| Scholarships | \$ 2,620,509 | \$ | 2,166,480 | \$ - | \$ 164,514 \$ | 4,951,503 |
| O&M | \$ 765,000 | \$ | 405,000 | \$ - | \$ 2,152,662 \$ | 3,322,662 |
| Capital | \$ - | \$ | - | \$ - | \$ 200,000 \$ | 200,000 |
| Debt Service | \$ - | \$ | - | \$ - | \$ 125,000 \$ | 125,000 |
| Other | \$ - | \$ | - | \$ - | \$ - \$ | |
| Total Budgeted Expenditures | \$ 6,748,549 | \$ | 4,400,036 | \$ | \$ 5,790,499 \$ | 16,939,084 |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

| | FY 2019 | | FY 202 | 20 | Variance | | |
|---|---------|-------------|------------|--------------|--------------|----------|---|
| | APPR | OVED BUDGET | PROPOSED I | BUDGET | DOLLAR | PERCENT | N |
| Student Services Fee per Semester Credit Hour | \$ | 16.00 | \$ | 16.00 \$ | - | - % | |
| Student Services Fee Fund Balance at Beginning of Year (Net of Encumbrances) | \$ | 1,455,267 | \$ | 794,737 \$ | (660,530) | (45.39)% | |
| Forecasted Revenue: | | | | | | | |
| SSF Revenue | \$ | 7,956,610 | \$ | 8,060,600 \$ | 103,990 | 1.31 % | |
| Revenue Earned from Activities | \$ | 95,500 | \$ | 95,500 \$ | - | - % | |
| Interest Revenue | \$ | - | \$ | - \$ | - | - % | |
| Transfer In | \$ | - | \$ | - \$ | - | - % | |
| Total Forecasted Revenue: | \$ | 8,052,110 | \$ | 8,156,100 \$ | 103,990 | 1.29 % | |
| Budgeted Student Service Fee Expenditures: | | | | | | | |
| Textbook Rentals | \$ | - | \$ | - \$ | - | - % | |
| 2. Recreational Activities | \$ | - | \$ | - \$ | - | - % | |
| 3. Health and Hospital Services | \$ | - | \$ | - \$ | - | - % | |
| 4. Medical Services | \$ | - | \$ | - \$ | - | - % | |
| 5. Intramural and Intercollegiate Athletics | \$ | - | \$ | - \$ | - | - % | |
| 6. Artists and Lecture Series | \$ | - | \$ | - \$ | - | - % | |
| 7. Cultural Entertainment Series | \$ | 680,500 | \$ | 680,700 \$ | \$ 200 | 0.03 % | |
| 8. Debating and Oratorical Activities | \$ | - | \$ | - \$ | - | - % | |
| 9. Student Publications | \$ | 500 | \$ | 500 \$ | - | - % | |
| 10. Student Government | \$ | 75,150 | \$ | 77,650 \$ | \$ 2,500 | 3.33 % | |
| 11. Student Fee Advisory Committee | \$ | - | \$ | - \$ | - | - % | |
| 12. Student Transportation Services Other Than Those in TEC 54.504, 511, 512, 513 | \$ | - | \$ | - \$ | - | - % | |
| 13. Other (See Detail Below) | \$ | 7,295,960 | \$ | 7,397,250 \$ | 101,290 | 1.39 % | |
| Total Budgeted Expenditures | \$ | 8,052,110 | \$ | 8,156,100 \$ | 103,990 | 1.29 % | |
| Estimated Student Services Fee Fund Balance at End of Year | \$ | 1,455,267 | \$ | 794,737 \$ | \$ (660,530) | (45.39)% | |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

Student Services Advisory Committee Meeting:

| Detail of Other: | | | | |
|---------------------------------------|--------------------|--------------|----------|---------|
| Counseling Center | \$ 755,125 \$ | 774,825 \$ | 19,700 | 2.61 % |
| Special Population | \$ 444,736 \$ | 451,836 \$ | 7,100 | 1.60 % |
| Legal Services for Students | \$ 254,708 \$ | 261,708 \$ | 7,000 | 2.75 % |
| Student Travel | \$ 438,000 \$ | 441,000 \$ | 3,000 | 0.68 % |
| Scholarship | \$ 369,200 \$ | 369,700 \$ | 500 | 0.14 % |
| Program | \$ 1,113,540 \$ | 1,129,427 \$ | 15,887 | 1.43 % |
| Dean of Student Life Salary Personnel | \$ 437,288 \$ | 466,909 \$ | 29,621 | 6.77 % |
| Student Activities Salaries | \$ 642,431 \$ | 693,480 \$ | 51,049 | 7.95 % |
| Student Support Service | \$ 1,354,651 \$ | 1,322,084 \$ | (32,567) | (2.40)% |
| University Camp Phase II | \$ 386,281 \$ | 386,281 \$ | - | - % |
| Student Service Construction | \$ 1,100,000 \$ | 1,100,000 \$ | - | - % |
| Total Other | \$ 7,295,960 \$ | 7,397,250 \$ | 101,290 | 1.39 % |

Table F
Matrix of Budgeted Operating Expenses

| | | | Public | Academic | Student | ı | nstitutional | | Operation & | S | cholarships/ | | Total |
|--------------|-------------------|-----------------|------------------|------------------|------------------|----|--------------|----|----------------------|----|--------------|------------------|-------------------|
| | Instruction | Research | Service | Support | Services | | Support | | Maintenance of Plant | | Fellowships | Auxiliary | Expenses |
| | | | | | | | | | | | | | |
| Salary | \$ 79,308,136 | \$ 2,830,410 | \$ 4,497,099 | \$ 22,725,189 | \$ 11,661,496 | \$ | 15,200,141 | \$ | 10,684,654 | \$ | 162,000 | \$ 20,115,634 | \$ 167,184,759 |
| Benefits | \$ 18,284,183 | \$ 853,405 | \$ 1,574,027 | \$ 6,182,854 | \$ 3,280,526 | \$ | 6,042,966 | \$ | 3,070,235 | \$ | - | \$ 5,728,597 | \$ 45,016,793 |
| Travel | \$ 668,936 | \$ 58,717 | \$ 51,752 | \$ 2,099,810 | \$ 294,092 | \$ | 465,000 | \$ | 76,345 | \$ | - | \$ 1,780,192 | \$ 5,494,844 |
| O&M | \$ 2,309,079 | \$ 465,179 | \$ 4,346,817 | \$ 16,973,529 | \$ 3,316,335 | \$ | 5,941,001 | \$ | 2,783,560 | \$ | 22,466,256 | \$ 30,972,649 | \$ 89,574,405 |
| Utilities | \$ 3,210 | \$ 1,700 | \$ 148,176 | \$ 474,287 | \$ 250,507 | \$ | 19,008 | \$ | 4,184,106 | \$ | - | \$ 3,531,880 | \$ 8,612,874 |
| Capital | \$ 25,949 | \$ 120,000 | \$ 4,188 | \$ 19,729,018 | \$ 418,000 | \$ | 150,085 | \$ | 403,567 | \$ | - | \$ 4,010,227 | \$ 24,861,034 |
| Other | \$ - | \$ - | \$ - | \$ - | \$ - | \$ | - | \$ | - | \$ | - | \$ - | \$ |
| Total Budget | \$ 100,599,493 | \$ 4,329,411 | \$ 10,622,059 | \$ 68,184,687 | \$ 19,220,956 | \$ | 27,818,201 | \$ | 21,202,467 | \$ | 22,628,256 | \$ 66,139,179 | \$ 340,744,709 |

Table G 1
Restricted Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | |
|---------------------------------------|-----|-----------------|----|-----------------|----------------------|---------|------|
| | APP | ROVED BUDGET | PR | OPOSED BUDGET | DOLLAR | PERCENT | Note |
| Revenues | | | | | | | |
| Pell Grant | \$ | 45,000,000.00 | \$ | 50,000,000.00 | \$ 5,000,000.00 | 11.11% | (1) |
| Other Federal Grant | \$ | 1,345,849.00 | \$ | 1,819,000.00 | \$ 473,151.00 | 35.16% | (2) |
| Texas Grant | \$ | 12,340,158.00 | \$ | 14,763,664.00 | \$ 2,423,506.00 | 19.64% | (3) |
| Endowment Income Distributions | \$ | 3,673,182.00 | \$ | 4,077,818.00 | \$ 404,636.00 | 11.02% | (4) |
| Charter School | \$ | 2,379,300.00 | \$ | 2,928,375.00 | \$ 549,075.00 | 23.08% | (5) |
| Osteopathic Medicine | \$ | 2,611,498.00 | \$ | 2,700,000.00 | \$ 88,502.00 | 3.39% | . , |
| Other Grants/Research | \$ | 9,138,822.00 | \$ | 9,595,763.00 | \$ 456,941.00 | 5.00% | (6) |
| Total Revenues | \$ | 76,488,809.00 | \$ | 85,884,620.00 | \$ 9,395,811.00 | 12.28% | . , |
| Transfers In | | | | | | | |
| Other | \$ | _ | \$ | - | \$ _ | 0.00% | |
| Total Transfers In | \$ | - | \$ | - | \$ - | | |
| Discounts and Allowance | \$ | (59,450,000.00) | \$ | (60,800,000.00) | \$ (1,350,000.00) | 2.27% | |
| Budgeted Fund Balances | \$ | - | \$ | 11,203,069.00 | \$ 11,203,069.00 | 100.00% | (7) |
| Total Budgeted Funds | \$ | 17,038,809.00 | \$ | 36,287,689.00 | \$ 8,045,811.00 | 47.22% | |

Table G 1 Restricted Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|--------------------------------|------------------|---|
| (1) | Pell Grant | \$ 5,000,000 | Increased income based on the Pell Grant Awards |
| (2) | Other Federal Grant | \$ 473,151 | Increased income based on the Federal Grant Awards |
| (3) | TEXAS Grant | \$ 2,423,506 | Increased income based on the allocation. |
| (4) | Endowment Income Distributions | \$ 404,636 | Increased income based on FY 19 trend |
| (5) | Charter School | \$ 549,075 | Increased income based on the enrollment for Charter School |
| (6) | Budgeted Fund Balances | \$ 11,203,069 | Start up fund for the College of Medicine |

Table G - 2
Restricted Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | Variance | | |
|---|-----|-----------------|----|-----------------|----------------------|---------|------|
| | APP | ROVED BUDGET | PR | OPOSED BUDGET | DOLLAR | PERCENT | Note |
| Expenditures | | | | | | | |
| Instruction Support | \$ | 1,878,736.00 | \$ | 8,487,047.00 | \$ 6,608,311.00 | 351.74% | (1) |
| Research / Organized Research | \$ | 5,458,929.00 | \$ | 5,461,058.00 | \$ 2,129.00 | 0.04% | (.) |
| Public Service | \$ | 5,108,004.00 | \$ | 6,117,725.00 | \$ 1,009,721.00 | 19.77% | (2) |
| Academic Support | \$ | 3,719,492.00 | \$ | 6,836,667.00 | \$ 3,117,175.00 | 83.81% | (3) |
| Student Support | \$ | 180,000.00 | \$ | 867,765.00 | \$ 687,765.00 | 382.09% | (4) |
| Institutional Support | \$ | 370,878.00 | \$ | 481,215.00 | \$ 110,337.00 | 29.75% | (5) |
| Plant Support | \$ | - | \$ | - | \$ - | 0.00% | (0) |
| Scholarships & Fellowships | \$ | 59,772,770.00 | \$ | 68,836,212.00 | \$ 9,063,442.00 | 15.16% | (6) |
| Discounts and Allowance | \$ | (59,450,000.00) | \$ | (60,800,000.00) | \$ (1,350,000.00) | 2.27% | (-) |
| Total Expenditures | \$ | 17,038,809.00 | \$ | 36,287,689.00 | \$ 19,248,880.00 | 112.97% | |
| Transfers Out | | | | | | | |
| Other | \$ | _ | \$ | _ | \$ _ | 0.00% | |
| Total Transfers Out | \$ | - | \$ | - | \$ - | 0.00% | |
| Total Budgeted Expenditures & Transfers Out | \$ | 17,038,809.00 | \$ | 36,287,689.00 | \$ 19,248,880.00 | 112.97% | |

Table G 2 Restricted Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|----------------------------|-----------------|---|
| (1) | Instruction Support | \$ 6,608,311 | Expenditure authority increased due to the increase in Endowment Income Distributions and Ostepathic Medicine |
| (2) | Public Service | \$ 1,009,721 | Expenditure increased for Ostepathic Medicine and Charter School |
| (3) | Academic Support | \$ 3,117,175 | Expenditure authority increased due to the increase in Endowment Income Distributions and Ostepathic Medicine |
| (4) | Student Support | \$ 687,765 | Expenditure increased for Ostepathic Medicine |
| (5) | Institutional Support | \$ 110,337 | Expenditure authority increased due to the increase in Endowment Income Distributions and Ostepathic Medicine |
| (6) | Scholarships & Fellowships | \$ 9,063,442 | Expenditure authority increased based on the increase in Pall, TEXAS Grant, and Other Federal Grants |

Recapitulation of Budgeted Revenues, Expenditures, Transfers, and Use of Reserves
For Fiscal Year Ending 2020

| | | | Budgeted | Total | | | Total | |
|-----------------------|----------------|--------------|--------------|----------------|------------------|--------------------|-------------------|--------------|
| | Estimated | Transfers | Use of | Budgeted | Budgeted | Transfers | Budgeted | Net |
| | Revenues | In | Reserves | Sources | Expenditures | Out | Uses | Transfers * |
| Educational & General | \$ 134,296,943 | \$ - | \$ - | \$ 134,296,943 | \$ (122,295,465) | \$ (12,001,478) \$ | § (134,296,943) § | (12,001,478) |
| Designated | \$ 155,246,764 | \$ 4,238,148 | \$ 3,328,270 | \$ 162,813,182 | \$ (152,310,065) | \$ (10,503,117) \$ | (162,813,182) | (6,264,969) |
| Auxiliary Enterprises | \$ 77,728,332 | \$ - | \$ 526,000 | \$ 78,254,332 | \$ (66,139,179) | \$ (12,115,153) \$ | (78,254,332) | (12,115,153) |
| Total | \$ 367,272,039 | \$ 4,238,148 | \$ 3,854,270 | \$ 375,364,457 | \$ (340,744,709) | \$ (34,619,748) | (375,364,457) | (30,381,600) |



July 31, 2019

Board of Regents Texas State University System Austin, Texas

The Honorable Regents:

The following initiatives and highlights are included in the proposed FY2020 Operating Budget for Sul Ross State University - Alpine and Sul Ross State University - Rio Grande College.

General Revenue Appropriations

SB I, 86th Legislature, appropriated General Revenue for Sul Ross State University - Alpine for FY2020 of \$285,970 more than the amount appropriated for FY2019. For Sul Ross State University - Rio Grande College, appropriations were up with an increase of \$367,276 in General Revenue compared to FY 2019. These numbers represent the net changes to formula, debt service, research funding, and non-formula support. The appropriations for staff group insurance premiums for FY 2020 were increased by \$154,883 for Sul Ross State University - Alpine and decreased by \$162,281 for Sul Ross State University - Rio Grande College.

Fee and Other Revenues

For FY2019, Sul Ross State - Alpine and Sul Ross State - Rio Grande College experienced a decline in enrollment. We projected enrollment for FY 2020 utilizing a three-year trend analysis by semester. Budgeted semester credit hours for Alpine are approximately 2,378 (6%) less in FY2020 than that budgeted in FY2019. Sul Ross State - Rio Grande College decrease in projected enrollment is 937 semester credit hours (6%). These enrollment projections resulted in decreases in budgeted revenue for all fees except those with approved rate increases.

As a result of enrollment, we are projecting lower housing revenue in FY 2020 than the current fiscal year by \$265,000 (5% lower). Fund balance in Pledged Auxiliary Enterprises after providing for debt service and the President's Access Initiative Scholarship program continues to be strong.

Budgeted transfers to fund the President's Access Initiative and debt service due in 2020 are within the available revenues for 2020.

Sul Ross Legacy Plan 2019 Undate

In order to address the anticipated revenue shortfalls from reduced enrollments as well as anticipated reductions in state funding, Sul Ross State began implementing the Legacy Plan in 2018 and continued to implement recommendations in 2019. The goal of the Legacy plan was to identify strategies and initiatives aimed at preserving and enhancing the Sul Ross State legacy of academic excellence, unique and life changing student experiences, affordability, research, service and outreach.

The plan and implementation of its recommendations saved approximately \$2,000,000 for the FY2019 budget, transferred over \$300,000 to reserves (first time in over 8 years) and funded the FY2019 compensation plan for all faculty and staff. Reduction in staffing by 7% and student staffing of 12% from FY2017 to FY2019 resulted in a reduction in the staff payroll budget of over \$117,000 per month (6% reduction). This equals \$1,400,000 per year in salary savings. We continue to evaluate new initiatives and anticipate continued savings.

Impact to Employees

The proposed FY2020 Operating Budget provides for pay raises of 2% with a minimum increase of \$1,000. This is our sixth consecutive year of providing pay increases to our faculty and staff. Additionally, we will raise the minimum assistant professor salary to \$50,000 and \$60,000 for associate professors. Generally, we have not changed/impacted budgets for undergraduate and graduate student employment compared to the 2019 budget other than some redirection from nonneed based to need based funding.

Lease Expense for Sul Ross State- Rio Grande College

Sul Ross State – Rio Grande College's net overall lease payments to Southwest Texas Junior College for its three leased campuses at Del Rio, Uvalde and Eagle Pass will increase slightly by \$12,000 as a result of the contractual increase provision tied to the Consumer Price Index. The total annual lease costs for FY 2020 are \$1,574,000 for all three campuses and library. Lease expense is inclusive of all building maintenance, security, utilities, custodial and grounds keeping services.

Current Overall Fiscal Condition

As reflected on the summary page of the Operating Budget for FY 2020, the University is continuing to maintain stable financial status, despite current enrollment challenges, due to efficiency initiatives and appropriation support.

The FY2020 budget includes significant investment in new enrollment management initiatives that are designed to increase enrollment in a sustainable manner. It also includes a new Enterprise Resource Planning (ERP) management contract with Campus Works that will help Sul Ross improve financial and HR operations (business processes), planning and retention initiatives. The FY2020 budget also invests in our faculty and staff in a material way that will allow us to continue to achieve the important mission of Sul Ross State University for the region. We have taken a conservative approach in budgeting enrollment and related revenues. Growth in enrollment remains the critical element to continued strengthening of fund balances.

In summary, the overall financial condition of Sul Ross State University remains strong. Enrollment improvements along with the implementation of the Legacy Plan strategies will continue as the keys to ensuring long term financial stability of Sul Ross State University-Alpine and Sul Ross State - Rio Grande College.

William L. Kible

President

Christopher B. Clifford

Vice President for Budget and Finance

Table A 1
Educational and General Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | | Variance | | | |
|----------------------------------|-----------------|--------------|-----|--------------|----|-------------|-----------|----|--|
| | APPR | ROVED BUDGET | PRO | POSED BUDGET | | DOLLAR | PERCENT | No | |
| Total Statutory Tuition and Fees | \$ | 2,580,800 | \$ | 1,574,620 | \$ | (1,006,180) | (38.99)% | | |
| State Appropriation | | | | | | | | | |
| Bill Pattern General Revenue | \$ | 10,715,176 | \$ | 11,001,146 | \$ | 285,970 | 2.67 % | | |
| Benefits | \$ | 3,925,562 | \$ | 4,080,445 | \$ | 154,883 | 3.95 % | | |
| Higher Education Fund | \$ | 2,135,523 | \$ | 2,135,523 | \$ | - | - % | | |
| Hazlewood Reimbursement | \$ | 48,083 | \$ | - | \$ | (48,083) | (100.00)% | | |
| Other | \$ | - | \$ | - | \$ | - | - % | | |
| Total State Appropriations | <u>\$</u> \$ | 16,824,344 | \$ | 17,217,114 | \$ | 392,770 | 2.33 % | | |
| Other Revenue | \$ | 24,000 | \$ | 114,400 | \$ | 90,400 | 376.67 % | | |
| Total Revenues | \$ | 19,429,144 | \$ | 18,906,134 | \$ | (523,010) | (2.69)% | | |
| Transfers In | | | | | | | | | |
| Designated Tuition | \$ | 2,289,267 | \$ | - | \$ | (2,289,267) | (100.00)% | | |
| Technology Service Fee | \$ | 475,000 | \$ | - | \$ | (475,000) | (100.00)% | | |
| Other | \$ | 1,249,145 | \$ | - | \$ | (1,249,145) | (100.00)% | | |
| Total Transfers In | \$ | 4,013,412 | \$ | | \$ | (4,013,412) | (100.00)% | | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ | - | - % | | |
| Total Budgeted Funds | \$ | 23,442,556 | _ | 18,906,134 | _ | (4,536,422) | (19.35)% | | |

Table A 1 Educational and General Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | AMOUNT CHANGED | EXPLANATION |
|------|------------------------------|---------------------|--|
| (1) | Bill Pattern General Revenue | \$ (100,618,000) | Represents a decrease in enrollment. |
| (2) | Designation Tuition | \$ (2,289,267) | Change in method of presentation. Expenditures recorded under actual source of funds |
| (3) | Technology Fees | \$ (475,000) | Change in method of presentation. Expenditures recorded under actual source of funds |
| (4) | Other | \$ (1,249,145) | Change in method of presentation. Expenditures recorded under actual source of funds |

Table A 2
Educational and General Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | | Variance | | |
|---|------|--------------|----|----------------|----|-------------|-----------|------|
| | APPI | ROVED BUDGET | PF | ROPOSED BUDGET | | DOLLAR | PERCENT | Note |
| Instruction Support | \$ | 9,523,234 | \$ | 7,405,835 | \$ | (2,117,399) | (22.23)% | (1) |
| Research / Organized Research | \$ | 273,794 | \$ | 341,063 | \$ | 67,269 | 24.57 % | |
| Public Service | \$ | 166,654 | \$ | 286,687 | \$ | 120,033 | 72.03 % | |
| Academic Support | \$ | 1,642,421 | \$ | 1,574,963 | \$ | (67,458) | (4.11)% | |
| Student Service Support | \$ | 1,458,192 | \$ | 1,494,102 | \$ | 35,910 | 2.46 % | |
| Institutional Support | \$ | 5,268,312 | \$ | 3,862,395 | \$ | (1,405,917) | (26.69)% | (2) |
| Plant Support | \$ | 3,045,580 | \$ | 1,792,488 | \$ | (1,253,092) | (41.14)% | (3) |
| Scholarships & Fellowships | \$ | 215,826 | \$ | - | \$ | (215,826) | (100.00)% | (4) |
| Total Expenditures | \$ | 21,594,013 | \$ | 16,757,533 | \$ | (4,836,480) | (22.40)% | |
| Transfers Out | | | | | | | | |
| TPEG | \$ | 317,610 | \$ | 317,940 | \$ | 330 | 0.10 % | |
| TRB Debt Service | \$ | 1,530,933 | | 1,531,018 | | 85 | 0.01 % | |
| HEF - Debt Service | \$ | - | \$ | - | \$ | - | - % | |
| HEF - Plant | \$ | _ | \$ | - | \$ | - | - % | |
| Other | \$ | - | \$ | - | \$ | - | - % | |
| Total Transfers Out | \$ | 1,848,543 | \$ | 1,848,958 | \$ | 415 | 0.02 % | |
| Total Budgeted Expenditures & Transfers Out | \$ | 23,442,556 | \$ | 18,606,491 | \$ | (4,836,065) | (20.63)% | |

Table A 2 Educational and General Funds Budgeted Expenditures

| | | AMOUNT | | | |
|------|-----------------------|----------------|--|--|--|
| NOTE | ITEM DESCRIPTION | CHANGED | | EXPLANATION | |
| (1) | Instruction | (2,117,399.00) | Change in method of presentation. funds. | Expenditures recorded under actual source of | |
| (2) | Institutional Support | (1,405,917.00) | Change in method of presentation. funds. | Expenditures recorded under actual source of | |
| (3) | Plant | (1,253,092.00) | Change in method of presentation. funds. | Expenditures recorded under actual source of | |
| (4) | Scholarships | (215,826.00) | Change in method of presentation. funds. | Expenditures recorded under actual source of | |

Table B 1
Designated Funds
Revenues and Transfers

| | FY 2019 | | | FY 2020 | Variance | | |
|---------------------------------------|---------|--------------|----|---------------|-----------------|----------|------|
| | APP | ROVED BUDGET | PR | OPOSED BUDGET | DOLLAR PERCENT | | Note |
| Tuition and Fees | | | | | | | |
| Designated Tuition | \$ | 6,297,000 | \$ | 5,915,884 | \$ (381,116) | (6.05)% | (|
| Advising Fee | \$ | - | \$ | - | \$ - | - % | |
| Technology Use / Computer Service Fee | \$ | 1,002,000 | \$ | 963,832 | \$ (38,168) | (3.81)% | |
| Environmental Service Fee | \$ | - | \$ | - | \$ - | - % | |
| ID / One-Card Fee | \$ | - | \$ | - | \$ - | - % | |
| Library Fee | \$ | 325,000 | \$ | 325,000 | \$ - | - % | |
| International Education Fee | \$ | 4,617 | \$ | 4,600 | \$ (17) | (0.37)% | |
| Student Publication Fee | \$ | - | \$ | - | \$ - | - % | |
| Academic Program Fees | \$ | - | \$ | - | \$ - | - % | |
| Distance Learning Fee | \$ | 553,000 | \$ | 543,226 | \$ (9,774) | (1.77)% | |
| Records Fee | \$ | - | \$ | - | \$ - | - % | |
| Recreation Fee | \$ | - | \$ | - | \$ - | - % | |
| University Center Fee | \$ | - | \$ | - | \$ - | - % | |
| International Study Fee | \$ | - | \$ | - | \$ - | - % | |
| Repeat Fee | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | 318,750 | \$ | 454,999 | \$ 136,249 | 42.74 % | |
| Total Tuition and Fees | \$ | 8,500,367 | \$ | 8,207,541 | \$ (292,826) | (3.44)% | |
| Investment Income | \$ | 140,000 | \$ | 150,000 | \$ 10,000 | 7.14 % | |
| Other Revenue | \$ | 264,000 | \$ | 225,000 | \$ (39,000) | (14.77)% | |
| Total Revenues | \$ | 8,904,367 | \$ | 8,582,541 | \$ (321,826) | (3.61)% | |
| Transfers In | | | | | | | |
| TPEG | \$ | 285,849 | \$ | 317,940 | \$ 32,091 | 11.23 % | |
| Auxiliary Funds | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Transfers In | \$ | 285,849 | \$ | 317,940 | \$ 32,091 | 11.23 % | |
| Budgeted Fund Balances | \$ | (265,855) | \$ | (288,142) | \$ (22,287) | 8.38 % | |
| Total Budgeted Funds | \$ | 8,924,361 | \$ | 8,612,339 | \$ (312,022) | (3.50)% | |

Table B 1 Designated Funds Revenues and Transfers

NOTE ITEM DESCRIPTION CHANGED EXPLANATION (1) Designated Tuition \$ (381,116) Represents a decrease in enrollment.

Table B 2
Designated Funds
Budgeted Expenditures

| | FY 2019 | | | FY 2020 | | Variance | | |
|---|---------|-------------|-----|---------------|----|-------------|-----------|------|
| | APPR | OVED BUDGET | PRO | OPOSED BUDGET | | DOLLAR | PERCENT | Note |
| In admiration Command | Ф | 770 707 | Ф | 040.000 | Φ | 440.000 | 47.00.0/ | |
| Instruction Support | \$ | 778,767 | | 918,800 | | 140,033 | 17.98 % | |
| Research / Organized Research | \$ | 275,055 | \$ | 356,300 | \$ | 81,245 | 29.54 % | |
| Public Service | \$ | 86,786 | \$ | 113,318 | \$ | 26,532 | 30.57 % | |
| Academic Support | \$ | 454,197 | \$ | 626,615 | \$ | 172,418 | 37.96 % | |
| Student Support | \$ | 155,415 | \$ | 1,362,649 | \$ | 1,207,234 | 776.78 % | (1) |
| Institutional Support | \$ | 1,538,839 | \$ | 4,164,791 | \$ | 2,625,952 | 170.65 % | (2) |
| Plant Support | \$ | 80,500 | \$ | 1,332,061 | \$ | 1,251,561 | 1554.73 % | (3) |
| Scholarships & Fellowships | \$ | 948,849 | \$ | 900,800 | \$ | (48,049) | (5.06)% | |
| Total Expenditures | \$ | 4,318,408 | \$ | 9,775,334 | \$ | 5,456,926 | 126.36 % | |
| Transfers Out | | | | | | | | |
| System Assessment | \$ | 262,095 | \$ | 275,000 | \$ | 12,905 | 4.92 % | |
| Debt Service | \$ | - | \$ | - | \$ | - | - % | |
| E&G | \$ | 2,764,267 | \$ | - | \$ | (2,764,267) | (100.00)% | |
| Auxiliary | \$ | 1,579,591 | \$ | 2,089,185 | \$ | 509,594 | 32.26 % | |
| Other | \$ | - | \$ | - | \$ | - | - % | |
| Total Transfers Out | \$ | 4,605,953 | \$ | 2,364,185 | \$ | (2,241,768) | (48.67)% | |
| Total Budgeted Expenditures & Transfers Out | \$ | 8,924,361 | \$ | 12,139,519 | \$ | 3,215,158 | 36.03 % | |

Table B 2 Designated Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHA | NGED | EXPLANATION |
|------|----------------------|-----|-----------|--|
| (1) | Student Support | \$ | 1,207,234 | Change in method of presentation. Expenditures recorded under actual source of funds |
| (2) | Instiutional Support | \$ | 2,625,952 | Change in method of presentation. Expenditures recorded under actual source of funds |
| (3) | Plant Support | \$ | 1,251,561 | Change in method of presentation. Expenditures recorded under actual source of funds |

Table C 1
Auxiliary Funds
Revenues and Transfers

| APPROVED BUDGET PROPOSED BUDGET DOLLAR Fees Athletic Fee \$ 485,000 \$ 459,359 \$ (25,641) Medical Service Fee \$ 144,000 \$ 127,597 \$ (16,403) Student Service Fee \$ 794,000 \$ 746,000 \$ (48,000) Recreational Sport Fee \$ 376,000 \$ 364,000 \$ (12,000) Student Center Fee \$ 172,800 \$ 161,252 \$ (11,548) Student Bus Fee \$ 172,800 \$ 161,252 \$ (11,548) Student Fee \$ 172,800 \$ 161,252 \$ (11,548) Student Bus Fee \$ 7 \$ 7 \$ 7 ID Card Fee \$ 1,971,800 \$ 1,893,000 \$ 35,000 Total Fees \$ 1,971,800 \$ 1,893,208 \$ (78,592) Sales and Services \$ 3,167,000 \$ 3,210,866 \$ 43,866 Dining \$ 1,652,700 \$ 1,655,700 \$ 3,000 Parking \$ 4,000 \$ 4,000 \$ 6,250 Bookstore \$ 3,000 \$ 10,000 \$ (5,250) | Variance | | | |
|--|-----------|------|--|--|
| Athletic Fee \$ 485,000 \$ 459,359 \$ (25,641) Medical Service Fee \$ 144,000 \$ 127,597 \$ (16,403) Student Service Fee \$ 794,000 \$ 746,000 \$ (48,000) Recreational Sport Fee \$ 376,000 \$ 364,000 \$ (12,000) Student Center Fee \$ 172,800 \$ 161,252 \$ (11,548) Student Bus Fee \$ - \$ - \$ - \$ ID Card Fee \$ - \$ - \$ - \$ Other \$ - \$ 35,000 \$ 35,000 Total Fees \$ 1,971,800 \$ 1,893,208 \$ (78,592) Sales and Services Housing \$ 3,167,000 \$ 3,210,866 \$ 43,866 Dining \$ 1,652,700 \$ 1,655,700 \$ 3,000 Parking \$ 4,000 \$ 4,000 \$ - \$ Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ - \$ 3,000 \$ 3,000 Other \$ 82,000 \$ 60,000 \$ (22,000) | PERCENT | Note | | |
| Medical Service Fee \$ 144,000 \$ 127,597 \$ (16,403) Student Service Fee \$ 794,000 \$ 746,000 \$ (48,000) Recreational Sport Fee \$ 376,000 \$ 364,000 \$ (12,000) Student Center Fee \$ 172,800 \$ 161,252 \$ (11,548) Student Bus Fee \$ - \$ - \$ - ID Card Fee \$ - \$ - \$ - Other \$ - \$ 35,000 \$ 35,000 Total Fees \$ 1,971,800 \$ 1,893,208 \$ (78,592) Sales and Services Housing \$ 3,167,000 \$ 3,210,866 \$ 43,866 Dining \$ 1,652,700 \$ 1,655,700 \$ 3,000 Parking \$ 4,000 \$ 4,000 \$ - Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ 82,000 \$ 60,000 \$ (22,000) | | | | |
| Student Service Fee \$ 794,000 \$ 746,000 \$ (48,000) Recreational Sport Fee \$ 376,000 \$ 364,000 \$ (12,000) Student Center Fee \$ 172,800 \$ 161,252 \$ (11,548) Student Bus Fee \$ - \$ - \$ - ID Card Fee \$ - \$ - \$ - Other \$ - \$ 35,000 \$ 35,000 Total Fees \$ 1,971,800 \$ 1,893,208 \$ (78,592) Sales and Services Housing \$ 3,167,000 \$ 3,210,866 \$ 43,866 Dining \$ 1,652,700 \$ 1,655,700 \$ 3,000 Parking \$ 4,000 \$ 4,000 \$ - Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ 82,000 \$ 60,000 \$ (22,000) | (5.29)% | | | |
| Recreational Sport Fee \$ 376,000 \$ 364,000 \$ (12,000) Student Center Fee \$ 172,800 \$ 161,252 \$ (11,548) Student Bus Fee \$ - \$ - \$ - \$ ID Card Fee \$ - \$ - \$ - \$ Other \$ - \$ 35,000 \$ 35,000 Total Fees \$ 1,971,800 \$ 1,893,208 \$ (78,592) Sales and Services Housing \$ 3,167,000 \$ 3,210,866 \$ 43,866 Dining \$ 1,652,700 \$ 1,655,700 \$ 3,000 Parking \$ 4,000 \$ 4,000 \$ - Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ 3,000 \$ 60,000 \$ (22,000) | (11.39)% | | | |
| Student Center Fee \$ 172,800 \$ 161,252 \$ (11,548) Student Bus Fee \$ - \$ - \$ - \$ ID Card Fee \$ - \$ - \$ - \$ Other \$ - \$ 35,000 \$ 35,000 Total Fees \$ 1,971,800 \$ 1,893,208 \$ (78,592) Sales and Services Housing \$ 3,167,000 \$ 3,210,866 \$ 43,866 Dining \$ 1,652,700 \$ 1,655,700 \$ 3,000 Parking \$ 4,000 \$ 4,000 \$ - 4 Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ - \$ 3,000 \$ 60,000 \$ (22,000) | (6.05)% | | | |
| Student Bus Fee \$ - \$ - \$ - | (3.19)% | | | |
| ID Card Fee | (6.68)% | | | |
| Other \$ - \$ 35,000 \$ 35,000 Total Fees \$ 1,971,800 \$ 1,893,208 \$ (78,592) Sales and Services Housing \$ 3,167,000 \$ 3,210,866 \$ 43,866 Dining \$ 1,652,700 \$ 1,655,700 \$ 3,000 Parking \$ 4,000 \$ 4,000 \$ - Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ - \$ 3,000 \$ 3,000 Other \$ 82,000 \$ 60,000 \$ (22,000) | - % | | | |
| Total Fees \$ 1,971,800 \$ 1,893,208 \$ (78,592) Sales and Services Housing \$ 3,167,000 \$ 3,210,866 \$ 43,866 Dining \$ 1,652,700 \$ 1,655,700 \$ 3,000 Parking \$ 4,000 \$ 4,000 \$ - Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ 3,000 \$ 60,000 \$ (22,000) | - % | | | |
| Sales and Services Housing \$ 3,167,000 \$ 3,210,866 \$ 43,866 Dining \$ 1,652,700 \$ 1,655,700 \$ 3,000 Parking \$ 4,000 \$ 4,000 \$ - Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ - \$ 3,000 \$ 3,000 Other \$ 82,000 \$ 60,000 \$ (22,000) | 100.00 % | | | |
| Housing \$ 3,167,000 \$ 3,210,866 \$ 43,866 Dining \$ 1,652,700 \$ 1,655,700 \$ 3,000 Parking \$ 4,000 \$ 4,000 \$ - Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ - \$ 3,000 \$ 3,000 Other \$ 82,000 \$ 60,000 \$ (22,000) | (3.99)% | | | |
| Dining \$ 1,652,700 \$ 1,655,700 \$ 3,000 Parking \$ 4,000 \$ 4,000 \$ - Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ - \$ 3,000 \$ 3,000 Other \$ 82,000 \$ 60,000 \$ (22,000) | | | | |
| Parking \$ 4,000 \$ 4,000 \$ - Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ - \$ 3,000 \$ 3,000 Other \$ 82,000 \$ 60,000 \$ (22,000) | 1.39 % | | | |
| Athletics \$ 15,250 \$ 10,000 \$ (5,250) Bookstore \$ - \$ 3,000 \$ 3,000 Other \$ 82,000 \$ 60,000 \$ (22,000) | 0.18 % | | | |
| Bookstore \$ - \$ 3,000 \$ 3,000 Other \$ 82,000 \$ 60,000 \$ (22,000) | - % | | | |
| Other \$ 82,000 \$ 60,000 \$ (22,000) | (34.43)% | | | |
| | 100.00 % | | | |
| Total Sales and Services \$ 4,920,950 \$ 4,943,566 \$ 22,616 | (26.83)% | | | |
| | 0.46 % | | | |
| Investment Income \$ 20,000 \$ 20,000 \$ - | - % | | | |
| Other Income \$ 4,500 \$ 4,500 \$ - | - % | | | |
| Total Revenues \$ 6,917,250 \$ 6,861,274 \$ (55,976) | (0.81)% | | | |
| Transfers In | | | | |
| Designated Tuition \$ 1,579,591 \$ 2,089,185 \$ 509,594 | 32.26 % | (| | |
| Other \$ - \$ - \$ | - % | | | |
| Total Transfers In \$ 1,579,591 \$ 2,089,185 \$ 509,594 | 32.26 % | | | |
| Budgeted Fund Balances \$ (48,770) \$ - \$ 48,770 | (100.00)% | | | |
| Total Budgeted Funds | 5.95 % | | | |

Table C 1 Auxiliary Funds Revenues and Transfers

NOTE ITEM DESCRIPTION CHANGED EXPLANATION (1) Designated Tution \$ 509,594 Change in method of presentation.

Table C 2
Auxiliary Funds
Budgeted Expenditures

| | | FY 2019 | FY 2020 | | Variance | | |
|--|------|-------------|-----------------|----|----------|----------|---|
| | APPR | OVED BUDGET | PROPOSED BUDGET | | DOLLAR | PERCENT | ı |
| Adulada Ess | • | 040.040 | Φ 000 000 | • | (40,000) | (4.40)0/ | |
| Athletic Fee | \$ | 249,612 | • | | (10,289) | (4.12)% | |
| Medical Service Fee | \$ | 131,847 | | | 46,558 | 35.31 % | |
| Student Service Fee | \$ | 809,779 | • | | (63,779) | (7.88)% | |
| Recreational Sport Fee | \$ | 322,542 | | | 11,546 | 3.58 % | |
| Student Center Fee | \$ | 247,600 | | | 18,196 | 7.35 % | |
| Student Bus Fee | \$ | | | \$ | - | - % | |
| ID Card Fee | \$ | | • | \$ | - | - % | |
| otal Fee Based Expenditures | \$ | 1,761,380 | \$ 1,763,612 | \$ | 2,232 | 0.13 % | |
| Housing | \$ | 1,437,809 | \$ 1,620,316 | \$ | 182,507 | 12.69 % | |
| Dining | \$ | 1,440,000 | \$ 1,440,000 | \$ | - | - % | |
| Parking | \$ | - | \$ - | \$ | - | - % | |
| Athletics | \$ | - | \$ - | \$ | - | - % | |
| Bookstore | \$ | - | \$ - | \$ | - | - % | |
| Other | \$ | 1,845,832 | \$ 2,000,000 | \$ | 154,168 | 8.35 % | |
| otal Sales & Services Based Expenditures | \$ | 4,723,641 | \$ 5,060,316 | \$ | 336,675 | 7.13 % | |
| ransfers Out | | | | | | | |
| Debt Service | | | | | | | |
| Medical Service | \$ | - | \$ - | \$ | - | - % | |
| Athletics | \$ | 221,174 | \$ 220,036 | \$ | (1,138) | (0.51)% | |
| Student Center | \$ | - | \$ - | \$ | - | - % | |
| Student Service | \$ | - | \$ - | \$ | - | - % | |
| Housing | \$ | 1,378,450 | \$ 1,378,450 | \$ | - | - % | |
| Dining | \$ | - | \$ - | \$ | - | - % | |
| Parking and Public Safety | \$ | - | \$ - | \$ | - | - % | |
| Recreational Sports | \$ | 63,426 | \$ 62,915 | \$ | (511) | (0.81)% | |
| Other | \$ | - | \$ - | \$ | - | - % | |
| Real Estate Rental | \$ | - | \$ - | \$ | - | - % | |
| Vending | \$ | - | \$ - | \$ | - | - % | |
| Designated Funds | \$ | - | \$ - | \$ | - | - % | |
| Other | \$ | 300,000 | \$ 300,000 | \$ | - | - % | |
| otal Transfers Out | \$ | 1,963,050 | | | (1,649) | (0.08)% | |
| otal Budgeted Expenditures & Transfers Out | \$ | 8,448,071 | \$ 8,785,329 | \$ | 337,258 | 3.99 % | |

Table D Intercollegiate Athletics Estimated Revenue and Budgeted Expenditures Fiscal Year 2020

| | Γ | | | MEN | | WOMEN | | | | | | |
|-------------------------------|----|----------|--------------|-----------|-----------|--------|------------|--------------|-----------|-----------|--------|--|
| | | FOOTBALL | BASKETBALL | BASEBALL | TRACK | OTHER | BASKETBALL | VOLLEYBALL | SOFTBALL | TRACK | OTHER | |
| Revenues | | | | | | | | | | | | |
| Sales and Service | | | | | | | | | | | | |
| Gate Receipts/Parking | \$ | 1,250 | \$ 500 \$ | 500 \$ | - \$ | - : | 500 | \$ 500 \$ | - \$ | - \$ | - | |
| Game Guarantees | \$ | 5,000 | \$ 7,000 \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| Concessions | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| Other | | | | | | | | | | | | |
| Advertising | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| Licensing Fees | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| Camps | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| NCAA Revenue Sharing | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| Stadium Operations | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| Other | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| Total Sales and Services | \$ | 6,250 | \$ 7,500 \$ | 500 \$ | - \$ | - ; | \$ 500 | \$ 500 \$ | - \$ | - \$ | - | |
| Designated Tuition | \$ | _ | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | _ | |
| Athletic Fee | \$ | 75,000 | \$ 20,000 \$ | 20,000 \$ | 20,000 \$ | 15,000 | 20,000 | \$ 20,000 \$ | 14,323 \$ | 20,000 \$ | 15,000 | |
| Total Tuition and Fees | \$ | 75,000 | \$ 20,000 \$ | 20,000 \$ | 20,000 \$ | 15,000 | 20,000 | \$ 20,000 \$ | 14,323 \$ | 20,000 \$ | 15,000 | |
| Budgeted Fund Balances | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| Total Budgeted Funds | \$ | 81,250 | \$ 27,500 \$ | 20,500 \$ | 20,000 \$ | 15,000 | \$ 20,500 | \$ 20,500 \$ | 14,323 \$ | 20,000 \$ | 15,000 | |
| Expenditures | | | | | | | | | | | | |
| Salaries | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| Benefits | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | | | - \$ | - | |
| Travel | \$ | 50,000 | \$ 20,000 \$ | 20,000 \$ | 20,000 \$ | 15,000 | \$ 20,000 | \$ 2,000 \$ | 14,323 \$ | 20,000 \$ | 15,000 | |
| Scholarships | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| Other Maintenance & Operating | \$ | 25,000 | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - | |
| Capital | \$ | - | | | - \$ | - : | | | • | - \$ | - | |
| Total Budgeted Expenditures | \$ | 75,000 | \$ 20,000 \$ | 20,000 \$ | 20,000 \$ | 15,000 | 20,000 | \$ 2,000 \$ | 14,323 \$ | 20,000 \$ | 15,000 | |

| | | TOTAL | | TOTAL | | OTHER | | GRAND |
|-----------------------------|-----|---------|----|--------|------------|-------|------------|---------|
| | MEN | | | WOMEN | ACTIVITIES | ADMIN | TOTAL | |
| Revenues | | | | | | | | |
| Sales & Services | | | | | | | | |
| Gate Receipts | \$ | 2,250 | \$ | 1,000 | \$ | - | \$ - \$ | 3,250 |
| Games Guarantees | \$ | 12,000 | \$ | - | \$ | - | \$ - \$ | 12,000 |
| Concessions | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| Other | | | | | | | | |
| Advertising | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| Licensing Fee | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| NCAA Revenue Sharing | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| Camps | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| Stadium Operations | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| Other | \$ | - | \$ | - | \$ | - | \$ - \$ | |
| Total Sales and Services | \$ | 14,250 | \$ | 1,000 | \$ | - | \$ - \$ | 15,250 |
| | | | | | | | | |
| Designated Tuition | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| Athletic Fee | \$ | 150,000 | | 89,323 | | | \$ - \$ | 239,323 |
| Total Tuition and Fees | \$ | 150,000 | \$ | 89,323 | \$ | - | \$ - \$ | 239,323 |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| Total Budgeted Funds | \$ | 164,250 | \$ | 90,323 | \$ | - | \$ - \$ | 254,573 |
| Expenditures | | | | | | | | |
| Salaries | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| Fringe Benefits | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| Travel | \$ | 125,000 | \$ | 71,323 | \$ | - | \$ - \$ | 196,323 |
| Scholarships | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| O&M | \$ | 25,000 | \$ | - | \$ | - | \$ - \$ | 25,000 |
| Capital | \$ | - | \$ | - | \$ | - | \$ - \$ | _ |
| Debt Service | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| Other | \$ | - | \$ | - | \$ | - | \$ - \$ | - |
| Total Budgeted Expenditures | \$ | 150,000 | \$ | 71,323 | \$ | - | \$ - \$ | 221,323 |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

| | FY 2019 | | FY 2020 | | | Variance | | |
|---|---------|-------------|---------|------------|----|----------|----------|------|
| | APPRO | OVED BUDGET | PROP | SED BUDGET | | DOLLAR | PERCENT | Note |
| Student Services Fee per Semester Credit Hour | \$ | 22.00 | \$ | 22.00 | \$ | - | - % | |
| Student Services Fee Fund Balance at Beginning of Year (Net of Encumbrances) | \$ | 232,854 | \$ | 228,553 | \$ | (4,301) | (1.85)% | |
| Forecasted Revenue: | | | | | | | | |
| SSF Revenue | \$ | 794,000 | \$ | 738,000 | \$ | (56,000) | (7.05)% | |
| Revenue Earned from Activities | \$ | 6,000 | \$ | 6,000 | \$ | - | - % | |
| Interest Revenue | \$ | 4,000 | \$ | 2,000 | \$ | (2,000) | (50.00)% | |
| Transfer In | \$ | | \$ | _ | \$ | - | - % | |
| Total Forecasted Revenue: | \$ | 804,000 | \$ | 746,000 | \$ | (58,000) | (7.21)% | |
| Budgeted Student Service Fee Expenditures: | | | | | | | | |
| 1. Textbook Rentals | \$ | - | \$ | - | \$ | - | - % | |
| 2. Recreational Activities | \$ | 43,519 | \$ | 23,606 | \$ | (19,913) | (45.76)% | |
| 3. Health and Hospital Services | \$ | - | \$ | - | \$ | - | - % | |
| 4. Medical Services | \$ | - | \$ | - | \$ | - | - % | |
| 5. Intramural and Intercollegiate Athletics | \$ | - | \$ | - | \$ | - | - % | |
| 6. Artists and Lecture Series | \$ | - | \$ | - | \$ | - | - % | |
| 7. Cultural Entertainment Series | \$ | 15,000 | \$ | 25,582 | \$ | 10,582 | 70.55 % | |
| 8. Debating and Oratorical Activities | \$ | - | \$ | - | \$ | - | - % | |
| 9. Student Publications | \$ | 92,948 | \$ | 47,450 | \$ | (45,498) | (48.95)% | |
| 10. Student Government | \$ | 12,450 | \$ | 12,450 | \$ | - | - % | |
| 11. Student Fee Advisory Committee | \$ | - | \$ | - | \$ | - | - % | |
| 12. Student Transportation Services Other Than Those in TEC 54.504, 511, 512, 513 | \$ | - | \$ | - | \$ | - | - % | |
| 13. Other (See Detail Below) | \$ | 645,862 | \$ | 636,912 | \$ | (8,950) | (1.39)% | |
| Total Budgeted Expenditures | \$ | 809,779 | \$ | 746,000 | \$ | (63,779) | (7.88)% | |
| Estimated Student Services Fee Fund Balance at End of Year | \$ | 227,075 | \$ | 228,553 | \$ | 1,478 | 0.65 % | |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

| | | FY 2019 | | | Variance | | |
|--|-----|--------------|----------------|------|----------|----------|----|
| | APF | ROVED BUDGET | PROPOSED BUDGE | | DOLLAR | PERCENT | No |
| Student Services Advisory Committee Meeting: | | | | | | | |
| Detail of Other: | | | | | | | |
| Advising and Orientation | \$ | 173,758 | \$ 150,09 | 7 \$ | (23,661) | (13.62)% | |
| Ambassadors | \$ | 20,000 | \$ 20,00 | 0 \$ | - | - % | |
| Bank Service Charges | \$ | 20,500 | \$ 10,50 | 0 \$ | (10,000) | (48.78)% | |
| Counseling Center | \$ | 148,273 | \$ 170,19 | 1 \$ | 21,918 | 14.78 % | |
| Excet Review Course | \$ | 24,446 | \$ 23,50 | 0 \$ | (946) | (3.87)% | |
| Freshman Leadership | \$ | 28,000 | \$ 28,00 | 0 \$ | - | - % | |
| Homecoming | \$ | 5,000 | \$ 5,00 | 0 \$ | - | - % | |
| Lobo Comic Con | \$ | 1,500 | \$ 2,01 | 0 \$ | 510 | 34.00 % | |
| Intercollegiate Rodeo | \$ | 82,423 | \$ 95,26 | 6 \$ | 12,843 | 15.58 % | |
| Intercollegiate Rodeo NIRA Event | \$ | 34,000 | \$ 34,00 | 0 \$ | - | - % | |
| Student Advisory Board | \$ | 6,000 | \$ 6,00 | 0 \$ | - | - % | |
| Student Development | \$ | 66,649 | \$ 67,45 | 0 \$ | 801 | 1.20 % | |
| Student Support Services | \$ | 2,000 | | 0 \$ | - | - % | |
| Student Service Fee Contingency | \$ | 20,785 | | | (6,887) | (33.13)% | |
| Undergraduate Travel and Funds for Organizations | \$ | 12,528 | | 0 \$ | (3,528) | (28.16)% | |
| Total Other | \$ | 645,862 | | | (8,950) | (1.39)% | |

Table F
Matrix of Budgeted Operating Expenses

| | | | Public | Academic | Student | Institutional | Operation & | Scholarships/ | | Total |
|--------------|--------------|------------|------------|--------------|--------------|---------------|----------------------|---------------|--------------|---------------|
| | Instruction | Research | Service | Support | Services | Support | Maintenance of Plant | Fellowships | Auxiliary | Expenses |
| | | | | | | | | | | |
| Salary | \$ 5,797,473 | \$ 490,509 | \$ 201,220 | \$ 1,192,637 | \$ 1,107,132 | \$ 2,581,563 | \$ 2,762,335 | \$ - 9 | \$ 2,139,644 | \$ 16,272,513 |
| Benefits | \$ 2,208,362 | \$ 91,500 | \$ 85,467 | \$ 445,439 | \$ 386,970 | \$ 1,662,503 | \$ 563,649 | \$ - 9 | 617,283 | \$ 6,061,173 |
| Travel | \$ 114,300 | \$ 11,500 | \$ 5,000 | \$ 67,900 | \$ 67,000 | \$ 141,200 | \$ 26,000 | \$ - 9 | \$ 396,769 | \$ 829,669 |
| O&M | \$ 204,500 | \$ 199,820 | \$ 20,000 | \$ 154,300 | \$ 259,400 | \$ 2,562,379 | \$ 1,272,000 | \$ - 9 | \$ 3,572,445 | \$ 8,244,844 |
| Utilities | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - 9 | - | \$ - |
| Capital | \$ 500,000 | \$ - | \$ - | \$ 241,216 | \$ 400,000 | \$ 350,000 | \$ 644,307 | \$ - 9 | \$ 109,000 | \$ 2,244,523 |
| Other | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 900,800 | \$ 44,000 | \$ 944,800 |
| Total Budget | \$ 8,824,635 | \$ 793,329 | \$ 311,687 | \$ 2,101,492 | \$ 2,220,502 | \$ 7,297,645 | \$ 5,268,291 | \$ 900,800 \$ | \$ 6,879,141 | \$ 34,597,522 |

Recapitulation of Budgeted Revenues, Expenditures, Transfers, and Use of Reserves For Fiscal Year Ending 2020

| | | | | Budgeted | Total | | | | Total | |
|-----------------------|------------------|----|------------------|--------------|------------------|----|-----------------|----------------|-------------------|-------------|
| | Estimated | ٦ | Transfers | Use of | Budgeted | | Budgeted | Transfers | Budgeted | Net |
| | Revenues | | ln | Reserves | Sources | E | xpenditures | Out | Uses | Transfers * |
| Educational & General | \$ 18,906,134 | \$ | - | \$ - | \$ 18,906,134 | \$ | (16,757,533) \$ | (1,848,958) \$ | 5 (18,606,491) \$ | (1,848,958) |
| Designated | \$ 8,582,541 | \$ | 317,940 | \$ (288,142) | \$ 8,612,339 | \$ | (9,775,334) \$ | (2,364,185) \$ | (12,139,519) \$ | (2,046,245) |
| Auxiliary Enterprises | \$ 6,861,274 | \$ | 2,089,185 | \$ - | \$ 8,950,459 | \$ | (6,823,928) \$ | (1,961,401) \$ | (8,785,329) \$ | 127,784 |
| Total | \$ 34,349,949 | \$ | 2,407,125 | \$ (288,142) | \$ 36,468,932 | \$ | (33,356,795) \$ | (6,174,544) \$ | (39,531,339) \$ | (3,767,419) |

Table A 1
Educational and General Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | |
|----------------------------------|------|-------------|-----|--------------|-------------------|-----------|------|
| | APPR | OVED BUDGET | PRO | POSED BUDGET | DOLLAR | PERCENT | Note |
| Total Statutory Tuition and Fees | \$ | 958,700 | \$ | 825,000 | \$ (133,700) | (13.95)% | |
| State Appropriation | | | | | | | |
| Bill Pattern General Revenue | \$ | 4,668,714 | \$ | 5,035,990 | \$ 367,276 | 7.87 % | (1) |
| Benefits | \$ | 762,539 | \$ | 600,258 | \$ (162,281) | (21.28)% | |
| Higher Education Fund | \$ | 410,738 | \$ | 410,738 | \$ - | - % | |
| Hazlewood Reimbursement | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total State Appropriations | \$ | 5,841,991 | \$ | 6,046,986 | \$ 204,995 | 3.51 % | |
| Other Revenue | \$ | 10,000 | \$ | 60,500 | \$ 50,500 | 505.00 % | |
| Total Revenues | \$ | 6,810,691 | \$ | 6,932,486 | \$ 121,795 | 1.79 % | |
| Transfers In | | | | | | | |
| Designated Tuition | \$ | 1,308,008 | \$ | - | \$ (1,308,008) | (100.00)% | (2) |
| Technology Service Fee | \$ | 350,000 | \$ | - | \$ (350,000) | (100.00)% | (3) |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Transfers In | \$ | 1,658,008 | \$ | - | \$ (1,658,008) | (100.00)% | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ - | - % | |
| Total Budgeted Funds | \$ | 8,468,699 | \$ | 6,932,486 | \$ (1,536,213) | (18.14)% | |

Table A 1 Educational and General Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | _ | AMOUNT CHANGED | EXPLANATION |
|------|------------------------------|----------|-------------------|---|
| (1) | Bill Pattern General Revenue | \$ | 367,276 | Represents an increase in General Revenue Appropriations. |
| (2) | Designated Tution | r | (4.209.009) | Change in mathed of presentation. Expanditures recorded under estual source of |
| (2) | Designated Tution | \$ | (1,308,008) | Change in method of presentation. Expenditures recorded under actual source of funds. |
| (3) | Technology Fee | \$ | (350,000) | Change in method of presentation. Expenditures recorded under actual source of funds. |

Table A 2
Educational and General Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | Variance | | |
|---|------|-------------|-----|--------------|-------------------|-----------------------|------|
| | APPR | OVED BUDGET | PRO | POSED BUDGET | DOLLAR | PERCENT | Note |
| Instruction Support | \$ | 3,475,320 | \$ | 2,369,894 | \$ (1,105,426) | (31.81)% | (1) |
| Research / Organized Research | \$ | - | \$ | - | \$ - | - % | |
| Public Service | \$ | 121,434 | \$ | 121,434 | \$ - | - % | |
| Academic Support | \$ | 585,591 | \$ | 530,203 | \$ (55,388) | (9.46)% | |
| Student Service Support | \$ | 636,019 | \$ | 412,173 | \$ (223,846) | (35.19)% | (2) |
| Institutional Support | \$ | 878,101 | \$ | 1,699,008 | \$ 820,907 | `93.49 [´] % | (3) |
| Plant Support | \$ | 1,394,959 | | 480,725 | (914,234) | (65.54)% | (4) |
| Scholarships & Fellowships | \$ | - | \$ | - | \$ - | ` - % | , |
| Total Expenditures | \$ | 7,091,424 | \$ | 5,613,437 | \$ (1,477,987) | (20.84)% | |
| Transfers Out | | | | | | | |
| TPEG | \$ | 128,130 | \$ | 119,049 | \$ (9,081) | (7.09)% | |
| TRB Debt Service | \$ | - | \$ | - | \$ - | ` - % | |
| HEF - Debt Service | \$ | _ | \$ | - | \$ _ | - % | |
| HEF - Plant | \$ | - | \$ | - | \$ _ | - % | |
| Other | \$ | 1,249,145 | \$ | 1,200,000 | \$ (49,145) | (3.93)% | |
| Total Transfers Out | \$ | 1,377,275 | - | 1,319,049 | (58,226) | (4.23)% | |
| Total Budgeted Expenditures & Transfers Out | \$ | 8,468,699 | \$ | 6,932,486 | \$ (1,536,213) | (18.14)% | |

Table A 2 Educational and General Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|-------------------------|-------------|---|
| (1) | Instruction Support | (1,105,426) | Change in method of presentation |
| (2) | Student Service Support | (223,846) | Change in method of presentation. Expenditures recorded from actual funding source. |
| (3) | Institutional Support | 820,907 | Change in method of presentation. Expenditures recorded from actual funding source. |
| (4) | Plant Support | (914,234) | Change in method of presentation. Expenditures recorded from actual funding source. |

Table B 1
Designated Funds
Revenues and Transfers

| Tuition and Fees | 1,607,000 | PROPOSED BUDGET | DOLLAR | PERCENT | No |
|--|-----------|-----------------|-----------------|----------|----|
| Tuition and Fees | | | | | |
| | | | | | |
| Designated Tuition \$ | | \$ 1,511,106 | \$ (95,894) | (5.97)% | |
| Advising Fee \$ | - | \$ - | \$ - | - % | |
| Technology Use / Computer Service Fee \$ | 416,500 | \$ 391,925 | \$ (24,575) | (5.90)% | |
| Environmental Service Fee \$ | - | \$ - | \$ - | - % | |
| ID / One-Card Fee \$ | - | \$ - | \$ - | - % | |
| Library Fee \$ | 33,070 | \$ 31,198 | \$ (1,872) | (5.66)% | |
| International Education Fee \$ | 2,474 | \$ 2,303 | \$ (171) | (6.91)% | |
| Student Publication Fee \$ | - | \$ - | \$ - | - % | |
| Academic Program Fees \$ | - | \$ - | \$ - | - % | |
| Distance Learning Fee \$ | 240,000 | \$ 220,400 | \$ (19,600) | (8.17)% | |
| Records Fee \$ | - | \$ - | \$ - | - % | |
| Recreation Fee \$ | - | \$ - | \$ - | - % | |
| University Center Fee \$ | - | \$ - | \$ - | - % | |
| International Study Fee \$ | - | \$ - | \$ - | - % | |
| Repeat Fee \$ | - | \$ - | \$ - | - % | |
| Other \$ | 20,000 | \$ 59,000 | \$ 39,000 | 195.00 % | |
| otal Tuition and Fees \$ | 2,319,044 | \$ 2,215,932 | \$ (103,112) | (4.45)% | |
| nvestment Income \$ | - | \$ - | \$ - | - % | |
| Other Revenue \$ | - | \$ - | \$ - | - % | |
| otal Revenues \$ | 2,319,044 | \$ 2,215,932 | \$ (103,112) | (4.45)% | |
| ransfers In | | | | | |
| TPEG \$ | 115,317 | \$ 119,049 | \$ 3,732 | 3.24 % | |
| Auxiliary Funds \$ | - | \$ - | \$ - | - % | |
| Other \$ | = | \$ - | \$ | - % | |
| otal Transfers In \$ | 115,317 | \$ 119,049 | \$ 3,732 | 3.24 % | |
| sudgeted Fund Balances \$ | 273,734 | \$ 118,684 | \$ (155,050) | (56.64)% | |
| otal Budgeted Funds \$ | 2,708,095 | \$ 2,453,665 | \$ (254,430) | (9.40)% | |

Table B 2
Designated Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | Variance | | |
|---|------|-------------|-----|--------------|-------------------|------------|------|
| | APPR | OVED BUDGET | PRC | POSED BUDGET | DOLLAR | PERCENT | Note |
| Instruction Support | \$ | 234,205 | \$ | 223,900 | \$ (10,305) | (4.40)% | |
| Research / Organized Research | \$ | | \$ | - | - | - % | |
| Public Service | \$ | - | \$ | - | \$ - | - % | |
| Academic Support | \$ | 140,090 | \$ | 140,200 | \$ 110 | 0.08 % | |
| Student Support | \$ | 23,384 | \$ | 183,950 | \$ 160,566 | 686.65 % | |
| Institutional Support | \$ | 333,750 | \$ | 1,377,606 | \$ 1,043,856 | 312.77 % | (1) |
| Plant Support | \$ | 2,000 | \$ | 1,011,593 | \$ 1,009,593 | 50479.65 % | (2) |
| Scholarships & Fellowships | \$ | 241,317 | \$ | 52,000 | \$ (189,317) | (78.45)% | |
| Total Expenditures | \$ | 974,746 | \$ | 2,989,249 | \$ 2,014,503 | 206.67 % | |
| Transfers Out | | | | | | | |
| System Assessment | \$ | 75,341 | \$ | 77,500 | \$ 2,159 | 2.87 % | |
| Debt Service | \$ | - | \$ | - | \$ _ | - % | |
| E&G | \$ | 1,658,008 | \$ | - | \$ (1,658,008) | (100.00)% | |
| Auxiliary | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | - | \$ | - | \$ _ | - % | |
| Total Transfers Out | \$ | 1,733,349 | \$ | 77,500 | \$ (1,655,849) | (95.53)% | |
| Total Budgeted Expenditures & Transfers Out | \$ | 2,708,095 | \$ | 3,066,749 | \$ 358,654 | 13.24 % | |

Table B 2 Designated Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHA | NGED | EXPLANATION |
|------|-----------------------|-----|-----------|---|
| (1) | Institutional Support | \$ | 1,043,856 | Change in method of presentation. Expenditures recorded under actual source of funds. |
| (2) | Plant | \$ | 1,009,593 | Change in method of presentation. Expenditures recorded under actual source of funds. |

Table C 1
Auxiliary Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | | Variance | | |
|--------------------------|-------|-------------|-----|--------------|----|----------|----------|------|
| | APPRO | OVED BUDGET | PRO | POSED BUDGET | | DOLLAR | PERCENT | Note |
| Fees | | | | | | | | |
| Athletic Fee | \$ | - | \$ | - | \$ | - | - % | |
| Medical Service Fee | \$ | - | \$ | - | \$ | - | - % | |
| Student Service Fee | \$ | 224,000 | \$ | 180,000 | \$ | (44,000) | (19.64)% | |
| Recreational Sport Fee | \$ | - | \$ | - | \$ | - | - % | |
| Student Center Fee | \$ | - | \$ | - | \$ | - | - % | |
| Student Bus Fee | \$ | - | \$ | - | \$ | - | - % | |
| ID Card Fee | \$ | - | \$ | - | \$ | - | - % | |
| Other | \$ | - | \$ | - | \$ | - | - % | |
| Total Fees | \$ | 224,000 | \$ | 180,000 | \$ | (44,000) | (19.64)% | |
| Sales and Services | \$ | - | \$ | - | \$ | - | - % | |
| Housing | \$ | - | \$ | - | \$ | - | - % | |
| Dining | \$ | - | \$ | - | \$ | - | - % | |
| Parking | \$ | - | \$ | - | \$ | - | - % | |
| Athletics | \$ | - | \$ | - | \$ | - | - % | |
| Bookstore | \$ | - | \$ | - | \$ | - | - % | |
| Other | \$ | - | \$ | - | \$ | | - % | |
| Total Sales and Services | \$ | - | \$ | - | \$ | - | - % | |
| Investment Income | \$ | 1,000 | \$ | 1,000 | \$ | - | - % | |
| Other Income | \$ | - | \$ | - | \$ | - | - % | |
| Total Revenues | \$ | 225,000 | \$ | 181,000 | \$ | (44,000) | (19.56)% | |
| Transfers In | | | | | | | | |
| Designated Tuition | \$ | - | \$ | - | \$ | - | - % | |
| Other | \$ | _ | \$ | - | \$ | - | - % | |
| Total Transfers In | \$ | - | \$ | - | \$ | | - % | |
| Budgeted Fund Balances | \$ | 103,105 | \$ | 336,914 | \$ | 233,809 | 226.77 % | |
| Total Budgeted Funds | \$ | 328,105 | \$ | 517,914 | \$ | 189,809 | 57.85 % | |
| • | | | | | _ | • | | |

Table C 1 Auxiliary Funds Revenues and Transfers

NOTE ITEM DESCRIPTION CHANGED EXPLANATION (1) Budgeted Fund Balances \$ 233,809 Change in method of presentation. Initiatives to improve enrollment.

Table C 2
Auxiliary Funds
Budgeted Expenditures

| | I | FY 2019 | FY 2020 | | Variance | |
|--|-------|------------|-----------------|----|----------|---------|
| | APPRO | VED BUDGET | PROPOSED BUDGET | | DOLLAR | PERCENT |
| Athletic Fee | \$ | _ | \$ - | \$ | _ | - % |
| Medical Service Fee | \$ | | | \$ | _ | - % |
| Student Service Fee | \$ | 328,105 | • | | 189,809 | 57.85 % |
| Recreational Sport Fee | \$ | • | \$ - | _ | - | - % |
| Student Center Fee | \$ | | \$ - | | _ | - % |
| Student Bus Fee | \$ | | | \$ | _ | - % |
| ID Card Fee | \$ | | | \$ | _ | - % |
| otal Fee Based Expenditures | \$ | 328,105 | | _ | 189,809 | 57.85 % |
| · | · · | , | , | | , | |
| Housing | \$ | - | \$ - | \$ | - | - % |
| Dining | \$ | - | \$ - | \$ | - | - % |
| Parking | \$ | - | \$ - | \$ | - | - % |
| Athletics | \$ | - | \$ - | \$ | - | - % |
| Bookstore | \$ | - | \$ - | \$ | - | - % |
| Other | \$ | - | \$ - | \$ | - | - % |
| otal Sales & Services Based Expenditures | \$ | - | \$ - | \$ | - | - % |
| ransfers Out | | | | | | |
| Debt Service | | | | | | |
| Medical Service | \$ | - | \$ - | \$ | - | - % |
| Athletics | \$ | - | \$ - | \$ | - | - % |
| Student Center | \$ | - | \$ - | \$ | - | - % |
| Student Service | \$ | - | \$ - | \$ | - | - % |
| Housing | \$ | - | \$ - | \$ | - | - % |
| Dining | \$ | - | \$ - | \$ | - | - % |
| Parking and Public Safety | \$ | - | \$ - | \$ | - | - % |
| Recreational Sports | \$ | - | \$ - | \$ | - | - % |
| Other | \$ | - | \$ - | \$ | - | - % |
| Real Estate Rental | \$ | - | \$ - | \$ | - | - % |
| Vending | \$ | - | \$ - | \$ | - | - % |
| Designated Funds | \$ | - | \$ - | \$ | - | - % |
| Other | \$ | - | \$ - | \$ | - | - % |
| otal Transfers Out | \$ | - | \$ - | \$ | - | - % |
| otal Budgeted Expenditures & Transfers Out | \$ | 328,105 | \$ 517,914 | \$ | 189,809 | 57.85 % |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

| | ı | FY 2019 | FY 2 | 020 | Variance | | |
|---|-------|------------|----------|---------|-----------------|-----------|------|
| | APPRO | VED BUDGET | PROPOSEI | BUDGET | DOLLAR | PERCENT | Note |
| Student Services Fee per Semester Credit Hour | \$ | 15.00 | \$ | 15.00 | \$ - | - % | |
| Student Services Fee Fund Balance at Beginning of Year (Net of Encumbrances) | \$ | 536,734 | \$ | 400,000 | \$ (136,734) | (25.48)% | |
| Forecasted Revenue: | | | | | | | |
| SSF Revenue | \$ | 224,000 | \$ | 180,000 | \$ (44,000) | (19.64)% | |
| Revenue Earned from Activities | \$ | - | \$ | - | \$ - | - % | |
| Interest Revenue | \$ | 1,000 | \$ | 1,000 | \$ - | - % | |
| Transfer In | \$ | - | \$ | - | \$ - | - % | |
| Total Forecasted Revenue: | \$ | 225,000 | \$ | 181,000 | \$ (44,000) | (19.56)% | |
| Budgeted Student Service Fee Expenditures: | | | | | | | |
| Textbook Rentals | \$ | - | \$ | - | \$ - | - % | |
| 2. Recreational Activities | \$ | - | \$ | - | \$ - | - % | |
| 3. Health and Hospital Services | \$ | - | \$ | - | \$ - | - % | |
| 4. Medical Services | \$ | - | \$ | - | \$ - | - % | |
| 5. Intramural and Intercollegiate Athletics | \$ | - | \$ | - | \$ - | - % | |
| 6. Artists and Lecture Series | \$ | 24,800 | \$ | - | \$ (24,800) | (100.00)% | |
| 7. Cultural Entertainment Series | \$ | 11,140 | \$ | - | \$ (11,140) | (100.00)% | |
| 8. Debating and Oratorical Activities | \$ | - | \$ | - | \$ - | - % | |
| 9. Student Publications | \$ | 3,900 | \$ | - | \$ (3,900) | (100.00)% | |
| 10. Student Government | \$ | 20,235 | \$ | - | \$ (20,235) | (100.00)% | |
| 11. Student Fee Advisory Committee | \$ | - | \$ | - | \$ - | - % | |
| 12. Student Transportation Services Other Than Those in TEC 54.504, 511, 512, 513 | \$ | - | \$ | - | \$ - | - % | |
| 13. Other (See Detail Below) | \$ | 268,030 | \$ | 517,914 | \$ 249,884 | 93.23 % | |
| Total Budgeted Expenditures | \$ | 328,105 | \$ | 517,914 | \$ 189,809 | 57.85 % | |
| Estimated Student Services Fee Fund Balance at End of Year | \$ | 433,629 | \$ | 63,086 | \$ (370,543) | (85.45)% | |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

| | | FY 2019 | FY 2020 | Variance | | |
|--|----|----------------|-----------------|---------------|-----------|------|
| | Al | PPROVED BUDGET | PROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Student Services Advisory Committee Meeting: | | 05/01/2019 | | | | |
| Detail of Other: | | | | | | |
| Bank Service Charges | \$ | 500 | \$ 500 | \$ - | - % | |
| Leadership Retreat | \$ | 2,900 | \$ - | \$ (2,900) | (100.00)% | |
| Advertising | \$ | - | \$ 6,400 | \$ 6,400 | 100.00 % | |
| Student Academic Tools | \$ | 35,100 | \$ 35,000 | \$ (100) | (0.28)% | |
| Student Development | \$ | 17,800 | \$ 17,800 | \$ - | - % | |
| Student Mentors | \$ | - | \$ - | \$ - | - % | |
| Student Organization Travel | \$ | - | \$ - | \$ - | - % | |
| Student Services | \$ | 183,230 | \$ 380,039 | \$ 196,809 | 107.41 % | |
| Student Copy Service | \$ | 10,000 | \$ 10,000 | \$ - | - % | |
| Student Service Fee Contingency | \$ | - | \$ - | \$ - | - % | |
| University Funds for Organizations | \$ | 18,500 | \$ 12,000 | \$ (6,500) | (35.14)% | |
| Program Development | \$ | - | \$ 24,800 | \$ 24,800 | 100.00 % | |
| Student Growth | \$ | - | \$ 11,140 | \$ 11,140 | 100.00 % | |
| Student Government | \$ | - | \$ 20,235 | \$ 20,235 | 100.00 % | |
| Provide Description | \$ | - | \$ - | \$ - | - % | |
| Total Other | \$ | 268,030 | \$ 517,914 | \$ 249,884 | 93.23 % | |

Table F
Matrix of Budgeted Operating Expenses

| | | | | | Public | Þ | Academic | ; | Student | Ir | nstitutional | | Operation & | | Scholarships/ | | | Total |
|--------------|----|-----------|---------|---|------------|----|----------|----|----------|----|--------------|----|----------------------|----|---------------|----|-----------|-----------------|
| | In | struction | Researc | h | Service | | Support | 5 | Services | | Support | Λ | Maintenance of Plant | | Fellowships | 4 | Auxiliary | Expenses |
| | | | | | | | | | | | | | | | | | | |
| Salary | \$ | 2,209,894 | \$ | - | \$ 121,434 | \$ | 411,203 | \$ | 411,173 | \$ | 544,406 | \$ | - | \$ | - | \$ | 248,619 | \$ 3,946,729 |
| Benefits | \$ | 793,211 | \$ | - | \$ 47,182 | \$ | - | \$ | 142,218 | \$ | 173,579 | \$ | - | \$ | - | \$ | 105,655 | \$ 1,261,845 |
| Travel | \$ | 155,100 | \$ | - | \$ - | \$ | 36,000 | \$ | 34,800 | \$ | 44,350 | \$ | - | \$ | - | \$ | 28,000 | \$ 298,250 |
| O&M | \$ | 68,800 | \$ | - | \$ - | \$ | 158,200 | \$ | 75,150 | \$ | 1,255,930 | \$ | 480,725 | \$ | 52,000 | \$ | 100,640 | \$ 2,191,445 |
| Utilities | \$ | - | \$ | - | \$ - | \$ | _ | \$ | _ | \$ | - | \$ | 951,593 | \$ | - | \$ | - | \$ 951,593 |
| Capital | \$ | 160,000 | \$ | - | \$ - | \$ | 125,000 | \$ | 75,000 | \$ | 50,738 | \$ | - | \$ | ; - | \$ | - | \$ 410,738 |
| Other | \$ | _ | \$ | _ | \$ - | \$ | 25,000 | \$ | _ | \$ | - | \$ | _ | 9 | - | \$ | 35,000 | \$ 60,000 |
| Total Budget | \$ | 3,387,005 | \$ | - | \$ 168,616 | \$ | 755,403 | \$ | 738,341 | \$ | 2,069,003 | \$ | 1,432,318 | 9 | 52,000 | \$ | 517,914 | \$ 9,120,600 |

Recapitulation of Budgeted Revenues, Expenditures, Transfers, and Use of Reserves
For Fiscal Year Ending 2020

| | | | Budgeted | Total | | | Total | |
|-----------------------|-----------------|------------|------------|--------------|----------------|-------------------|-------------------|-------------|
| | Estimated | Transfers | Use of | Budgeted | Budgeted | Transfers | Budgeted | Net |
| | Revenues | In | Reserves | Sources | Expenditures | Out | Uses | Transfers * |
| Educational & General | \$ 6,932,486 \$ | - | \$ - | \$ 6,932,486 | \$ (5,613,437) | \$ (1,319,049) \$ | 6 (6,932,486) \$ | (1,319,049) |
| Designated | \$ 2,215,932 \$ | \$ 119,049 | \$ 118,684 | \$ 2,453,665 | \$ (2,989,249) | \$ (77,500) | (3,066,749) \$ | 41,549 |
| Auxiliary Enterprises | \$ 181,000 \$ | \$ - | \$ 336,914 | \$ 517,914 | \$ (517,914) | \$ - 9 | (517,914) \$ | _ |
| Total | \$ 9,329,418 \$ | \$ 119,049 | \$ 455,598 | \$ 9,904,065 | \$ (9,120,600) | \$ (1,396,549) \$ | 5 (10,517,149) \$ | (1,277,500) |



July 31, 2019

PRESIDENT

OFFICE OF THE PRESIDENT phone 512.245.2121 fax 512.245.8088 601 University Drive SAN MARCOS, TEXAS 78666-4684 WWW.TXSTATE.EDU

Members of the Board of Regents The Texas State University System

Dear Members of the Board of Regents:

The fiscal year 2020 Texas State University budget reflects an all-funds increase of approximately 2.93 percent versus fiscal year 2019. We are grateful to The Texas State University System for the work of the TSUS staff in advocating on behalf of the university during the 2019 session. Our State appropriations are up this year \$12,451,300 which is mainly attributable to increases in formula funding and non-formula support items. Of special note in our non-formula support funding, the Texas School Safety Center received a budget increase of \$4,565,572.

Due to the combination of the 2.95 percent tuition and fee increase previously approved by the Board of Regents, the above-mentioned increase in state appropriations, and conservative financial planning by the university, Texas State's financial outlook remains strong.

The proposed budget for FY 2020 has been prepared using the tuition and fee rates approved last year by the Board and using enrollment figures from the previous year. While we hope for a modest enrollment increase in FY 2020, we remain committed to the practice of not counting on increased revenue from enrollment growth until after it materializes.

I am happy to report that we are on track to set a record for the size of our incoming freshmen class at Texas State for the seventh consecutive year. Consistent with our strong freshmen enrollment numbers, Texas State is third in the state in terms of the numbers of applications we receive from high school students each year. That continued popularity with recruiting high school students makes us optimistic that we will be back to overall enrollment growth in the near future. However, our plan for growth will be tested this year for the following reasons: (1) there remains a challenging recruiting environment for transfer students across the state due largely to the strength of the Texas economy; (2) our graduates who began as freshmen now take an average of 3.9 years to graduate; and (3) we have reduced SCHs required for many of our degree programs. Thus, we do not anticipate much enrollment growth in FY 2020.

We have preliminarily funded a merit pool in this budget for faculty and staff salary increases based on three percent of eligible salaries. (We have just completed two successive years of only funding one-percent increases.) Our dedicated employees' salaries, on average, continue to trail local and national markets by an amount much greater than three percent. The cost of this merit pool for our employees paid from appropriations and tuition is approximately \$6 million. Other income-generating and grant accounts must fund their own merit pool as their available resources allow. Due to the fact that salary increases are implemented as of September 1, salary information elsewhere in this document reflects FY 2019 levels.

We continue to invest in our future even during tight budget times. The FY 2020 budget includes additional funding for new academic program implementation. Those programs include a Ph.D. in Computer Science, a Master of Science in Nursing Leadership, a Bachelor of Science in Civil Engineering, a Master of Science in Integrated Agriculture, a Ph.D. in Applied Anthropology, and several others at a combined cost of over \$2.5 million.

Through continuous and concerted energy-saving efforts, we are able to offset most inflationary increases to the university's utilities budget for existing buildings. However, the opening of over 300,000 square feet of new space between Bruce and Gloria Ingram Hall, Willow Hall, and the University Events Center requires an increase in our utilities budget of approximately \$1 million.

As a university with thousands of veterans and their dependents currently enrolled, we fully support the spirit of the Hazlewood Act. In fact, Texas State has the second highest number of Hazlewood program participants of any university in Texas. However, this largely unfunded mandate continues to place a significant burden on the university. We will waive more than \$20 million in tuition and fees under this program in FY 2019 alone while receiving only a little more than \$2 million from the state to help offset that loss. This continues to place a significant, and increasing, drain on our resources.

With all of the challenges and opportunities that will arise in the future, we are particularly thankful to you, our Board members, for your ongoing support. Your leadership has been instrumental in allowing us to make tremendous progress in moving the university forward, progressing toward National Research University status, and ensuring a high-quality education for our students.

Sincerely,

Denise M. Trauth

President

Eric Algoe

Vice President for Finance and Support Services

Enclosure

xc: Chancellor Brian McCall

Table A 1
Educational and General Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | | |
|----------------------------------|-----------------|--------------|-----|--------------|------------------|---------|------|--|
| | APPI | ROVED BUDGET | PRC | POSED BUDGET | DOLLAR | PERCENT | Note | |
| Total Statutory Tuition and Fees | \$ | 55,898,526 | \$ | 55,591,000 | \$ (307,526) | (0.55)% | | |
| State Appropriation | | | | | | | | |
| Bill Pattern General Revenue | \$ | 109,087,076 | \$ | 120,823,108 | \$ 11,736,032 | 10.76 % | | |
| Benefits | \$ | 25,740,048 | \$ | 26,711,842 | \$ 971,794 | 3.78 % | | |
| Higher Education Fund | \$ | 37,162,755 | \$ | 37,162,755 | \$ - | - % | | |
| Hazlewood Reimbursement | \$ | 1,000,000 | \$ | 1,000,000 | \$ - | - % | | |
| Other | \$ | - | \$ | - | \$ - | - % | | |
| Total State Appropriations | <u>\$</u> \$ | 172,989,879 | \$ | 185,697,705 | \$ 12,707,826 | 7.35 % | | |
| Other Revenue | \$ | 1,679,000 | \$ | 1,730,000 | \$ 51,000 | 3.04 % | | |
| Total Revenues | \$ | 230,567,405 | \$ | 243,018,705 | \$ 12,451,300 | 5.40 % | | |
| Transfers In | | | | | | | | |
| Designated Tuition | \$ | 54,410,874 | \$ | 55,794,524 | \$ 1,383,649 | 2.54 % | | |
| Technology Service Fee | \$ | - | \$ | - | \$ - | - % | | |
| Other | \$ | - | \$ | - | \$ - | - % | | |
| Total Transfers In | \$ | 54,410,874 | \$ | 55,794,524 | \$ 1,383,649 | 2.54 % | | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ - | - % | | |
| Total Budgeted Funds | \$ | 284,978,279 | \$ | 298,813,229 | \$ 13,834,949 | 4.85 % | | |

Table A 1 Educational and General Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | AMOUNT CHANGED | EXPLANATION |
|------|------------------------------|-----------------------|---|
| (1) | Bill Pattern General Revenue | \$ 11,736,032 | Increase in GR Formula Support, \$4.2M; Increase in Texas School Safety Center Support, \$4.5M; New Funding for ALERRT, \$2M; Increase in Core Research, approximately \$1M |

Table A 2
Educational and General Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | Variance | | |
|---|-----|--------------|----|----------------|------------------|-----------------------|------|
| | APP | ROVED BUDGET | PR | OPOSED BUDGET | DOLLAR | PERCENT | Note |
| Instruction Support | \$ | 182,192,212 | \$ | 186,173,592 | \$ 3,981,380 | 2.19 % | |
| Research / Organized Research | \$ | 8,826,706 | \$ | 12,594,164 | \$ 3,767,458 | 42.68 % | (1) |
| Public Service | \$ | 1,371,996 | \$ | 6,005,583 | \$ 4,633,587 | 337.73 % | (2) |
| Academic Support | \$ | 10,552,355 | \$ | 11,205,178 | \$ 652,824 | 6.19 % | (3) |
| Student Service Support | \$ | 6,979,384 | \$ | 7,053,896 | \$ 74,512 | 1.07 % | |
| Institutional Support | \$ | 2,547,049 | \$ | 2,657,659 | \$ 110,611 | 4.34 % | |
| Plant Support | \$ | 12,651,846 | \$ | 13,372,235 | \$ 720,389 | 5.69 % | (4) |
| Scholarships & Fellowships | \$ | 502,000 | \$ | 502,000 | \$ - | - % | |
| Total Expenditures | \$ | 225,623,548 | \$ | 239,564,309 | \$ 13,940,761 | 6.18 % | |
| Transfers Out | | | | | | | |
| TPEG | \$ | 6,966,438 | \$ | 6,878,942 | \$ (87,496) | (1.26)% | |
| TRB Debt Service | \$ | 17,387,991 | | 17,369,676 | (18,315) | (0.11)% | |
| HEF - Debt Service | \$ | 5,819,500 | | 5,174,037 | (645,463) | (11.09)% | (5) |
| HEF - Plant | \$ | 29,180,802 | | 29,826,265 | \$ 645,463 | ` 2.21 [′] % | , |
| Other | \$ | - | \$ | , , , <u>-</u> | \$, - | - % | |
| Total Transfers Out | \$ | 59,354,731 | \$ | 59,248,920 | \$ (105,811) | (0.18)% | |
| Total Budgeted Expenditures & Transfers Out | \$ | 284,978,279 | \$ | 298,813,229 | \$ 13,834,949 | 4.85 % | |

Table A 2 Educational and General Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION | | | | | | |
|------|-------------------------------|-----------------|---|--|--|--|--|--|--|
| (1) | Research / Organized Research | \$ 3,767,458 | New non-formula support funding for ALERRT; Increased appropriation support in CORE research funds | | | | | | |
| (2) | Public Service | \$ 4,633,587 | Increase in appropriations for Texas School Safety Center | | | | | | |
| (3) | Academic Support | \$ 652,824 | New positions within College of Science, College of Health Professions, Faculty & Academic Resources, Fine Arts, and Faculty Development. | | | | | | |
| (4) | Plant Support | \$ 720,389 | Funding new positions and additional resources to support the addition of Willow Hall and Ingram Hall | | | | | | |
| (5) | HEF - Debt Service | \$ (645,463) | Decrease HEF Debt Service due to one-time alternate payment methods | | | | | | |

Table B 1
Designated Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | |
|---------------------------------------|----|---------------|----|-----------------|------------------|----------|------|
| | AP | PROVED BUDGET | F | PROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Tuition and Fees | | | | | | | |
| Designated Tuition | \$ | 205,692,203 | \$ | 214,691,000 | \$ 8,998,797 | 4.37 % | |
| Advising Fee | \$ | 7,588,000 | \$ | 7,570,000 | \$ (18,000) | (0.24)% | |
| Technology Use / Computer Service Fee | \$ | 14,576,000 | \$ | 14,536,000 | \$ (40,000) | (0.27)% | |
| Environmental Service Fee | \$ | 82,000 | \$ | 82,000 | \$ - | - % | |
| ID / One-Card Fee | \$ | - | \$ | - | \$ - | - % | |
| Library Fee | \$ | 11,600,000 | \$ | 11,570,000 | \$ (30,000) | (0.26)% | |
| International Education Fee | \$ | 247,000 | \$ | 244,000 | \$ (3,000) | (1.21)% | |
| Student Publication Fee | \$ | 655,700 | \$ | 655,700 | \$ - | - % | |
| Academic Program Fees | \$ | - | \$ | - | \$ - | - % | |
| Distance Learning Fee | \$ | 4,386,600 | \$ | 5,159,400 | \$ 772,800 | 17.62 % | (1) |
| Records Fee | \$ | - | \$ | - | \$ - | - % | |
| Recreation Fee | \$ | - | \$ | - | \$ - | - % | |
| University Center Fee | \$ | - | \$ | - | \$ - | - % | |
| International Study Fee | \$ | 5,412,125 | \$ | 5,412,000 | \$ (125) | (0.00)% | |
| Repeat Fee | \$ | 1,603,000 | \$ | 1,556,000 | \$ (47,000) | (2.93)% | |
| Other | \$ | 5,066,500 | \$ | 4,961,000 | \$ (105,500) | (2.08)% | |
| Total Tuition and Fees | \$ | 256,909,128 | \$ | 266,437,100 | \$ 9,527,972 | 3.71 % | |
| Investment Income | \$ | 3,000,000 | \$ | 3,717,000 | \$ 717,000 | 23.90 % | (2) |
| Other Revenue | \$ | 20,081,300 | \$ | 21,186,453 | \$ 1,105,153 | 5.50 % | (3) |
| Total Revenues | \$ | 279,990,428 | \$ | 291,340,553 | \$ 11,350,125 | 4.05 % | |
| Transfers In | | | | | | | |
| TPEG | \$ | 6,966,438 | \$ | 6,878,942 | \$ (87,496) | (1.26)% | |
| Auxiliary Funds | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | 386,250 | \$ | 341,000 | \$ (45,250) | (11.72)% | |
| Total Transfers In | \$ | 7,352,688 | \$ | 7,219,942 | \$ (132,746) | (1.81)% | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ - | - % | |
| Total Budgeted Funds | \$ | 287,343,116 | \$ | 298,560,495 | \$ 11,217,379 | 3.90 % | |

Table B 1 Designated Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|-----------------------|-----------------|--|
| (1) | Distance Learning Fee | \$ 772,800 | Increase to Electronic Course Fee revenue projection due to growth in online programs |
| (2) | Investment Income | \$ 717,000 | Increase to interest income revenue due to growth in interest rates projected for 2020. |
| (3) | Other Revenue | \$ 1,105,153 | Increase to Development Foundation revenue, \$800K; Increase to Indirect Cost revenue, \$400K. |

Table B 2
Designated Funds
Budgeted Expenditures

| | FY 2019 | | | FY 2020 | | Variance | | |
|---|---------|--------------|----|----------------|----|-------------|----------|------|
| | APP | ROVED BUDGET | PI | ROPOSED BUDGET | | DOLLAR | PERCENT | Note |
| Instruction Support | \$ | 30,088,042 | ¢ | 31,236,841 | ¢ | 1,148,798 | 3.82 % | |
| | | | | | | | 7.95 % | (4) |
| Research / Organized Research | \$ | 9,229,196 | | 9,963,255 | | 734,059 | | (1) |
| Public Service | \$ | 900,000 | | 1,075,000 | | 175,000 | 19.44 % | |
| Academic Support | \$ | 44,645,941 | \$ | 42,968,785 | \$ | (1,677,155) | (3.76)% | |
| Student Support | \$ | 9,495,266 | \$ | 9,297,425 | \$ | (197,842) | (2.08)% | |
| Institutional Support | \$ | 50,945,911 | \$ | 56,231,466 | \$ | 5,285,555 | 10.37 % | (2) |
| Plant Support | \$ | 34,076,899 | \$ | 34,264,121 | \$ | 187,222 | 0.55 % | |
| Scholarships & Fellowships | \$ | 39,268,987 | \$ | 42,949,685 | \$ | 3,680,697 | 9.37 % | (3) |
| Total Expenditures | \$ | 218,650,242 | \$ | 227,986,577 | \$ | 9,336,335 | 4.27 % | |
| Transfers Out | | | | | | | | |
| System Assessment | \$ | 5,598,434 | \$ | 5,769,200 | \$ | 170,766 | 3.05 % | |
| Debt Service | \$ | 3,444,316 | \$ | 3,191,394 | \$ | (252,922) | (7.34)% | (4) |
| E&G | \$ | 54,410,874 | \$ | 55,794,524 | \$ | 1,383,649 | 2.54 % | |
| Auxiliary | \$ | 4,853,000 | \$ | 5,477,800 | \$ | 624,800 | 12.87 % | (5) |
| Other | \$ | 386,250 | \$ | 341,000 | \$ | (45,250) | (11.72)% | |
| Total Transfers Out | \$ | 68,692,874 | \$ | 70,573,917 | \$ | 1,881,043 | 2.74 % | |
| Total Budgeted Expenditures & Transfers Out | \$ | 287,343,116 | \$ | 298,560,495 | \$ | 11,217,379 | 3.90 % | |

Table B 2 Designated Funds Budgeted Expenditures

| | | 7 1111 0 0 1 1 1 | |
|------|-------------------------------|------------------|--|
| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
| (1) | Research / Organized Research | \$ 734,059 | Increased expenditures for STAR Park research facility, \$250K; Increase Indirect Cost expenditures, \$400K |
| (2) | Institutional Support | \$ 5,285,555 | Reallocation of planning contingency funding from Instruction to Institutional, \$2.6M; Reorganization of IT departments from Academic Support to Institutional Support, \$1.3M; Increase in Development Foundation budget, \$500K |
| (3) | Scholarships & Fellowships | \$ 3,680,697 | Funding New Texas State Distinguished Scholarships as part of financial aid optimization strategy, \$2.6M; Increase to Financial Aid Set Asides, \$800K |
| (4) | Debt Service | \$ (252,922) | Reduction in scheduled debt service to be paid from designated funds, \$900K; Increase in debt service associated with the Library, \$700K |
| (5) | Auxiliary | \$ 624,800 | Increase in athletic support from designated funds including academic scholarships |

Table C 1
Auxiliary Funds
Revenues and Transfers

| | FY 2019 | | | FY 2020 | Variance | | |
|--------------------------|---------|--------------|----|-----------------|-------------------|----------|------|
| | APP | ROVED BUDGET | Р | PROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Fees | | | | | | | |
| Athletic Fee | \$ | 19,160,000 | \$ | 19,968,200 | \$ 808,200 | 4.22 % | |
| Medical Service Fee | \$ | 4,019,000 | \$ | 4,019,000 | \$ - | - % | |
| Student Service Fee | \$ | 6,940,000 | \$ | 6,965,000 | \$ 25,000 | 0.36 % | |
| Recreational Sport Fee | \$ | 6,935,000 | \$ | 7,021,000 | \$ 86,000 | 1.24 % | |
| Student Center Fee | \$ | 7,374,700 | \$ | 7,206,000 | \$ (168,700) | (2.29)% | |
| Student Bus Fee | \$ | 7,005,500 | \$ | 7,003,000 | \$ (2,500) | (0.04)% | |
| ID Card Fee | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Fees | \$ | 51,434,200 | \$ | 52,182,200 | \$ 748,000 | 1.45 % | |
| Sales and Services | | | | | | | |
| Housing | \$ | 45,580,000 | \$ | 48,155,000 | \$ 2,575,000 | 5.65 % | (1) |
| Dining | \$ | 16,000,000 | \$ | 16,000,000 | \$ - | - % | |
| Parking | \$ | 7,871,000 | \$ | 7,714,000 | \$ (157,000) | (1.99)% | |
| Athletics | \$ | 7,373,000 | \$ | 7,585,000 | \$ 212,000 | 2.88 % | |
| Bookstore | \$ | 8,500,000 | \$ | 978,000 | \$ (7,522,000) | (88.49)% | (2) |
| Other | \$ | 6,591,930 | \$ | 6,694,000 | \$ 102,070 | 1.55 % | |
| Total Sales and Services | \$ | 91,915,930 | \$ | 87,126,000 | \$ (4,789,930) | (5.21)% | |
| Investment Income | \$ | 2,057,000 | \$ | 1,487,000 | \$ (570,000) | (27.71)% | (3) |
| Other Income | \$ | - | \$ | - | \$ - | - % | |
| Total Revenues | \$ | 145,407,130 | \$ | 140,795,200 | \$ (4,611,930) | (3.17)% | |
| Transfers In | | | | | | | |
| Designated Tuition | \$ | 4,853,000 | \$ | 5,477,800 | \$ 624,800 | 12.87 % | (4) |
| Other | \$ | 1,714,000 | \$ | 1,951,000 | \$ 237,000 | 13.83 % | (5) |
| Total Transfers In | \$ | 6,567,000 | \$ | 7,428,800 | \$ 861,800 | 13.12 % | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ - | - % | |
| Total Budgeted Funds | \$ | 151,974,130 | \$ | 148,224,000 | \$ (3,750,130) | (2.47)% | |

Table C 1 Auxiliary Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | HANGED | EXPLANATION | | | | | | | |
|------|--------------------|-------------------|--|--|--|--|--|--|--|--|
| (1) | Housing | \$ 2,575,000 | Reflecting Board approved rate increases from 1.2% to 3% | | | | | | | |
| (2) | Bookstore | \$ (7,522,000) | Reduction due to new contract for management of bookstore operations | | | | | | | |
| (3) | Investment Income | \$ (570,000) | Adjusted to more accurately reflect expected revenue | | | | | | | |
| (4) | Designated Tuition | \$ 624,800 | Increase in athletic support from designated funds including academic scholarships | | | | | | | |
| (5) | Other | \$ 237.000 | Increase in athletic support from auxiliary funds | | | | | | | |

Table C 2
Auxiliary Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | | Variance | | |
|---|------|--------------|---------|-------------|----|-------------|----------|------|
| | APPI | ROVED BUDGET | PROPOSE | D BUDGET | | DOLLAR | PERCENT | Note |
| Athletic Fee | \$ | 19,160,000 | \$ | 19,968,200 | \$ | 808,200 | 4.22 % | |
| Medical Service Fee | \$ | 3,747,363 | | 3,746,684 | | (679) | (0.02)% | |
| Student Service Fee | \$ | 6,940,000 | • | 6,965,000 | | 25,000 | 0.36 % | |
| Recreational Sport Fee | \$ | 4,817,700 | | 4,898,400 | | 80,700 | 1.68 % | |
| Student Center Fee | \$ | 6,471,450 | • | 6,275,070 | | (196,380) | (3.03)% | |
| Student Bus Fee | \$ | 7,118,500 | • | 7,116,000 | | (2,500) | (0.04)% | |
| ID Card Fee | \$ | 7,110,300 | | | \$ | (2,300) | (0.04)% | |
| Total Fee Based Expenditures | \$ | 48,255,013 | | 48,969,354 | | 714,342 | 1.48 % | |
| • | | | | | | | | |
| Housing | \$ | 30,749,161 | \$ | 32,302,386 | \$ | 1,553,225 | 5.05 % | (1) |
| Dining | \$ | 14,858,597 | \$ | 14,856,946 | \$ | (1,651) | (0.01)% | |
| Parking | \$ | 3,707,249 | \$ | 3,719,191 | \$ | 11,943 | 0.32 % | |
| Athletics | \$ | 9,611,100 | \$ | 9,232,857 | \$ | (378,243) | (3.94)% | |
| Bookstore | \$ | 8,211,780 | \$ | 746,868 | \$ | (7,464,912) | (90.90)% | (2) |
| Other | \$ | 6,096,930 | \$ | 6,117,000 | \$ | 20,070 | 0.33 % | |
| Total Sales & Services Based Expenditures | \$ | 73,234,817 | \$ | 66,975,248 | \$ | (6,259,568) | (8.55)% | |
| Transfers Out | | | | | | | | |
| Debt Service | | | | | | | | |
| Medical Service | \$ | 271,637 | \$ | 272,316 | \$ | 679 | 0.25 % | |
| Athletics | \$ | 4,328,900 | \$ | 5,780,943 | \$ | 1,452,043 | 33.54 % | (3) |
| Student Center | \$ | 903,250 | \$ | 930,930 | \$ | 27,680 | 3.06 % | |
| Student Service | \$ | - | \$ | - | \$ | - | - % | |
| Housing | \$ | 14,830,839 | \$ | 15,852,614 | \$ | 1,021,775 | 6.89 % | (4) |
| Dining | \$ | 1,141,403 | \$ | 1,143,054 | \$ | 1,651 | 0.14 % | |
| Parking and Public Safety | \$ | 4,163,752 | \$ | 3,994,809 | \$ | (168,943) | (4.06)% | |
| Recreational Sports | \$ | 2,117,300 | \$ | 2,122,600 | \$ | 5,300 | 0.25 % | |
| Other | \$ | 1,013,220 | \$ | 231,132 | \$ | (782,088) | (77.19)% | (5) |
| Real Estate Rental | \$ | - | \$ | - | \$ | - | - % | |
| Vending | \$ | - | \$ | - | \$ | - | - % | |
| Designated Funds | \$ | - | \$ | - | \$ | - | - % | |
| Other | \$ | 1,714,000 | \$ | 1,951,000 | \$ | 237,000 | 13.83 % | (6) |
| Total Transfers Out | \$ | 30,484,301 | \$ | 32,279,397 | \$ | 1,795,097 | 5.89 % | |
| Total Budgeted Expenditures & Transfers Out | \$ | 151,974,130 | \$ | 148,224,000 | \$ | (3,750,130) | (2.47)% | |

Table C 2 Auxiliary Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION | | | | | | |
|------|------------------|-------------------|---|--|--|--|--|--|--|
| (1) | Housing | \$ 1,553,225 | Reflecting increase in expenditures due to Board approved rate increases from 1.2% to 3% | | | | | | |
| (2) | Bookstore | \$ (7,464,912) | Reduction due to new contract for management of bookstore operations | | | | | | |
| (3) | Athletics | \$ 1,452,043 | Increase in Athletics paid debt service | | | | | | |
| (4) | Housing | \$ 1,021,775 | Increase in Housing debt service | | | | | | |
| (5) | Other | \$ (782,088) | Reallocation of Auxiliary budget for debt service | | | | | | |
| (6) | Other | \$ 237,000 | Increase in athletic support from auxiliary funds including debt service | | | | | | |

Table D Intercollegiate Athletics Estimated Revenue and Budgeted Expenditures Fiscal Year 2020

| | Г | | | MEN | | | WOMEN | | | | |
|-------------------------------|----|-----------|-----------------|--------------|------------|---------|------------|---------------|------------|------------|-----------|
| | | FOOTBALL | BASKETBALL | BASEBALL | TRACK | OTHER | BASKETBALL | VOLLEYBALL | SOFTBALL | TRACK | OTHER |
| Revenues | | | | | | | | | | | |
| Sales and Service | | | | | | | | | | | |
| Gate Receipts/Parking | \$ | 700,000 | \$ 70,000 \$ | 78,000 \$ | - \$ | - : | \$ 15,000 | \$ 14,000 \$ | 15,000 \$ | - \$ | - |
| Game Guarantees | \$ | 1,300,000 | \$ 190,000 \$ | - \$ | - \$ | - : | \$ 40,000 | \$ - \$ | - \$ | - \$ | - |
| Concessions | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - |
| Other | | | | | | | | | | | |
| Advertising | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - |
| Licensing Fees | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - |
| Camps | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - |
| NCAA Revenue Sharing | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - |
| Stadium Operations | \$ | 814,000 | \$ - \$ | 60,000 \$ | - \$ | - : | - | \$ - \$ | 7,000 \$ | - \$ | - |
| Other | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - |
| Total Sales and Services | \$ | 2,814,000 | \$ 260,000 \$ | 138,000 \$ | - \$ | - ; | \$ 55,000 | \$ 14,000 \$ | 22,000 \$ | - \$ | |
| Designated Tuition | \$ | _ | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | _ |
| Athletic Fee | \$ | _ | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - |
| Total Tuition and Fees | \$ | - | \$ - \$ | - \$ | - \$ | - ; | - | \$ - \$ | - \$ | - \$ | - |
| Budgeted Fund Balances | \$ | - | \$ - \$ | - \$ | - \$ | - : | - | \$ - \$ | - \$ | - \$ | - |
| Total Budgeted Funds | \$ | 2,814,000 | \$ 260,000 \$ | 138,000 \$ | - \$ | - ; | 55,000 | \$ 14,000 \$ | 22,000 \$ | - \$ | _ |
| Expenditures | | | | | | | | | | | |
| Salaries | \$ | 2,399,476 | \$ 689,011 \$ | 233,946 \$ | 140,439 \$ | 81,485 | \$ 393,925 | \$ 184,406 \$ | 192,780 \$ | 140,664 \$ | 284,633 |
| Benefits | \$ | 791,827 | \$ 227,374 \$ | 77,202 \$ | 46,345 \$ | 26,890 | \$ 129,995 | \$ 60,854 \$ | 63,617 \$ | 46,419 \$ | 93,929 |
| Travel | \$ | 1,059,529 | \$ 288,334 \$ | 247,805 \$ | 131,150 \$ | 45,328 | \$ 272,405 | \$ 170,956 \$ | 221,941 \$ | 135,826 \$ | 280,248 |
| Scholarships | \$ | 2,686,000 | \$ 410,800 \$ | 369,720 \$ | 398,160 \$ | 142,200 | \$ 474,000 | \$ 379,200 \$ | 379,200 \$ | 568,800 \$ | 884,800 |
| Other Maintenance & Operating | \$ | 1,075,471 | \$ 74,618 \$ | 88,235 \$ | 17,036 \$ | 12,850 | \$ 56,000 | \$ 25,897 \$ | 31,779 \$ | 18,036 \$ | 35,904 |
| Capital | \$ | - | \$ - \$ | - \$ | - \$ | - : | | | | - \$ | - |
| Total Budgeted Expenditures | \$ | 8,012,303 | \$ 1,690,138 \$ | 1,016,908 \$ | 733,130 \$ | 308,753 | 1,326,326 | \$ 821,313 \$ | 889,317 \$ | 909,745 \$ | 1,579,514 |

Table D
Intercollegiate Athletics
Estimated Revenue and Budgeted Expenditures
Fiscal Year 2020

| | TOTAL | TOTAL | OTHER | | GRAND |
|-----------------------------|------------------|-----------------|------------|---------------------|------------|
| | MEN | WOMEN | ACTIVITIES | ADMIN | TOTAL |
| Revenues | | | | | |
| Sales & Services | | | | | |
| Gate Receipts | \$ 848,000 | \$ 44,000 | \$ - | \$ - \$ | 892,000 |
| Games Guarantees | \$ 1,490,000 | \$ 40,000 | \$ - | \$ - \$ | 1,530,000 |
| Concessions | \$ - | \$ - | \$ - | \$ 215,000 \$ | 215,000 |
| Other | | | | | |
| Advertising | \$ - | \$ - | \$ - | \$ 625,000 \$ | 625,000 |
| Licensing Fee | \$ - | \$ - | \$ - | \$ 450,000 \$ | 450,000 |
| NCAA Revenue Sharing | \$ - | \$ - | \$ - | \$ 1,655,000 \$ | 1,655,000 |
| Camps | \$ - | \$ - | \$ - | \$ 150,000 \$ | 150,000 |
| Stadium Operations | \$ 874,000 | \$ 7,000 | \$ - | \$ - \$ | 881,000 |
| Other | \$ - | \$ - | \$ - | \$ 1,187,000 \$ | 1,187,000 |
| Total Sales and Services | \$ 3,212,000 | \$ 91,000 | \$ - | \$ 4,282,000 \$ | 7,585,000 |
| | | | | | |
| Designated Tuition | \$ - | \$ - | \$ - | \$ 5,477,800 \$ | 5,477,800 |
| Auxiliary Transfer | \$ - | \$ - | \$ - | \$ 1,951,000 \$ | 1,951,000 |
| Athletic Fee | \$ - | \$ - | \$ - | \$ 19,968,200 \$ | 19,968,200 |
| Total Tuition and Fees | \$ - | \$ - | \$ - | \$ 27,397,000 \$ | 27,397,000 |
| | | | | | _ |
| Budgeted Fund Balances | \$ - | \$ - | \$ - | \$ - \$ | - |
| | | | | | |
| Total Budgeted Funds | \$ 3,212,000 | \$ 91,000 | \$ | \$ 31,679,000 \$ | 34,982,000 |
| | | | | | |
| Expenditures | | | | | |
| Salaries | \$ 3,544,357 | \$ 1,196,408 | | \$ 3,522,045 \$ | 8,262,811 |
| Fringe Benefits | \$ 1,169,638 | \$ 394,815 | | \$ 1,161,907 \$ | 2,726,360 |
| Travel | \$ 1,772,147 | \$ 1,081,375 | | \$ 171,917 \$ | 3,025,439 |
| Scholarships | \$ 4,006,880 | \$ 2,686,000 | | \$ 809,524 \$ | 7,502,404 |
| O&M | \$ 1,268,210 | \$ 167,616 | | \$ 5,982,930 \$ | 7,418,756 |
| Capital | \$ - | \$ - | | \$ 76,109 \$ | 76,109 |
| Debt Service | \$ - | \$ - | | \$ 5,780,943 \$ | 5,780,943 |
| Other | \$ - | \$ - | | \$ 189,179 \$ | 189,179 |
| Total Budgeted Expenditures | \$ 11,761,232 | \$ 5,526,214 | \$ | \$ 17,694,554 \$ | 34,982,000 |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

| | | FY 2019 FY 2020 Variance | | | | | |
|---|------|--------------------------|-----|---------------|-----------------|----------|---|
| | APPR | OVED BUDGET | PRO | OPOSED BUDGET | DOLLAR | PERCENT | N |
| Student Services Fee per Semester Credit Hour | \$ | 10.00 | \$ | 10.00 | \$ - | - % | |
| Student Services Fee Fund Balance at Beginning of Year (Net of Encumbrances) | \$ | 3,745,411 | \$ | 3,355,001 | \$ (390,409) | (10.42)% | |
| Forecasted Revenue: | | | | | | | |
| SSF Revenue | \$ | 6,940,000 | \$ | 6,965,000 | \$ 25,000 | 0.36 % | |
| Revenue Earned from Activities | \$ | - | \$ | - | \$ - | - % | |
| Interest Revenue | \$ | - | \$ | - | \$ - | - % | |
| Transfer In | \$ | - | \$ | - | \$ - | - % | |
| Total Forecasted Revenue: | \$ | 6,940,000 | \$ | 6,965,000 | \$ 25,000 | 0.36 % | |
| Budgeted Student Service Fee Expenditures: | | | | | | | |
| 1. Textbook Rentals | | | \$ | - | \$ - | - % | |
| 2. Recreational Activities | \$ | 622,773 | \$ | 563,447 | \$ (59,326) | (9.53)% | |
| 3. Health and Hospital Services | | | \$ | - | \$ - | - % | |
| 4. Medical Services | | | \$ | - | \$ - | - % | |
| 5. Intramural and Intercollegiate Athletics | | | \$ | - | \$ - | - % | |
| 6. Artists and Lecture Series | \$ | 41,700 | \$ | 36,279 | \$ (5,421) | (13.00)% | |
| 7. Cultural Entertainment Series | \$ | 145,153 | \$ | 136,754 | \$ (8,398) | (5.79)% | |
| 8. Debating and Oratorical Activities | \$ | 47,590 | \$ | 41,403 | \$ (6,187) | (13.00)% | |
| 9. Student Publications | \$ | 278,609 | \$ | 277,506 | \$ (1,103) | (0.40)% | |
| 10. Student Government | \$ | 62,105 | \$ | 54,435 | \$ (7,670) | (12.35)% | |
| 11. Student Fee Advisory Committee | \$ | 1,612 | \$ | 1,419 | \$ (193) | (11.97)% | |
| 12. Student Transportation Services Other Than Those in TEC 54.504, 511, 512, 513 | \$ | 42,440 | \$ | 37,347 | \$ (5,093) | (12.00)% | |
| 13. Other (See Detail Below) | \$ | 6,088,428 | \$ | 5,816,409 | \$ (272,019) | (4.47)% | |
| Total Budgeted Expenditures | \$ | 7,330,409 | \$ | 6,965,000 | \$ (365,409) | (4.98)% | |
| Estimated Student Services Fee Fund Balance at End of Year | \$ | 3,355,001 | \$ | 3,355,001 | \$ | - % | |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

\$

\$

3,953,452 \$

1,938,882 \$

6,088,428 \$

88,775 \$

3,887,515 \$

1,851,660 \$

5,816,409 \$

77,234 \$

| Student Services Advisory Committee Meeting: | TBD | | |
|--|------------------|------|---------------------|
| | | | |
| Detail of Other: | | | |
| Scholarships | \$ 107,320 \$ | - \$ | (107,320) (100.00)% |

Student Programming & Services

Central-Benefits, Administrative Overhead, Pay Increases

Student Travel

Total Other

(65,936)

(87,222)

(272,019)

(1.67)%

(4.50)%

(4.47)%

(11,541) (13.00)%

Table F
Matrix of Budgeted Operating Expenses

| | | | | | | Public | | Academic | | Student | ı | nstitutional | | Operation & | S | Scholarships/ | | | | Total |
|--------------|----------|-------------|----|------------|----|-----------|----|------------|----|------------|----|--------------|----------|----------------------|----|---------------|----|------------|----|-------------|
| | | Instruction | | Research | | Service | | Support | | Services | | Support | I | Maintenance of Plant | | Fellowships | | Auxiliary | | Expenses |
| Colomi | ተ | 450 002 500 | Φ. | 0.645.700 | Φ. | 0 770 445 | Φ | 06 674 700 | Φ | 24 205 420 | Φ. | 20 505 645 | ተ | 45 004 400 | φ | E0E 220 | Φ | 00 476 547 | Φ | 205 546 050 |
| Salary | ф | 159,983,529 | ф | 8,645,790 | ф | 2,772,145 | ф | 26,671,703 | ф | 21,305,120 | ф | 29,585,615 | ф | 15,901,190 | Ъ | 505,220 | Ф | 20,176,547 | Ъ | 285,546,859 |
| Benefits | \$ | 45,489,483 | \$ | 2,102,279 | \$ | 865,107 | \$ | 7,323,087 | \$ | 5,472,481 | \$ | 12,208,806 | \$ | 3,553,324 | \$ | - | \$ | 6,156,001 | \$ | 83,170,568 |
| Travel | \$ | 2,955,333 | \$ | 37,535 | \$ | 528,000 | \$ | 301,070 | \$ | 372,231 | \$ | 284,958 | \$ | 33,203 | \$ | - | \$ | 3,138,439 | \$ | 7,650,768 |
| O&M | \$ | 8,982,088 | \$ | 11,636,816 | \$ | 2,823,332 | \$ | 13,707,130 | \$ | 8,837,899 | \$ | 16,810,096 | \$ | 8,814,670 | \$ | 42,946,465 | \$ | 50,915,447 | \$ | 165,473,942 |
| Utilities | \$ | - | \$ | 135,000 | \$ | 92,000 | \$ | - | \$ | 6,000 | \$ | - | \$ | 20,773,070 | \$ | - | \$ | 12,615,200 | \$ | 33,621,270 |
| Capital | \$ | - | \$ | - | \$ | - | \$ | 6,170,973 | \$ | 15,000 | \$ | - | \$ | 320,000 | \$ | - | \$ | 1,526,109 | \$ | 8,032,082 |
| Other | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | |
| Total Budget | \$ | 217,410,433 | \$ | 22,557,420 | \$ | 7,080,583 | \$ | 54,173,964 | \$ | 36,008,730 | \$ | 58,889,475 | \$ | 49,395,456 | \$ | 43,451,685 | \$ | 94,527,743 | \$ | 583,495,489 |

Recapitulation of Budgeted Revenues, Expenditures, Transfers, and Use of Reserves For Fiscal Year Ending 2020

| | | | Budgeted | Total | | | Total | |
|-----------------------|----------------|---------------|----------|----------------|---------------------|------------------|---------------------|----------------|
| | Estimated | Transfers | Use of | Budgeted | Budgeted | Transfers | Budgeted | Net |
| | Revenues | In | Reserves | Sources | Expenditures | Out | Uses | Transfers * |
| Educational & General | \$ 243,018,705 | \$ 55,794,524 | \$ - | \$ 298,813,229 | \$ (239,564,309) \$ | (59,248,920) | \$ (298,813,229) \$ | 3 (3,454,396) |
| Designated | \$ 291,340,553 | \$ 7,219,942 | \$ - | \$ 298,560,495 | \$ (227,986,577) \$ | (70,573,917) | (298,560,495) \$ | 6 (63,353,976) |
| Auxiliary Enterprises | \$ 140,795,200 | \$ 7,428,800 | \$ - | \$ 148,224,000 | \$ (115,944,603) \$ | (32,279,397) | (148,224,000) \$ | (24,850,597) |
| Total | \$ 675,154,458 | \$ 70,443,265 | \$ - | \$ 745,597,723 | \$ (583,495,489) \$ | (162,102,234) \$ | (745,597,723) \$ | (91,658,969) |



July 12, 2019

Members of the Board of Regents The Texas State University System

Dear Regents:

This letter provides recommendations for Lamar Institute of Technology's (LIT) annual budget for the fiscal year beginning September 1, 2019. The budget was prepared assuming flat enrollment for FY 2020 compared to FY 2019. The proposed budget includes all educational and general, designated, and auxiliary enterprise activities.

Education and General Funds

LIT's new formula funding growth is \$697,820 and new formula funding parity is \$3.38M. LIT will utilize 75% of the growth and parity increase to reduce Designated tuition. With this additional funding LIT will:

- Reduce tuition by 24%.
- Establish a \$50 dual credit rate.
- · Establish a uniform tuition and fee rate for the State Colleges.

Because our employees are very important for the success of LIT, we will provide an incentivized 0-3% merit raise to full time employees employed more than 6 months.

Designated Funds

Designated tuition will be reduced to \$45 per semester credit hour from \$91.90. These funds will continue to support Academic programs with equipment and supplies. But also those areas that support Academics, such Student Success, Facilities and Information Technology are funded by Designated.

Auxiliary Funds

Auxiliary revenue for Student Center Fees, Health Center Fees, and Recreational Sports Center Fees of \$800,876 are collected from LIT students and passed to Lamar University for use of their facilities. Student ID Fees, Records Fees, and Computer Use Fees will be combined into one per semester credit hour fee of \$33. And Student Services Fees will be reduced from \$23.75 to \$5 per semester credit hour. LIT will outsource food services beginning this fiscal year but will continue to offer various meal options for students, faculty, and staff.

Conclusion

Parity has given LIT a tremendous opportunity to serve the community with lower tuition to attain an education to improve their standard of living. Our Institution will remain fiscally responsible in its spending and will continue to look at cost-savings in all areas. LIT remains committed to provide an excellent education to our students, and be a quality place to work for our faculty and staff.

Respectfully,

Dr. Lonnie L. Howard

President

Bonnie Albright

Vice President of Finance and Operations

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Table A 1
Educational and General Funds
Revenues and Transfers

| | FY 2019 | | | FY 2020 | | Variance | | | | |
|----------------------------------|---------|-------------|-----|--------------|----|-----------|-----------|----|--|--|
| | APPR | OVED BUDGET | PRO | POSED BUDGET | | DOLLAR | PERCENT | No | | |
| Total Statutory Tuition and Fees | \$ | 3,017,034 | \$ | 3,216,689 | \$ | 199,655 | 6.62 % | | | |
| State Appropriation | | | | | | | | | | |
| Bill Pattern General Revenue | \$ | 9,686,743 | \$ | 14,297,451 | \$ | 4,610,708 | 47.60 % | | | |
| Benefits | \$ | 2,660,941 | \$ | 2,377,874 | \$ | (283,067) | (10.64)% | : | | |
| Higher Education Fund | \$ | 2,580,521 | \$ | 2,580,521 | \$ | - | - % | | | |
| Hazlewood Reimbursement | \$ | 40,344 | \$ | 44,472 | \$ | 4,128 | 10.23 % | | | |
| Other | \$ | - | \$ | - | \$ | - | - % | | | |
| Total State Appropriations | \$ | 14,968,549 | \$ | 19,300,318 | \$ | 4,331,769 | 28.94 % | | | |
| Other Revenue | \$ | 14,027 | \$ | 28,641 | \$ | 14,614 | 104.18 % | | | |
| Total Revenues | \$ | 17,999,610 | \$ | 22,545,648 | \$ | 4,546,038 | 25.26 % | | | |
| Transfers In | | | | | | | | | | |
| Designated Tuition | \$ | 280,144 | \$ | - | \$ | (280,144) | (100.00)% | ; | | |
| Technology Service Fee | \$ | - | \$ | - | \$ | - | - % | | | |
| Other | \$ | - | \$ | - | \$ | - | - % | | | |
| Total Transfers In | \$ | 280,144 | \$ | - | \$ | (280,144) | (100.00)% | | | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ | - | - % | | | |
| Total Budgeted Funds | \$ | 18,279,754 | ¢ | 22,545,648 | ¢ | 4,265,894 | 23.34 % | | | |

Table A 1 Educational and General Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | AMOUNT CHANGED | EXPLANATION |
|------|------------------------------|-----------------------|---|
| (1) | Bill Pattern General Revenue | \$ 4,610,708 | Increase in the General Appropriations Act. |
| (2) | Benefits | \$ (283,067) | Decrease in the General Appropriations Act. |
| (3) | Desginated Tuition Transfer | \$ (280,144) | This fiscal year does not require a transfer. |

Table A 2
Educational and General Funds
Budgeted Expenditures

| | FY 2019 | | | FY 2020 | Variance | | |
|---|---------|-------------|-----|--------------|-----------------|----------|-----|
| | APPR | OVED BUDGET | PRO | POSED BUDGET | DOLLAR | PERCENT | Not |
| Instruction Support | \$ | 9,492,355 | \$ | 13,336,860 | \$ 3,844,505 | 40.50 % | 1 |
| Research / Organized Research | \$ | - | \$ | - | \$ - | - % | |
| Public Service | \$ | 783,736 | \$ | 50,074 | \$ (733,662) | (93.61)% | 2 |
| Academic Support | \$ | 765,635 | \$ | 758,663 | \$ (6,972) | (0.91)% | |
| Student Service Support | \$ | 472,845 | \$ | 1,171,935 | \$ 699,090 | 147.85 % | 3 |
| Institutional Support | \$ | 2,272,416 | \$ | 2,982,049 | \$ 709,633 | 31.23 % | 4 |
| Plant Support | \$ | 690,194 | \$ | 629,119 | \$ (61,075) | (8.85)% | |
| Scholarships & Fellowships | \$ | - | \$ | - | \$ - | - % | |
| Total Expenditures | \$ | 14,477,181 | \$ | 18,928,700 | \$ 4,451,519 | 30.75 % | |
| Fransfers Out | | | | | | | |
| TPEG | \$ | 390,000 | \$ | 387,272 | \$ (2,728) | (0.70)% | |
| TRB Debt Service | \$ | 1,332,052 | \$ | 1,333,692 | \$ 1,640 | 0.12 % | |
| HEF - Debt Service | \$ | - | \$ | - | \$ - | - % | |
| HEF - Plant | \$ | 2,080,521 | \$ | 1,895,984 | \$ (184,537) | (8.87)% | |
| Other | \$ | - | \$ | - | \$ · · · · · | - % | |
| Total Transfers Out | \$ | 3,802,573 | \$ | 3,616,948 | \$ (185,625) | (4.88)% | |
| Total Budgeted Expenditures & Transfers Out | \$ | 18,279,754 | \$ | 22,545,648 | \$ 4,265,894 | 23.34 % | |

Table A 2 Educational and General Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|-------------------------|-----------------|--|
| (1) | Instruction Support | \$ 3,844,505 | Reclassed from Public Service and Designated to E&G Instruction. |
| (2) | Public Service | \$ (733,662) | Reclassed from Public Service to Instruction. |
| (3) | Student Service Support | \$ 699,090 | Reclassed from Auxiliary to Student Service Support. |
| (4) | Institutional Support | \$ 709,633 | Reclassed Lamar Intercomponent agreement payments from Designated. |

Table B 1
Designated Funds
Revenues and Transfers

| | FY 2019 | FY 2020 | Variance | | |
|---------------------------------------|-----------------|-----------------|----------------|-----------|-----|
| | APPROVED BUDGET | PROPOSED BUDGET | DOLLAR | PERCENT | Not |
| ruition and Fees | | | | | |
| Designated Tuition | \$ 5,063,81 | 7 \$ 2,464,135 | \$ (2,599,682) | (51.34)% | 1 |
| Institutional Services Fee | \$ | - \$ 2,062,086 | \$ 2,062,086 | 100.00 % | 2 |
| Advising Fee | \$ | - \$ - | \$ - | - % | |
| Technology Use / Computer Service Fee | \$ 1,031,70 | 2 \$ - | \$ (1,031,702) | (100.00)% | 3 |
| Environmental Service Fee | \$ | - \$ - | \$ - | - % | |
| ID / One-Card Fee | \$ | - \$ - | \$ - | - % | |
| Library Fee | \$ 289,91 | 7 \$ 309,972 | \$ 20,055 | 6.92 % | |
| International Education Fee | \$ | - \$ - | \$ - | - % | |
| Student Publication Fee | \$ | - \$ - | \$ - | - % | |
| Academic Program Fees | \$ 433,21 | 385,349 | \$ (47,861) | (11.05)% | |
| Distance Learning Fee | \$ 160,00 | 225,153 | \$ 65,153 | 40.72 % | |
| Records Fee | \$ | - \$ - | \$ - | - % | |
| Recreation Fee | \$ | - \$ - | \$ - | - % | |
| University Center Fee | \$ | - \$ - | \$ - | - % | |
| International Study Fee | \$ | - \$ - | \$ - | - % | |
| Repeat Fee | \$ | - \$ - | \$ - | - % | |
| Other | \$ 114,76 | 3 \$ - | \$ (114,763) | (100.00)% | |
| otal Tuition and Fees | \$ 7,093,40 | 9 \$ 5,446,695 | \$ (1,646,714) | (23.21)% | |
| vestment Income | \$ 19,90 | 3 \$ 48,971 | \$ 29,068 | 146.05 % | |
| ther Revenue | \$ 17,00 |) \$ 115,787 | \$ 98,787 | 581.10 % | |
| otal Revenues | \$ 7,130,31 | 2 \$ 5,611,453 | \$ (1,518,859) | (21.30)% | |
| ransfers In | | | | | |
| TPEG | \$ 390,00 | 387,272 | \$ (2,728) | (0.70)% | |
| Auxiliary Funds | \$ | - \$ - | \$ - | - % | |
| Other | \$ | - \$ - | \$ - | - % | |
| otal Transfers In | \$ 390,00 | 387,272 | \$ (2,728) | (0.70)% | |
| udgeted Fund Balances | \$ | - \$ - | \$ - | - % | |
| otal Budgeted Funds | \$ 7,520,31 | 2 \$ 5,998,725 | \$ (1,521,587) | (20.23)% | |

Table B 1 Designated Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | CI | HANGED | EXPLANATION |
|------|----------------------------|----|-------------|---|
| (1) | Desginated Tuition | \$ | (2,599,682) | Lowered Designated Tuition to \$45 per semester credit hour. |
| (2) | Technology Use Fee | \$ | (1,031,702) | Removed Technology Use Fee and added an Institutional Services Fee. |
| (3) | Institutional Services Fee | \$ | 2,062,086 | Implemented new Institutional Services Fee of\$33 per semester credit hour. |

Table B 2
Designated Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | | Variance | | |
|--|------|-------------|-----|--------------|----|-------------|-----------|------|
| | APPR | OVED BUDGET | PRO | POSED BUDGET | | DOLLAR | PERCENT | Note |
| la describina Company | Φ. | 550 400 | Φ | 700 000 | Φ. | 044.500 | 20.00.0/ | |
| Instruction Support | \$ | 552,106 | | 766,632 | | 214,526 | 38.86 % | 1 |
| Research / Organized Research | \$ | | \$ | | \$ | - | - % | |
| Public Service | \$ | 460,013 | \$ | 60,092 | \$ | (399,921) | (86.94)% | 2 |
| Academic Support | \$ | 185,799 | \$ | 221,097 | \$ | 35,298 | 19.00 % | |
| Student Support | \$ | 93,483 | \$ | 95,483 | \$ | 2,000 | 2.14 % | |
| Institutional Support | \$ | 3,381,898 | \$ | 3,477,080 | \$ | 95,182 | 2.81 % | |
| Plant Support | \$ | 860,000 | \$ | 750,000 | \$ | (110,000) | (12.79)% | |
| Scholarships & Fellowships | \$ | 877,491 | \$ | - | \$ | (877,491) | (100.00)% | 3 |
| Total Expenditures | \$ | 6,410,790 | \$ | 5,370,384 | \$ | (1,040,406) | (16.23)% | |
| Fransfers Out | | | | | | | | |
| System Assessment | \$ | 222,264 | \$ | 421,227 | \$ | 198,963 | 89.52 % | |
| Debt Service | \$ | - | \$ | - | \$ | - | - % | |
| E&G | \$ | 280,144 | \$ | - | \$ | (280,144) | (100.00)% | 4 |
| Auxiliary | \$ | - | \$ | - | \$ | - | - % | |
| Other | \$ | 607,114 | \$ | 207,114 | \$ | (400,000) | (65.89)% | 5 |
| otal Transfers Out | \$ | 1,109,522 | \$ | 628,341 | \$ | (481,181) | (43.37)% | |
| otal Budgeted Expenditures & Transfers Out | \$ | 7,520,312 | \$ | 5,998,725 | \$ | (1,521,587) | (20.23)% | |

Table B 2 Designated Funds Budgeted Expenditures

| | | = | | |
|------|----------------------------|----------|-----------|---|
| NOTE | ITEM DESCRIPTION | <u> </u> | HANGED | EXPLANATION |
| (1) | Instruction Support | \$ | 214,526 | Reclassed from Public Service to Instruction. |
| (2) | Public Service | \$ | (399,921) | Reclassed from Public Service to Instruction. |
| (3) | Scholarships & Fellowships | \$ | (877,491) | With lower Designated Tuition - will no longer have Designated Tuition Set Aside. |
| (4) | E&G | \$ | (280,144) | This fiscal year does not require a transfer. |
| (5) | Other | \$ | (400,000) | This fiscal year does not require a transfer. |

Table C 1
Auxiliary Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | | Variance | | | |
|--------------------------|------|-------------|-----|--------------|----|-----------|-----------|----|--|
| | APPR | OVED BUDGET | PRO | POSED BUDGET | | DOLLAR | PERCENT | No | |
| Fees | | | | | | | | | |
| Athletic Fee | \$ | - | \$ | - | \$ | - | - % | | |
| Medical Service Fee | \$ | 182,331 | \$ | 203,802 | \$ | 21,471 | 11.78 % | | |
| Student Service Fee | \$ | 1,192,000 | \$ | 266,130 | \$ | (925,870) | (77.67)% | 1 | |
| Recreational Sport Fee | \$ | 366,212 | \$ | 418,401 | \$ | 52,189 | 14.25 % | | |
| Student Center Fee | \$ | 142,367 | \$ | 178,475 | \$ | 36,108 | 25.36 % | | |
| Student Bus Fee | \$ | - | \$ | - | \$ | - | - % | | |
| ID Card Fee | \$ | 10,180 | \$ | - | \$ | (10,180) | (100.00)% | | |
| Other | \$ | 116,133 | \$ | 109,748 | \$ | (6,385) | (5.50)% | | |
| Total Fees | \$ | 2,009,223 | \$ | 1,176,556 | \$ | (832,667) | (41.44)% | | |
| Sales and Services | \$ | - | \$ | - | \$ | - | - % | | |
| Housing | \$ | - | \$ | - | \$ | - | - % | | |
| Dining | \$ | 136,123 | \$ | 12,000 | \$ | (124,123) | (91.18)% | | |
| Parking | \$ | - | \$ | _ | \$ | - | - % | | |
| Athletics | \$ | - | \$ | - | \$ | - | - % | | |
| Bookstore | \$ | - | \$ | - | \$ | - | - % | | |
| Other | \$ | - | \$ | - | \$ | - | - % | | |
| Total Sales and Services | \$ | 136,123 | \$ | 12,000 | \$ | (124,123) | (91.18)% | | |
| Investment Income | \$ | - | \$ | - | \$ | - | - % | | |
| Other Income | \$ | - | \$ | - | \$ | - | - % | | |
| Total Revenues | \$ | 2,145,346 | \$ | 1,188,556 | \$ | (956,790) | (44.60)% | | |
| Transfers In | | | | | | | | | |
| Designated Tuition | \$ | - | \$ | - | \$ | - | - % | | |
| Other | \$ | | \$ | | \$ | | - % | | |
| Total Transfers In | \$ | - | \$ | - | \$ | - | - % | | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ | - | - % | | |
| Total Budgeted Funds | \$ | 2,145,346 | ¢ | 1,188,556 | ¢ | (956,790) | (44.60)% | | |

Table C 1 Auxiliary Funds Revenues and Transfers

NOTE ITEM DESCRIPTION CHANGED EXPLANATION (1) Student Service Fee \$ (925,870) Lowered Student Service Fee to \$5 per semester credit hour.

Table C 2
Auxiliary Funds
Budgeted Expenditures

| | | FY 2019 | FY 2020 | Variance | | |
|---|----------|-------------|-----------------|-----------------|----------------|--|
| | APPR | OVED BUDGET | PROPOSED BUDGET | DOLLAR | PERCENT | |
| Athletic Fee | \$ | <u>-</u> : | Φ | \$ | - % | |
| Medical Service Fee | \$ \$ | 182,331 | • | 21,471 | - % 11.78 % | |
| | | | | • | | |
| Student Service Fee | \$ | 998,123 | | (731,993) | (73.34)% | |
| Recreational Sport Fee | \$ | 366,212 | | 52,189 | 14.25 % | |
| Student Center Fee | \$ | 142,367 | | 36,108 | 25.36 % | |
| Student Bus Fee | \$ | | | \$ (400.040) | - % | |
| ID Card Fee | \$ | 126,313 | | \$ (126,313) | (100.00)% | |
| Total Fee Based Expenditures | \$ | 1,815,346 | \$ 1,066,808 | \$ (748,538) | (41.23)% | |
| Housing | \$ | - : | \$ - | \$ - | - % | |
| Dining | \$ | 330,000 | \$ 12,000 | \$ (318,000) | (96.36)% | |
| Parking | \$ | - : | \$ 87,047 | \$ 87,047 | 100.00 % | |
| Athletics | \$ | - : | \$ - | \$ - | - % | |
| Bookstore | \$ | - : | \$ - | \$ - | - % | |
| Other | \$ | - : | \$ 22,701 | \$ 22,701 | 100.00 % | |
| Total Sales & Services Based Expenditures | \$ | 330,000 | \$ 121,748 | \$ (208,252) | (63.11)% | |
| Transfers Out | | | | | | |
| Debt Service | | | | | | |
| Medical Service | \$ | - : | \$ - | \$ - | - % | |
| Athletics | \$ | - : | \$ - | \$ - | - % | |
| Student Center | \$ | - : | \$ - | \$ - | - % | |
| Student Service | \$ | - : | \$ - | \$ - | - % | |
| Housing | \$ | - : | \$ - | \$ - | - % | |
| Dining | \$ | - : | \$ - | \$ - | - % | |
| Parking and Public Safety | \$ | - : | \$ - | \$ - | - % | |
| Recreational Sports | \$ | - : | \$ - | \$ - | - % | |
| Other | \$ | - : | \$ - | \$ - | - % | |
| Real Estate Rental | \$ | - : | \$ - | \$ - | - % | |
| Vending | \$ | - : | \$ - | \$ - | - % | |
| Designated Funds | \$ | - : | \$ - | \$ - | - % | |
| Other | \$ | - | \$ - | \$ - | - % | |
| Total Transfers Out | \$ | - | - | \$ - | - % | |
| Fotal Budgeted Expenditures & Transfers Out | \$ | 2,145,346 | \$ 1,188,556 | \$ (956,790) | (44.60)% | |

Table C 2 Auxiliary Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|---------------------|-----------------|--|
| (1) | Student Service Fee | \$ (731,993) | Lowered Student Service Fee to \$5 per semester credit hour. |
| (2) | Dining | \$ (318,000) | Beginning this fiscal year dining will be outsourced. |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

| | | FY 2019 | FY 2020 | Variance | | |
|---|------|-------------|-----------------|-----------------|----------|----|
| | APPR | OVED BUDGET | PROPOSED BUDGET | DOLLAR | PERCENT | No |
| Student Services Fee per Semester Credit Hour | \$ | 24 | \$ 5 | \$ (19) | (78.95)% | |
| Student Services Fee Fund Balance at Beginning of Year (Net of Encumbrances) | \$ | 3,072,845 | \$ 2,749,753 | \$ (323,092) | (10.51)% | |
| Forecasted Revenue: | | | | | | |
| SSF Revenue | \$ | 1,192,000 | \$ 266,130 | \$ (925,870) | (77.67)% | |
| Revenue Earned from Activities | \$ | - | \$ - | \$ - | - % | |
| Interest Revenue | \$ | 5,000 | \$ 1,116 | \$ (3,884) | (77.68)% | |
| Transfer In | \$ | - | \$ - | \$ - | - % | |
| Total Forecasted Revenue: | \$ | 1,197,000 | \$ 267,246 | \$ (929,754) | (77.67)% | |
| Budgeted Student Service Fee Expenditures: | | | | | | |
| 1. Textbook Rentals | \$ | - | \$ - | \$ - | - % | |
| 2. Recreational Activities | \$ | 229,540 | \$ 229,540 | \$ - | - % | |
| 3. Health and Hospital Services | \$ | - | \$ - | \$ - | - % | |
| 4. Medical Services | \$ | - | \$ | \$ - | - % | |
| 5. Intramural and Intercollegiate Athletics | \$ | - | \$ | \$ - | - % | |
| 6. Artists and Lecture Series | \$ | 10,000 | \$ 10,000 | \$ - | - % | |
| 7. Cultural Entertainment Series | \$ | 29,800 | \$ 29,800 | \$ - | - % | |
| 8. Debating and Oratorical Activities | \$ | - | \$ | \$ - | - % | |
| 9. Student Publications | \$ | - | \$ | \$ - | - % | |
| 10. Student Government | \$ | 106,235 | \$ 106,235 | \$ - | - % | |
| 11. Student Fee Advisory Committee | \$ | - | \$ | \$ - | - % | |
| 12. Student Transportation Services Other Than Those in TEC 54.504, 511, 512, 513 | \$ | - | \$ - | \$ - | - % | |
| 13. Other (See Detail Below) | \$ | 1,499,659 | \$ 610,338 | \$ (889,321) | (59.30)% | |
| Total Budgeted Expenditures | \$ | 1,875,234 | \$ 985,913 | \$ (889,321) | (47.42)% | |
| Estimated Student Services Fee Fund Balance at End of Year | \$ | 2,394,611 | \$ 2,031,086 | \$ (363,525) | (15.18)% | |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

Student Services Advisory Committee Meeting: 07/24/2019

| Detail of Other: | | | | | |
|--------------------------------------|--------------------|---------|-----------------|-----------|---|
| Media Lab | \$ 44,838 \$ | 44,838 | \$ - | - % | |
| Online Tutoring - Distance Education | \$ 6,003 \$ | 14,700 | \$ 8,697 | 144.88 % | |
| Public Information | \$ 450,000 \$ | 400,000 | \$ (50,000) | (11.11)% | |
| Contingency | \$ 50,000 \$ | 50,000 | \$ - | - % | |
| Equipment/Furniture Student Success | \$ 250,000 \$ | - | \$ (250,000) | (100.00)% | 2 |
| Megabytes Food Service | \$ 215,000 \$ | - | \$ (215,000) | (100.00)% | 3 |
| Skills USA | \$ 76,000 \$ | 76,000 | \$ - | - % | |
| Professional Tutors - Learning Lab | \$ 22,800 \$ | 22,800 | \$ - | - % | |
| Salaries | \$ 385,018 \$ | - | \$ (385,018) | (100.00)% | 4 |
| Diagnostic Sonography Organization | \$ - \$ | 2,000 | \$ 2,000 | 100.00 % | |
| Total Other | \$ 1,499,659 \$ | 610,338 | \$ (889,321) | (59.30)% | |

TABLE E

Student Services and Activities Financed by Student Services Fees Estimated Revenue, Fund Balances and Budgeted Expenditures

AMOUNT NOTE ITEM DESCRIPTION **CHANGED EXPLANATION** SSF Revenue \$ (925,870)Lowered Student Service Fee to \$5 per semester credit hour. (1) Equipment/Furniture Student (250,000)This was a one time expense for new building furniture. \$ Success Megabytes Food Service (215,000)Beginning this fiscal year dining will be outsourced. \$ Reclassed from Auxiliary to E&G. Salaries \$ (385,018)

Table F
Matrix of Budgeted Operating Expenses

| | | | | | Public | A | Academic | Student | li | nstitutional | | Operation & | , | Scholarships/ | | Total |
|--------------|------------------|----|---------|----|---------|----|----------|-----------------|----|--------------|----|----------------------|----|---------------|-----------------|------------------|
| | Instruction | R | esearch | ; | Service | | Support | Services | | Support | N | laintenance of Plant | | Fellowships | Auxiliary | Expenses |
| | | | | | | | | | | | | | | | | |
| Salary | \$ 10,065,694 | \$ | - | \$ | 38,941 | \$ | 589,994 | \$ 909,289 | \$ | 2,937,480 | \$ | 562,499 | \$ | - | \$ - | \$ 15,103,897 |
| Benefits | \$ 2,658,844 | \$ | - | \$ | 11,133 | \$ | 168,670 | \$ 262,647 | \$ | 656,891 | \$ | 66,621 | \$ | - | \$ - | \$ 3,824,806 |
| Travel | \$ - | \$ | - | \$ | - | \$ | 80,595 | \$ 20,000 | \$ | 100,000 | \$ | - | \$ | - | \$ 72,400 | \$ 272,995 |
| O&M | \$ 766,631 | \$ | - | \$ | 60,092 | \$ | 140,501 | \$ 75,482 | \$ | 2,764,758 | \$ | 458,419 | \$ | - | \$ 1,116,156 | \$ 5,382,039 |
| Utilities | \$ - | \$ | - | \$ | - | \$ | - | \$ - | \$ | - | \$ | 291,580 | \$ | - | \$ - | \$ 291,580 |
| Capital | \$ 512,323 | \$ | - | \$ | - | \$ | - | \$ - | \$ | - | \$ | - | \$ | - | \$ - | \$ 512,323 |
| Other | \$ 100,000 | \$ | - | \$ | - | \$ | - | \$ - | \$ | - | \$ | - | \$ | - | \$; - | \$ 100,000 |
| Total Budget | \$ 14,103,492 | \$ | _ | \$ | 110,166 | \$ | 979,760 | \$ 1,267,418 | \$ | 6,459,129 | \$ | 1,379,119 | \$ | _ | \$ 1,188,556 | \$ 25,487,640 |

Recapitulation of Budgeted Revenues, Expenditures, Transfers, and Use of Reserves
For Fiscal Year Ending

| | | | Budgeted | Total | | | Total | |
|-----------------------|---------------|------------|----------|---------------|-----------------|-------------------|-------------------|-------------|
| | Estimated | Transfers | Use of | Budgeted | Budgeted | Transfers | Budgeted | Net |
| | Revenues | In | Reserves | Sources | Expenditures | Out | Uses | Transfers * |
| Educational & General | \$ 22,545,648 | \$ - | \$ - | \$ 22,545,648 | \$ (18,928,700) | \$ (3,616,948) \$ | S (22,545,648) \$ | (3,616,948) |
| Designated | \$ 5,611,453 | \$ 387,272 | \$ - | \$ 5,998,725 | \$ (5,370,384) | \$ (628,341) \$ | 5 (5,998,725) \$ | (241,069) |
| Auxiliary Enterprises | \$ 1,188,556 | \$ - | \$ - | \$ 1,188,556 | \$ (1,188,556) | \$ - \$ | (1,188,556) \$ | |
| Total | \$ 29,345,657 | \$ 387,272 | \$ - | \$ 29,732,929 | \$ (25,487,640) | \$ (4,245,289) \$ | (29,732,929) \$ | (3,858,017) |



Office of the President

July 10, 2019

The Honorable Regents:

We make the following declarations in conjunction with the submission of the Lamar State College Orange budget and supporting Regents' Budget Summary for the fiscal year beginning September 1, 2019. The proposed budget encompasses the educational and general (E&G), designated, and auxiliary funds of the college.

Assumptions

Enrollment for FY 19 was flat in comparison to FY 18. Accordingly, we used the FY 19 enrollment figures as the basis for predicting the revenue we expect to earn in FY 20. The projections incorporated a tuition and fee reduction for traditional students and for dual credit/Early College High School students previously approved by the Board of Regents.

New Budget Initiatives

The Texas Legislature and the Governor increased state formula funding to help alleviate disparity between Community Colleges and the State Colleges. This additional increase in formula funding allowed for a 49% decrease to Designated Tuition to \$45 per semester credit hour, the creation of a new Institutional Service Fee of \$31 per semester credit hour, a reduction of Student Service Fee to \$5 per semester credit hour, and a reduction of Student Center Fee to \$2 per semester credit hour. Dual Credit and Early College High School tuition has been reduced to the Statutory Tuition rate of \$50 per semester credit hour. With this reduction in tuition and fees, an increase in enrollment is expected so faculty pools were increased to address the concerns. The budget provides for a general salary increase for faculty and staff of 3% and an equity pool for possible faculty and staff adjustments in the first quarter of the fiscal year.

We are continuing with the implementation of our Maritime Training program and the expansion of our Allied Health programs. The college is under contract with Capital One, National Association for the purchase of the closed Capital One Building adjacent to the campus, which will be finalized in August of 2019. This site will eventually be the location of our new academic building. We are making progress on negotiating the large corner lot across from the Allied Health Building earmarked for development for a future workforce program. The FY 20 budget puts emphasis on developing new programs and allocating resources to those initiatives.

E&G Funds

State Formula Funding for the college increased to help alleviate disparity between Community Colleges and the State Colleges. This additional parity funding amounted to a \$4.7 million biennial increase. The additional parity funding allowed the college to move salaries and benefits previously funded by designated and auxiliary funds to E&G. Our HEF allocation is budgeted for debt service (\$342,700) and capital equipment (\$420,600). The balance of our HEF appropriation is reserved for future capital projects. The budget is reflective of the additional appropriation of \$637,486 for non-formula support for new Allied Health programs and the Maritime Training program.



Office of the President

Designated Funds

Designated Tuition for traditional students was reduced by 49% to \$45 per semester credit hour and was eliminated for dual credit and Early High School College students, due to the parity appropriation. Incidental Fees of Computer Use Fee, Library Use Fee, and Transcript Fee were eliminated. One new Institutional Service Fee was created at \$31 per semester credit hour replacing the previous incidental fees. Salaries and benefits for departments were moved from Designated Funds to E&G. Departmental expenses were moved from E&G to Designated. The budget uses \$881,650 in computer use fee fund balance to cover costs for much needed upgrades in computer labs, a new physical server, new laptops for various department heads, new software for Human Resources, and a new cloud based Ellucian Software. The Brown Estate will be moving to catered events with hopes of eliminating the need for funding provided by the bookstore.

Auxiliary Funds

A new approach was taken while budgeting Student Service Fee expenses. Previously, all clubs and organizations were budgeted the same amount for their needs for the year. For FY 20, clubs and organizations were able to present additional requests needed and were granted those requests through the Student Service Fee Hearing process. Faculty salaries and benefits were removed from Auxiliary Funds and moved to E&G Funds. Student Service Fee was reduced to \$5 per semester credit hour and Student Center Fee was reduced to \$2 per semester credit hour. A budgeted transfer of \$161,308.76 from the new Institutional Service Fee is included for FY20. The budget uses \$170,885.50 in Student Center Fees to repair the Student Center roof and air handler. Due to the catering change at the Brown Estate, two full time cooks will be moved to the campus café in hopes of providing a better selection of grab and go meals. Budgeted revenue for food services has been increased substantially.

Conclusion

With the new changes in funding and tuition and fee structure, there are hopes that enrollment will increase. Lamar State College Orange remains in sound fiscal condition and we have adequate resources to maintain our commitment to quality instruction and support services. We continue to have adequate financial reserves to handle any unanticipated contingencies.

Sincerely,

Dr. Thomas Johnson

President

Mary Wickland, CPA

Vice President for Finance and Operations

Table A 1
Educational and General Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | |
|----------------------------------|------|-------------|-----|---------------|-------------------|-----------|------|
| | APPR | OVED BUDGET | PRO | OPOSED BUDGET | DOLLAR | PERCENT | Note |
| Total Statutory Tuition and Fees | \$ | 2,281,692 | \$ | 2,440,743 | \$ 159,051 | 6.97 % | |
| State Appropriation | | | | | | | |
| Bill Pattern General Revenue | \$ | 8,056,076 | \$ | 10,449,161 | \$ 2,393,085 | 29.71 % | (1 |
| Benefits | \$ | 2,083,250 | \$ | 2,148,411 | \$ 65,161 | 3.13 % | |
| Higher Education Fund | \$ | 1,694,343 | \$ | 1,694,343 | \$ - | - % | |
| Hazlewood Reimbursement | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total State Appropriations | \$ | 11,833,669 | \$ | 14,291,915 | \$ 2,458,246 | 20.77 % | |
| Other Revenue | \$ | 15,949 | \$ | 20,000 | \$ 4,051 | 25.40 % | |
| Total Revenues | \$ | 14,131,310 | \$ | 16,752,658 | \$ 2,621,348 | 18.55 % | |
| Transfers In | | | | | | | |
| Designated Tuition | \$ | 1,434,450 | \$ | - | \$ (1,434,450) | (100.00)% | (2) |
| Technology Service Fee | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Transfers In | \$ | 1,434,450 | \$ | | \$ (1,434,450) | (100.00)% | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ - | - % | |
| Total Budgeted Funds | \$ | 15,565,760 | \$ | 16,752,658 | \$ 1,186,898 | 7.63 % | |

Table A 1 Educational and General Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | AMOUNT CHANGED | EXPLANATION |
|------|---|-----------------------|---|
| (1) | State Appropriation - Bill Pattern General Revenue | \$ 2,393,085 | The increase in appropriated funds was provided by the Legislature. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were reduced into three fees totaling \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased. |
| (2) | Transfer In- Designated Tuition | \$ (1,434,450) | Transfer from designated was not needed due to funding structure change as detailed in explanation of note (1) above. |

Table A 2
Educational and General Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | Variance | | |
|---|-----|--------------|----|---------------|-----------------|----------|------|
| | APP | ROVED BUDGET | PR | OPOSED BUDGET | DOLLAR | PERCENT | Note |
| Instruction Support | \$ | 6,960,607 | \$ | 7,054,944 | \$ 94,337 | 1.36 % | |
| Research / Organized Research | \$ | - | \$ | - | \$ - | - % | |
| Public Service | \$ | 76,798 | \$ | 242,757 | \$ 165,959 | 216.10 % | |
| Academic Support | \$ | 1,326,139 | \$ | 1,865,070 | \$ 538,931 | 40.64 % | (1) |
| Student Service Support | \$ | 964,127 | \$ | 1,214,322 | \$ 250,195 | 25.95 % | (2) |
| Institutional Support | \$ | 1,827,490 | \$ | 2,196,352 | \$ 368,862 | 20.18 % | (3) |
| Plant Support | \$ | 1,707,803 | \$ | 1,569,640 | \$ (138,163) | (8.09)% | . , |
| Scholarships & Fellowships | \$ | - | \$ | - | \$ - | - % | |
| Total Expenditures | \$ | 12,862,964 | \$ | 14,143,085 | \$ 1,280,121 | 9.95 % | |
| Transfers Out | | | | | | | |
| TPEG | \$ | 395,583 | \$ | 417,515 | \$ 21,932 | 5.54 % | |
| TRB Debt Service | \$ | 919,599 | | 918,315 | (1,284) | (0.14)% | |
| HEF - Debt Service | \$ | 340,100 | | 342,700 | \$ 2,600 | 0.76 % | |
| HEF - Plant | \$ | 1,047,514 | | 931,043 | \$ (116,471) | (11.12)% | |
| Other | \$ | - | \$ | , - | \$ - | - % | |
| Total Transfers Out | \$ | 2,702,796 | \$ | 2,609,573 | \$ (93,223) | (3.45)% | |
| Total Budgeted Expenditures & Transfers Out | \$ | 15,565,760 | \$ | 16,752,658 | \$ 1,186,898 | 7.63 % | |

Table A 2 Educational and General Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|-------------------------|---------------|---|
| (1) | Academic Support | \$ 538,931 | Budgeted Salary and Benefits were moved from Designated and Auxiliary to E&G, due to Legislative funding changes. |
| (2) | Student Service Support | \$ 250,195 | Budgeted Salary and Benefits were moved from Designated and Auxiliary to E&G, due to Legislative funding changes. |
| (3) | Institutional Support | \$ 368,862 | Budget Salary and Benefits were moved from Designated and Auxiliary to E&G, due to Legislative funding changes. |

Table B 1
Designated Funds
Revenues and Transfers

| | FY 2019 | FY 2020 | Variance | | |
|---------------------------------------|-----------------|-----------------|------------------|-----------|------|
| | APPROVED BUDGET | PROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Tuition and Fees | | | | | |
| Designated Tuition | \$ 3,663,174 | \$ 1,695,365 | 5 \$ (1,967,809) | (53.72)% | (1 |
| Institutional Services Fee | \$ | - \$ 1,205,93 | 1,205,931 | 100.00 % | (2 |
| Advising Fee | \$ | - \$ | - \$ - | - % | |
| Technology Use / Computer Service Fee | \$ 981,149 | \$ 269,790 |) \$ (711,359) | (72.50)% | (3 |
| Environmental Service Fee | \$ | - \$ | - \$ - | - % | |
| ID / One-Card Fee | \$ | - \$ | - \$ - | - % | |
| Library Fee | \$ 131,750 | \$ 1,000 | (130,750) | (99.24)% | |
| International Education Fee | \$ | - \$ | - \$ - | - % | |
| Student Publication Fee | \$ | - \$ | - \$ - | - % | |
| Academic Program Fees | \$ | - \$ | - \$ - | - % | |
| Distance Learning Fee | \$ | - \$ | - \$ - | - % | |
| Records Fee | \$ | - \$ | - \$ - | - % | |
| Recreation Fee | \$ | - \$ | - \$ - | - % | |
| University Center Fee | \$ | - \$ | - \$ - | - % | |
| International Study Fee | \$ | - \$ | - \$ - | - % | |
| Repeat Fee | \$ | - \$ | - \$ - | - % | |
| Other | \$ 318,334 | \$ 374,609 | 9 \$ 56,275 | 17.68 % | |
| Total Tuition and Fees | \$ 5,094,40 | \$ 3,546,695 | 5 \$ (1,547,712) | (30.38)% | |
| Investment Income | \$ 206,630 | \$ 272,050 | 65,420 | 31.66 % | |
| Other Revenue | \$ 536,670 | \$ 643,090 | 106,420 | 19.83 % | |
| Total Revenues | \$ 5,837,70 | \$ 4,461,835 | 5 \$ (1,375,872) | (23.57)% | |
| Transfers In | | | | | |
| TPEG | \$ 356,029 | \$ 375,764 | \$ 19,739 | 5.54 % | |
| Auxiliary Funds | \$ 79,70 | \$ | - \$ (79,707) | (100.00)% | |
| Other | \$ | - \$ | - \$ - | - % | |
| Total Transfers In | \$ 435,732 | 375,764 | \$ (59,968) | (13.76)% | |
| Budgeted Fund Balances | \$ 190,55 | \$ 448,518 | 3 \$ 257,961 | 135.37 % | (4 |
| Total Budgeted Funds | \$ 6,463,996 | 5 \$ 5,286,117 | 7 \$ (1,177,879) | (18.22)% | |

Table B 1 Designated Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | c | HANGED | EXPLANATION |
|------|--|----|-------------|---|
| (1) | Tuition and Fees- Designated Tuittion | \$ | (1,967,809) | The increase in appropriated funds was provided by the Legislature. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were reduced into three fees totaling \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased. |
| (2) | Institutional Service Fee | \$ | 1,205,931 | The increase in appropriated funds was provided by the Legislature. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were reduced into three fees totaling \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased. |
| (3) | Technology Use/Computer Service Fee | \$ | (711,359) | The increase in appropriated funds was provided by the Legislature. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were reduced into three fees totaling \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased. |
| (4) | Budgeted Fund Balance | \$ | 257,961 | Computer Use Fee fund balance to cover expenses for needed software, Cloud based Banner, and other needed computer related items. |

Table B 2
Designated Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | | Variance | | |
|---|------|--------------|----|----------------|----|-------------|-----------|------|
| | APPF | ROVED BUDGET | PR | ROPOSED BUDGET | | DOLLAR | PERCENT | Note |
| Instruction Support | \$ | 798,471 | \$ | 692,874 | \$ | (105,597) | (13.22)% | |
| Research / Organized Research | \$ | | \$ | - | • | - | - % | |
| Public Service | \$ | 618,007 | \$ | 417,064 | \$ | (200,943) | (32.51)% | (1) |
| Academic Support | \$ | 1,149,750 | | 1,497,796 | | 348,046 | 30.27 % | (2) |
| Student Support | \$ | 88,904 | | 93,840 | \$ | 4,936 | 5.55 % | |
| Institutional Support | \$ | 1,455,482 | \$ | 1,784,571 | \$ | 329,089 | 22.61 % | (3) |
| Plant Support | \$ | | \$ | - | \$ | - | - % | |
| Scholarships & Fellowships | \$ | 778,932 | \$ | 455,664 | \$ | (323,268) | (41.50)% | (4) |
| Total Expenditures | \$ | 4,889,546 | \$ | 4,941,809 | \$ | 52,263 | 1.07 % | |
| Transfers Out | | | | | | | | |
| System Assessment | \$ | 140,000 | \$ | 183,000 | \$ | 43,000 | 30.71 % | |
| Debt Service | \$ | - | \$ | - | \$ | - | - % | |
| E&G | \$ | 1,434,450 | \$ | - | \$ | (1,434,450) | (100.00)% | (5) |
| Auxiliary | \$ | - | \$ | 161,308 | \$ | 161,308 | 100.00 % | |
| Other | \$ | - | \$ | _ | \$ | - | - % | |
| Total Transfers Out | \$ | 1,574,450 | \$ | 344,308 | \$ | (1,230,142) | (78.13)% | |
| Total Budgeted Expenditures & Transfers Out | \$ | 6,463,996 | \$ | 5,286,117 | \$ | (1,177,879) | (18.22)% | |

Table B 2 Designated Funds Budgeted Expenditures

| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
|------|------------------------------|-------------------|--|
| (1) | Public Service | \$ (200,943) | Budgeted Workforce and Brown Estate revenue and expense were adjusted to better reflect actuals from previous years. |
| (2) | Academic Support | \$ 348,046 | Departmental Operating Budgets were moved from E&G to Designated Funds. |
| (3) | Institutional Support | \$ 329,089 | Departmental Operating Budgets were moved from E&G to Designated Funds. |
| (4) | Scholarships and Fellowships | \$ (323,268) | Due to the decrease in Designated Tuition to below the Set-Aside threshold of \$46, Designated Tuition Set-aside transfers will no longer be recorded. |
| (5) | Transfer Out- E&G | \$ (1,434,450) | Transfer to E&G from Designated no longer needed, due to Legislative funding changes. |

Table C 1
Auxiliary Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | |
|--------------------------|-------|-------------|----|----------------|-----------------|-----------|------|
| | APPRO | OVED BUDGET | P | ROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Fees | | | | | | | |
| Athletic Fee | \$ | - | \$ | - | \$ - | - % | |
| Medical Service Fee | \$ | - | \$ | - | \$ - | - % | |
| Student Service Fee | \$ | 594,030 | \$ | 194,504 | \$ (399,526) | (67.26)% | (1 |
| Recreational Sport Fee | \$ | - | \$ | - | \$ - | - % | |
| Student Center Fee | \$ | 130,916 | \$ | 77,802 | \$ (53,114) | (40.57)% | |
| Student Bus Fee | \$ | - | \$ | - | \$ - | - % | |
| ID Card Fee | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | 13,865 | \$ | - | \$ (13,865) | (100.00)% | |
| Total Fees | \$ | 738,811 | \$ | 272,306 | \$ (466,505) | (63.14)% | |
| Sales and Services | | | | | | | |
| Housing | \$ | - | \$ | - | \$ - | - % | |
| Dining | \$ | 1,500 | \$ | 110,000 | \$ 108,500 | 7233.33 % | |
| Parking | \$ | - | \$ | - | \$ - | - % | |
| Athletics | \$ | - | \$ | - | \$ - | - % | |
| Bookstore | \$ | 78,307 | \$ | 80,000 | \$ 1,693 | 2.16 % | |
| Other | \$ | 1,500 | \$ | 1,500 | \$ - | - % | |
| Total Sales and Services | \$ | 81,307 | \$ | 191,500 | \$ 110,193 | 135.53 % | |
| Investment Income | \$ | 31,700 | \$ | 50,600 | \$ 18,900 | 59.62 % | |
| Other Income | \$ | - | \$ | - | \$ - | - % | |
| Total Revenues | \$ | 851,818 | \$ | 514,406 | \$ (337,412) | (39.61)% | |
| Transfers In | | | | | | | |
| Designated Tuition | \$ | - | \$ | 161,309 | \$ 161,309 | 100.00 % | |
| Other | \$ | | \$ | | \$ | - % | |
| Total Transfers In | \$ | | \$ | 161,309 | \$ 161,309 | 100.00 % | |
| Budgeted Fund Balances | \$ | - | \$ | 89,486 | \$ 89,486 | 100.00 % | |
| Total Budgeted Funds | \$ | 851,818 | \$ | 765,201 | \$ (86,617) | (10.17)% | |

Table C 1 Auxiliary Funds Revenues and Transfers

| | | AMOUNT | |
|------|----------------------------|-----------------|---|
| NOTE | ITEM DESCRIPTION | CHANGED | EXPLANATION |
| (1) | Fees - Student Service Fee | \$ (399,526) | The increase in appropriated funds was provided by the Legislature. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were reduced and combined into one designated institutional service fee in the amount of \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased, which included the elimination of the student service fee. |

Table C 2
Auxiliary Funds
Budgeted Expenditures

| | | FY 2019 | FY 2020 | | Variance | | |
|---|-------|-------------|-----------------|------|------------|-----------|------|
| | APPRO | OVED BUDGET | PROPOSED BUDGET | | DOLLAR | PERCENT | Note |
| Athletic Fee | \$ | _ | \$ | - \$ | _ | - % | |
| Medical Service Fee | \$ | | \$ | - \$ | _ | - % | |
| Student Service Fee | \$ | 621,030 | • | | (226,216) | (36.43)% | (1 |
| Recreational Sport Fee | \$ | - | | - \$ | (===,=:=) | - % | (- |
| Student Center Fee | \$ | 143,639 | • | | 111,748 | 77.80 % | |
| Student Bus Fee | \$ | • | \$ | - \$ | - | - % | |
| ID Card Fee | \$ | | \$ 5,00 | | 5,000 | 100.00 % | |
| Total Fee Based Expenditures | \$ | 764,669 | · | _ | (109,468) | (14.32)% | |
| Housing | \$ | _ | \$ | - \$ | - | - % | |
| Dining | \$ | 1,500 | \$ 110,00 |) \$ | 108,500 | 7233.33 % | |
| Parking | \$ | | \$ | - \$ | · <u>-</u> | - % | |
| Athletics | \$ | - | \$ | - \$ | - | - % | |
| Bookstore | \$ | - | \$ | - \$ | - | - % | |
| Other | \$ | 5,942 | \$ | - \$ | (5,942) | (100.00)% | |
| Total Sales & Services Based Expenditures | \$ | 7,442 | \$ 110,00 |) \$ | 102,558 | 1378.10 % | |
| Transfers Out | | | | | | | |
| Debt Service | | | | | | | |
| Medical Service | \$ | - | \$ | - \$ | - | - % | |
| Athletics | \$ | - | \$ | - \$ | - | - % | |
| Student Center | \$ | - | \$ | - \$ | - | - % | |
| Student Service | \$ | - | \$ | - \$ | - | - % | |
| Housing | \$ | - | \$ | - \$ | - | - % | |
| Dining | \$ | - | \$ | - \$ | - | - % | |
| Parking and Public Safety | \$ | - | \$ | - \$ | - | - % | |
| Recreational Sports | \$ | - | \$ | - \$ | - | - % | |
| Other | \$ | - | \$ | - \$ | - | - % | |
| Real Estate Rental | \$ | - | \$ | - \$ | - | - % | |
| Vending | \$ | - | \$ | - \$ | - | - % | |
| Designated Funds | \$ | 79,707 | \$ | - \$ | (79,707) | (100.00)% | |
| Other | \$ | - | \$ | - \$ | - | - % | |
| Total Transfers Out | \$ | 79,707 | \$ | - \$ | (79,707) | (100.00)% | |
| Total Budgeted Expenditures & Transfers Out | \$ | 851,818 | \$ 765,20 | 1 \$ | (86,617) | (10.17)% | |

Table C 2 Auxiliary Funds Budgeted Expenditures

NOTE ITEM DESCRIPTION CHANGED EXPLANATION (1) Student Service Fee \$ (226,216) Due to funding change by Legislature, student service support salaries were reclassified from auxiliary to E&G.

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

| | FY 2019 | | FY 2020 | | Variance | | | |
|---|---------|-------------|----------------|-------|---------------------------------------|----------|------|--|
| | APPR | OVED BUDGET | PROPOSED BUDGE | Т | DOLLAR | PERCENT | Note | |
| Student Services Fee per Semester Credit Hour | \$ | 18.00 | \$ 5. | 00 \$ | (13.00) | (72.22)% | | |
| Student Services Fee Fund Balance at Beginning of Year (Net of Encumbrances) | \$ | 2,289,886 | \$ 3,217,5 | 32 \$ | 927,646 | 40.51 % | | |
| Forecasted Revenue: | | | | | | | | |
| SSF Revenue | \$ | 594,030 | \$ 194,5 |)5 \$ | (399,525) | (67.26)% | (1) | |
| Revenue Earned from Activities | \$ | - | \$ | - \$ | - | - % | | |
| Interest Revenue | \$ | 27,000 | \$ 39,0 | 00 \$ | 12,000 | 44.44 % | | |
| Transfer In | | | \$ 161,3 | 9 \$ | 161,309 | 100.00 % | | |
| Total Forecasted Revenue: | \$ | 621,030 | \$ 394,8 | 14 \$ | (226,216) | (36.43)% | | |
| Budgeted Student Service Fee Expenditures: | | | | | | | | |
| Textbook Rentals | \$ | _ | \$ | - \$ | - | - % | | |
| 2. Recreational Activities | \$ | 81,407 | \$ 44,6 | 31 \$ | (36,726) | (45.11)% | | |
| 3. Health and Hospital Services | \$ | - | \$ | - \$ | · · · · · · · · · · · · · · · · · · · | - % | | |
| 4. Medical Services | \$ | - | \$ | - \$ | - | - % | | |
| 5. Intramural and Intercollegiate Athletics | \$ | 2,800 | \$ 2,8 | 00 \$ | - | - % | | |
| 6. Artists and Lecture Series | \$ | 49,500 | \$ 27,5 | 00 \$ | (22,000) | (44.44)% | | |
| 7. Cultural Entertainment Series | \$ | - | \$ | - \$ | - | - % | | |
| 8. Debating and Oratorical Activities | \$ | 31,178 | \$ 43,1 | 00 \$ | 11,922 | 38.24 % | | |
| 9. Student Publications | \$ | 4,000 | \$ 3,6 | 50 \$ | (350) | (8.75)% | | |
| 10. Student Government | \$ | 33,634 | \$ 38,2 | 00 \$ | 4,566 | 13.58 % | | |
| 11. Student Fee Advisory Committee | \$ | - | \$ | - \$ | - | - % | | |
| 12. Student Transportation Services Other Than Those in TEC 54.504, 511, 512, 513 | \$ | - | \$ | - \$ | - | - % | | |
| 13. Other (See Detail Below) | \$ | 418,511 | \$ 234,8 | 33 \$ | (183,628) | (43.88)% | | |
| Total Budgeted Expenditures | \$ | 621,030 | \$ 394,8 | 14 \$ | (226,216) | (36.43)% | | |
| Estimated Student Services Fee Fund Balance at End of Year | \$ | 2,289,886 | \$ 3,217,5 | 32 \$ | 927,646 | 40.51 % | | |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

| Student Services Advisory Committee Meeting: | 07/10/2019 | | | | | | | | | | |
|--|------------|---------|----|---------|----|-----------|-----------|--|--|--|--|
| | | | | | | | | | | | |
| Detail of Other: | | | | | | | | | | | |
| Student Assistants Counseling/Student Activities | \$ | 29,970 | \$ | 29,970 | \$ | = | - % | | | | |
| Special Populations | \$ | 16,794 | \$ | 16,794 | \$ | = | - % | | | | |
| Study Skills Assistance | \$ | 20,204 | \$ | 2,434 | \$ | (17,770) | (87.95)% | | | | |
| Retention Counseling and Advising | \$ | 207,776 | \$ | 27,515 | \$ | (180,261) | (86.76)% | | | | |
| Scholarships | \$ | 47,100 | \$ | 54,100 | \$ | 7,000 | 14.86 % | | | | |
| Contingency | \$ | 45,967 | \$ | - | \$ | (45,967) | (100.00)% | | | | |
| Title IX Awareness | \$ | 20,700 | \$ | 20,700 | \$ | = | - % | | | | |
| Student Organizations | \$ | 28,000 | \$ | 45,620 | \$ | 17,620 | 62.93 % | | | | |
| Bad Debt Expense for Student Service Fee | \$ | 2,000 | \$ | 1,500 | \$ | (500) | (25.00)% | | | | |
| Student Technology | \$ | - | \$ | 36,250 | \$ | 36,250 | 100.00 % | | | | |
| Total Other | \$ | 418,511 | \$ | 234,883 | \$ | (183,628) | (43.88)% | | | | |

TABLE E

Student Services and Activities Financed by Student Services Fees Estimated Revenue, Fund Balances and Budgeted Expenditures

NOTE ITEM DESCRIPTION CHANGED EXPLANATION (1) Forecasted Revenue: SSF Revenue SSF Revenue

Table F
Matrix of Budgeted Operating Expenses

| | | | | Public | - | Academic | Student | Ir | nstitutional | | Operation & | S | cholarships/ | | Total |
|--------------|------|-----------|----------------|---------------|----|-----------|-----------------|----|--------------|----|----------------------|----|--------------|---------------|------------------|
| | In | struction | Research | Service | | Support | Services | | Support | I | Maintenance of Plant | I | Fellowships | Auxiliary | Expenses |
| | | | | | | | | | | | | | | | |
| Salary | \$ 4 | 1,840,069 | \$ - | \$ 324,594 | \$ | 1,142,793 | \$ 918,921 | \$ | 1,745,795 | \$ | 354,388 | \$ | - | \$ 27,840 | \$ 9,354,400 |
| Benefits | \$ 1 | 1,719,973 | \$ - | \$ 115,274 | \$ | 406,105 | \$ 326,198 | \$ | 623,794 | \$ | 125,936 | \$ | - | \$ 2,130 | \$ 3,319,410 |
| Travel | \$ | 46,195 | \$ - | \$ 8,200 | \$ | 19,316 | \$ 22,275 | \$ | 72,124 | \$ | 1,525 | \$ | - | \$ 18,825 | \$ 188,460 |
| O&M | \$ | 362,253 | \$ - | \$ 64,381 | \$ | 661,801 | \$ 28,480 | \$ | 452,822 | \$ | 242,026 | \$ | - | \$ 216,793 | \$ 2,028,556 |
| Utilities | \$ | - | \$ - | \$ - | \$ | - | \$ - | \$ | - | \$ | 477,000 | \$ | - | \$ - | \$ 477,000 |
| Capital | \$ | 211,096 | \$ - | \$ - | \$ | 30,000 | \$ - | \$ | 135,130 | \$ | 74,374 | \$ | - | \$ - | \$ 450,600 |
| Other | \$ | 490,550 | \$ <u> </u> | \$ 123,064 | \$ | 1,220,066 | \$ 73,086 | \$ | 772,147 | \$ | 449,478 | \$ | 454,664 | \$ 448,614 | \$ 4,031,669 |
| Total Budget | \$ 7 | 7,670,136 | \$ · - | \$ 635,513 | \$ | 3,480,081 | \$ 1,368,960 | \$ | 3,801,812 | \$ | 1,724,727 | \$ | 454,664 | \$ 714,202 | \$ 19,850,095 |

Recapitulation of Budgeted Revenues, Expenditures, Transfers, and Use of Reserves For Fiscal Year Ending 2020

| | | | Budgeted | Total | | | Total | |
|-----------------------|---------------|--------------|------------|---------------|-----------------|-------------------|-------------------|-------------|
| | Estimated | Transfers | Use of | Budgeted | Budgeted | Transfers | Budgeted | Net |
| | Revenues | In | Reserves | Sources | Expenditures | Out | Uses | Transfers * |
| Educational & General | \$ 16,752,658 | 3 \$ - | \$ - | \$ 16,752,658 | \$ (14,143,085) | \$ (2,609,573) \$ | 5 (16,752,658) \$ | (2,609,573) |
| Designated | \$ 4,461,835 | 5 \$ 375,764 | \$ 448,518 | \$ 5,286,117 | \$ (4,941,809) | \$ (344,308) \$ | 5 (5,286,117) \$ | 31,456 |
| Auxiliary Enterprises | \$ 514,406 | 5 \$ 161,309 | \$ 89,486 | \$ 765,201 | \$ (765,201) | \$ - \$ | (765,201) \$ | 161,309 |
| Total | \$ 21,728,899 | 9 \$ 537,073 | \$ 538,004 | \$ 22,803,976 | \$ (19,850,095) | \$ (2,953,881) \$ | (22,803,976) \$ | (2,416,808) |



Lamar State College-Port Arthur Member of The Texas State University System™

July 10, 2019

Members of the Board of Regents, The Texas State University System

The Honorable Regents,

The following pages are the recommendations for the annual budget of Lamar State College-Port Arthur for the fiscal year beginning September 1, 2019.

The proposed FY 2020 budget for Lamar State College-Port Arthur has incorporated a tuition and fee reduction previously approved by a called board meeting on July 12, 2019. The Texas Legislature and the Governor increased state formula funding to help alleviate disparity between Community Colleges and the State Colleges. This additional parity funding amounted to a \$5.8 million biennial increase for the College which allowed for a 53% reduction to Designated Tuition. Incidental fees were combined into one Institutional Service Fee at \$29 per semester credit hour, along with a \$5 Student Service Fee, a \$2 Student Center Fee, and a \$2 Recreation Sport Fee for a total per semester credit fee of \$38. Because the College has athletics, the athletic fee remains the same for the FY 2020 budget. Revenue projections were based on a flat enrollment as in prior years. Financial projections have also taken into consideration a rate reduction for Dual Credit and Early College High School to \$50 per SCH. With the reduction in tuition and fees, an increase in enrollment is expected so faculty pools were increased to address the concerns. The budget provides for a general salary increase for faculty and staff of a minimum of \$1,000 or 3%. The budget contains an equity pool for possible faculty and staff adjustments in the first quarter of the fiscal year. The proposed budget includes all educational and general, designated and auxiliary enterprise activities as well as Higher Education Funds (HEF) budgeted for the upcoming year.

Education and General Funds

The total revenues related to education and general funds which consist mainly of state appropriations for bill pattern revenue and benefits reflected a 25% increase from FY 2019 to FY 2020 from \$16,119,022 to \$20,124,453. The 25% increase relates to parity funding provided by the 86th Legislature. Highlights for LSCPA include continued growth with Port Arthur ISD to offer *Early College High School* (ECHS). Although a conservative approach was used for revenue projections, we anticipate a significant increase with our ISD partners for dual enrolled students.

Our HEF allocation is budgeted for debt service of \$132,463 and capital equipment of \$1,203,700. The balance of \$821,621 is reserved for possible maintenance and emergency expenditures of our aging campus facilities.

Designated Funds

The total designated funds budget reflects a decrease of \$1.3 million which is mainly attributed to the parity funding. As a result, designated tuition fees declined by approximately \$1.7 million and approximately \$750,000 in computer use fees were eliminated. The institutional service fee was added at approximately \$1.1 million. In addition, we have factored in a projected rise in revenue attributed to workforce-related programs which amounts to over \$200,000.

Auxiliary Funds

The total auxiliary budget reflects a decrease of approximately \$227,000 mainly due to the parity funding impact. In order to facilitate the fee decrease, allowable salaries were moved to education and general funds. In addition, a transfer in the amount of \$268,000 was made from designated funds, which was mainly attributed to the reduction in the Student Service Fee.

Current Fiscal Condition

Lamar State College-Port Arthur is financially sound. The fiscal condition of the College continues to remain constant. The budget does provide for all of the needs of the campus and is balanced for FY 2020.

Sincerely,

Ma

Wickland.

Executive

tive vice

President for Finance and Operations

Table A 1
Educational and General Funds
Revenues and Transfers

| | FY 2019 | | | FY 2020 | Variance | | |
|----------------------------------|---------|--------------|----|---------------|-----------------|-----------|------|
| | APPF | ROVED BUDGET | PR | OPOSED BUDGET | DOLLAR | PERCENT | Note |
| Total Statutory Tuition and Fees | \$ | 2,297,896 | \$ | 2,360,000 | \$ 62,104 | 2.70 % | |
| State Appropriation | | | | | | | |
| Bill Pattern General Revenue | \$ | 9,096,512 | \$ | 12,934,838 | \$ 3,838,326 | 42.20 % | 1 |
| Benefits | \$ | 2,527,238 | \$ | 2,612,525 | \$ 85,287 | 3.37 % | |
| Higher Education Fund | \$ | 2,157,784 | \$ | 2,157,784 | \$ - | - % | |
| Hazlewood Reimbursement | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | 11,592 | \$ | 7,306 | \$ (4,286) | (36.97)% | |
| Total State Appropriations | \$ | 13,793,126 | \$ | 17,712,453 | \$ 3,919,327 | 28.42 % | |
| Other Revenue | \$ | 28,000 | \$ | 52,000 | \$ 24,000 | 85.71 % | |
| Total Revenues | \$ | 16,119,022 | \$ | 20,124,453 | \$ 4,005,431 | 24.85 % | |
| Transfers In | | | | | | | |
| Designated Tuition | \$ | 365,204 | \$ | - | \$ (365,204) | (100.00)% | 2 |
| Technology Service Fee | \$ | - | \$ | - | \$ - | - % | |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Transfers In | \$ | 365,204 | \$ | - | \$ (365,204) | (100.00)% | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ - | - % | |
| Total Budgeted Funds | \$ | 16,484,226 | \$ | 20,124,453 | \$ 3,640,227 | 22.08 % | |

Table A 1 Educational and General Funds Revenues and Transfers

| NOTE | ITEM DESCRIPTION | AMOUNT CHANGED | EXPLANATION |
|------|------------------------------|-----------------------|---|
| (1) | Bill Pattern General Revenue | \$ 3,838,326 | The increase in appropriated funds was provided by the Legislature. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were either eliminated or reduced. The combination of mandatory fees was lowered to \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased. |
| (2) | Designated Tuition Transfer | \$ (365,204) | Transfer from designated was not needed due to funding structure change as detailed in explanation of note (1) above. |

Table A 2
Educational and General Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | Variance | | |
|---|------|--------------|-----|--------------|-----------------|----------|------|
| | APPF | ROVED BUDGET | PRC | POSED BUDGET | DOLLAR | PERCENT | Note |
| Instruction Support | \$ | 6,666,322 | \$ | 7,608,905 | \$ 942,583 | 14.14 % | 1 |
| Research / Organized Research | \$ | - | \$ | - | \$ - | - % | |
| Public Service | \$ | 190,948 | \$ | 195,336 | \$ 4,388 | 2.30 % | |
| Academic Support | \$ | 1,441,848 | \$ | 1,952,698 | \$ 510,850 | 35.43 % | 2 |
| Student Service Support | \$ | 1,140,424 | \$ | 1,279,707 | \$ 139,283 | 12.21 % | |
| Institutional Support | \$ | 2,999,971 | | 3,595,379 | \$ 595,408 | 19.85 % | 3 |
| Plant Support | \$ | 1,212,552 | \$ | 2,911,591 | \$ 1,699,039 | 140.12 % | 4 |
| Scholarships & Fellowships | \$ | - | \$ | - | \$ - | - % | |
| Total Expenditures | \$ | 13,652,065 | \$ | 17,543,616 | \$ 3,891,551 | 28.51 % | |
| Transfers Out | | | | | | | |
| TPEG | \$ | 341,947 | \$ | 354,000 | \$ 12,053 | 3.52 % | |
| TRB Debt Service | \$ | 1,268,180 | \$ | 1,272,753 | \$ 4,573 | 0.36 % | |
| HEF - Debt Service | \$ | 136,663 | \$ | 132,463 | \$ (4,200) | (3.07)% | |
| HEF - Plant | \$ | 1,085,371 | \$ | 821,621 | \$ (263,750) | (24.30)% | 5 |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Transfers Out | \$ | 2,832,161 | \$ | 2,580,837 | \$ (251,324) | (8.87)% | |
| Total Budgeted Expenditures & Transfers Out | \$ | 16,484,226 | \$ | 20,124,453 | \$ 3,640,227 | 22.08 % | |

Table A 2 Educational and General Funds Budgeted Expenditures

AMOUNT

(263,750)

\$

HEF - Plant

CHANGED EXPLANATION NOTE ITEM DESCRIPTION Instruction Support \$ 942,583 Due to actual and projected increases in enrollment, increase is attributed to (1) corresponding actual and planned faculty position changes. Academic Support \$ Increase is due to reclassification of Information Technology Support salaries from 510,850 designated to E&G due to Legislative funding changes. \$ (3)Institutional Support 595,408 Increase attributed to retiree medical insurance benefits, planned capital expenses and certain salary increases due to shared service arrangements. Due to funding change by Legislature, certain campus wide expenses were Plant Support \$ 1,699,039 (4) reclassified from designated to E&G including water, gas, custodial, grounds and

building maintenance. In addition, due to aging infrastructure, HEF for building

Decrease is a function of total HEF appropriations and budgeted capital expenses.

maintenance was increased by \$320,000.

Table B 1
Designated Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | | | |
|---------------------------------------|-----|--------------|----|----------------|-------------------|-----------|------|--|--|
| | APP | ROVED BUDGET | PI | ROPOSED BUDGET | DOLLAR | PERCENT | Note | | |
| Tuition and Fees | | | | | | | | | |
| Designated Tuition | \$ | 3,440,000 | \$ | 1,782,000 | \$ (1,658,000) | (48.20)% | 1 | | |
| Institutional Services Fee | \$ | - | \$ | 1,165,350 | \$ 1,165,350 | 100.00 % | 2 | | |
| Advising Fee | \$ | - | \$ | - | \$ - | - % | | | |
| Technology Use / Computer Service Fee | \$ | 750,000 | \$ | - | \$ (750,000) | (100.00)% | 3 | | |
| Environmental Service Fee | \$ | - | \$ | - | \$ - | - % | | | |
| ID / One-Card Fee | \$ | - | \$ | - | \$ - | - % | | | |
| Library Fee | \$ | 142,000 | \$ | - | \$ (142,000) | (100.00)% | | | |
| International Education Fee | \$ | - | \$ | - | \$ - | - % | | | |
| Student Publication Fee | \$ | - | \$ | - | \$ - | - % | | | |
| Academic Program Fees | \$ | - | \$ | - | \$ - | - % | | | |
| Distance Learning Fee | \$ | 115,000 | \$ | 150,000 | \$ 35,000 | 30.43 % | | | |
| Records Fee | \$ | - | \$ | - | \$ - | - % | | | |
| Recreation Fee | \$ | - | \$ | - | \$ - | - % | | | |
| University Center Fee | \$ | - | \$ | - | \$ - | - % | | | |
| International Study Fee | \$ | - | \$ | - | \$ - | - % | | | |
| Repeat Fee | \$ | - | \$ | - | \$ - | - % | | | |
| Other | \$ | 49,600 | \$ | 22,650 | \$ (26,950) | (54.33)% | | | |
| Total Tuition and Fees | \$ | 4,496,600 | \$ | 3,120,000 | \$ (1,376,600) | (30.61)% | | | |
| Investment Income | \$ | 50,000 | \$ | 37,000 | \$ (13,000) | (26.00)% | | | |
| Other Revenue | \$ | 490,700 | \$ | 889,450 | \$ 398,750 | 81.26 % | 4 | | |
| Total Revenues | \$ | 5,037,300 | \$ | 4,046,450 | \$ (990,850) | (19.67)% | | | |
| Transfers In | | | | | | | | | |
| TPEG | \$ | 307,752 | \$ | 318,600 | \$ 10,848 | 3.52 % | | | |
| Auxiliary Funds | \$ | - | \$ | - | \$ - | - % | | | |
| Other | \$ | - | \$ | - | \$ - | - % | | | |
| Total Transfers In | \$ | 307,752 | \$ | 318,600 | \$ 10,848 | 3.52 % | | | |
| Budgeted Fund Balances | \$ | 308,382 | \$ | - | \$ (308,382) | (100.00)% | 5 | | |
| Total Budgeted Funds | \$ | 5,653,434 | \$ | 4,365,050 | \$ (1,288,384) | (22.79)% | | | |

Table B 1 Designated Funds Revenues and Transfers

| - | | _ | | | _ |
|---|---|---|---|-----|---|
| Δ | М | a | ш | NΙT | г |
| | | | | | |

| NOTE | ITEM DESCRIPTION | СН | ANGED | EXPLANATION |
|------|--------------------------------------|----|-------------|--|
| (1) | Designated Tuition Fee | \$ | (1,658,000) | The increase in appropriated funds was provided by the Legislature for parity. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were either eliminated or reduced. The combination of mandatory fees was lowered to \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased. |
| (2) | Institutional Services Fee | \$ | 1,165,350 | The increase in appropriated funds was provided by the Legislature for parity. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were either eliminated or reduced. The combination of mandatory fees was lowered to \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased. |
| (3) | Computer Use Fee | \$ | (750,000) | The increase in appropriated funds was provided by the Legislature for parity. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were either eliminated or reduced. The combination of mandatory fees was lowered to \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased. |
| (4) | Other Revenue | \$ | 398,750 | Increase is due to projected rise in workforce related programs and their related fees. |
| (5) | Budgeted Fund Balance Transfer In | \$ | (308,382) | Decrease is mainly due to the fact that the 10-year campus master plan project that was budgeted in FY 2019 from reserves is winding down. |

Table B 2
Designated Funds
Budgeted Expenditures

| | | FY 2019 | | FY 2020 | Variance | | | |
|---|------|-----------------|----|--------------|-------------------|-----------|------|--|
| | APPR | APPROVED BUDGET | | POSED BUDGET | DOLLAR | PERCENT | Note | |
| Instruction Support | \$ | 564,022 | \$ | 649,683 | \$ 85,661 | 15.19 % | | |
| Research / Organized Research | \$ | - | \$ | - | \$ - | - % | | |
| Public Service | \$ | - | \$ | - | \$ - | - % | | |
| Academic Support | \$ | 1,326,784 | \$ | 1,013,600 | \$ (313,184) | (23.60)% | 1 | |
| Student Support | \$ | - | \$ | 108,877 | \$ 108,877 | 100.00 % | | |
| Institutional Support | \$ | 1,469,221 | \$ | 1,502,721 | \$ 33,500 | 2.28 % | | |
| Plant Support | \$ | 1,285,771 | \$ | 242,300 | \$ (1,043,471) | (81.16)% | 2 | |
| Scholarships & Fellowships | \$ | 426,616 | \$ | 371,891 | \$ (54,725) | (12.83)% | | |
| Total Expenditures | \$ | 5,072,414 | \$ | 3,889,072 | \$ (1,183,342) | (23.33)% | | |
| Transfers Out | | | | | | | | |
| System Assessment | \$ | 160,000 | \$ | 203,000 | \$ 43,000 | 26.88 % | | |
| Debt Service | \$ | 6,600 | \$ | 5,000 | \$ (1,600) | (24.24)% | | |
| E&G | \$ | 365,204 | \$ | - | \$ (365,204) | (100.00)% | 3 | |
| Auxiliary | \$ | 49,216 | \$ | 267,978 | \$ 218,762 | 444.49 % | 4 | |
| Other | \$ | - | \$ | - | \$ - | - % | | |
| Total Transfers Out | \$ | 581,020 | \$ | 475,978 | \$ (105,042) | (18.08)% | | |
| Total Budgeted Expenditures & Transfers Out | \$ | 5,653,434 | \$ | 4,365,050 | \$ (1,288,384) | (22.79)% | | |

Table B 2 Designated Funds Budgeted Expenditures

AMOUNT CHANGED NOTE ITEM DESCRIPTION **EXPLANATION** Academic Support \$ (313,184)Decrease is mainly attributed to NACUBO function evaluation thereby causing a (1) classification of items to Student Support as well as to Institutional Support. \$ Plant Support (1,043,471)Due to funding change by the Legislature, certain campus wide expenses were reclassified from designated to E&G including water, gas, custodial, grounds and building maintenance. Transfer out to E&G \$ (365,204)Decrease is due to a decline in transfers from designated to E&G due to funding change by the Legislature. Transfer out to auxiliary \$ 218,762 The increase in appropriated funds was provided by the Legislature. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were either eliminated or reduced. The combination of mandatory fees was lowered to \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased. As a result, the transfer from designated to auxiliary increased due to the reduction of

auxiliary mandatory fees.

Table C 1
Auxiliary Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | |
|--------------------------|------|--------------|----|----------------|-----------------|-----------|------|
| | APPE | ROVED BUDGET | PF | ROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Fees | | | | | | | |
| Athletic Fee | \$ | 346,000 | \$ | 425,000 | \$ 79,000 | 22.83 % | |
| Medical Service Fee | \$ | - | \$ | - | \$ - | - % | |
| Student Service Fee | \$ | 715,000 | \$ | 200,920 | \$ (514,080) | (71.90)% | 1 |
| Recreational Sport Fee | \$ | 80,000 | \$ | 80,365 | \$ 365 | 0.46 % | |
| Student Center Fee | \$ | 82,000 | \$ | 80,365 | \$ (1,635) | (1.99)% | |
| Student Bus Fee | \$ | - | \$ | - | \$ - | - % | |
| ID Card Fee | \$ | 9,000 | \$ | - | \$ (9,000) | (100.00)% | |
| Other | \$ | 6,000 | \$ | - | \$ (6,000) | (100.00)% | |
| Total Fees | \$ | 1,238,000 | \$ | 786,650 | \$ (451,350) | (36.46)% | |
| Sales and Services | | | | | | | |
| Housing | \$ | - | \$ | - | \$ - | - % | |
| Dining | \$ | - | \$ | - | \$ - | - % | |
| Parking | \$ | 37,000 | \$ | 45,000 | \$ 8,000 | 21.62 % | |
| Athletics | \$ | 208,000 | \$ | 196,000 | \$ (12,000) | (5.77)% | |
| Bookstore | \$ | 40,000 | \$ | 45,000 | \$ 5,000 | 12.50 % | |
| Other | \$ | - | \$ | - | \$ - | - % | |
| Total Sales and Services | \$ | 285,000 | \$ | 286,000 | \$ 1,000 | 0.35 % | |
| Investment Income | \$ | - | \$ | - | \$ - | - % | |
| Other Income | \$ | - | \$ | - | \$ - | - % | |
| Total Revenues | \$ | 1,523,000 | \$ | 1,072,650 | \$ (450,350) | (29.57)% | |
| Transfers In | | | | | | | |
| Designated Tuition | \$ | 49,216 | \$ | - | \$ (49,216) | (100.00)% | |
| Other | \$ | - | \$ | 267,978 | \$ 267,978 | 100.00 % | 2 |
| Total Transfers In | \$ | 49,216 | \$ | 267,978 | \$ 218,762 | 444.49 % | |
| Budgeted Fund Balances | \$ | 275,399 | \$ | 280,000 | \$ 4,601 | 1.67 % | |
| Total Budgeted Funds | \$ | 1,847,615 | \$ | 1,620,628 | \$ (226,987) | (12.29)% | |
| - | | | | | | | |

Table C 1 Auxiliary Funds Revenues and Transfers

AMOUNT CHANGED EXPLANATION NOTE ITEM DESCRIPTION Student Service Fee \$ (514,080)The increase in appropriated funds was provided by the Legislature. As a result, the (1) designated tuition rate was lowered to \$45 per SCH and other mandatory fees were either eliminated or reduced. The combination of mandatory fees was lowered to \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased, which included the reduction of the student service fee. Designated Fees Transfer In \$ 267,678 The increase in appropriated funds was provided by the Legislature. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were either eliminated or reduced. The combination of mandatory fees was lowered to \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased. As a result, the transfer from designated to auxiliary increased due to the reduction of auxiliary mandatory fees.

Table C 2 Auxiliary Funds Budgeted Expenditures

| | | FY 2019 | FY 2020 | Variance | | |
|---|------|--------------|-----------------|-----------------|----------|------|
| | APPF | ROVED BUDGET | PROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Athletic Fee | \$ | 585,510 | \$ 654,109 | \$ 68,599 | 11.72 % | |
| Medical Service Fee | \$ | - | | \$ - | - % | |
| Student Service Fee | \$ | 963,692 | | (274,574) | (28.49)% | |
| Recreational Sport Fee | \$ | 72,701 | \$ 84,733 | \$ 12,032 | 16.55 % | |
| Student Center Fee | \$ | 92,648 | | (42,648) | (46.03)% | |
| Student Bus Fee | \$ | · - | | \$ - | - % | |
| ID Card Fee | \$ | 3,000 | \$ 4,500 | \$ 1,500 | 50.00 % | |
| Total Fee Based Expenditures | \$ | 1,717,551 | \$ 1,482,460 | \$ (235,091) | (13.69)% | |
| Housing | \$ | - | \$ - | \$ - | - % | |
| Dining | \$ | - | \$ - | \$ - | - % | |
| Parking | \$ | 53,059 | \$ 11,500 | \$ (41,559) | (78.33)% | |
| Athletics | \$ | - | \$ - | \$ - | - % | |
| Bookstore | \$ | 63,706 | \$ 62,803 | \$ (903) | (1.42)% | |
| Other | \$ | - | \$ - | \$ - | - % | |
| Total Sales & Services Based Expenditures | \$ | 116,765 | \$ 74,303 | \$ (42,462) | (36.37)% | |
| Transfers Out | | | | | | |
| Debt Service | | | | | | |
| Medical Service | \$ | - | \$ - | \$ - | - % | |
| Athletics | \$ | - | \$ - | \$ - | - % | |
| Student Center | \$ | - | \$ - | \$ - | - % | |
| Student Service | \$ | - | \$ - | \$ - | - % | |
| Housing | \$ | - | \$ - | \$ - | - % | |
| Dining | \$ | - | \$ - | \$ - | - % | |
| Parking and Public Safety | \$ | - | \$ - | \$ - | - % | |
| Recreational Sports | \$ | - | \$ - | \$ - | - % | |
| Other | \$ | - | \$ - | \$ - | - % | |
| Real Estate Rental | \$ | - | \$ - | \$ - | - % | |
| Vending | \$ | - | \$ - | \$ - | - % | |
| Designated Funds | \$ | - | \$ - | \$ - | - % | |
| Other | \$ | 13,299 | \$ 63,865 | \$ 50,566 | 380.22 % | |
| Total Transfers Out | \$ | 13,299 | \$ 63,865 | \$ 50,566 | 380.22 % | |
| Total Budgeted Expenditures & Transfers Out | \$ | 1,847,615 | \$ 1,620,628 | \$ (226,987) | (12.29)% | |

Table C 2 Auxiliary Funds Budgeted Expenditures

NOTE ITEM DESCRIPTION CHANGED EXPLANATION (1) Student Service Fee Expenses \$ (274,574) Due to funding change by the Legislature, student service support salaries were reclassified from auxiliary to E&G.

Table D Intercollegiate Athletics Estimated Revenue and Budgeted Expenditures Fiscal Year 2020

| | | MEN | | | | | | WOMEN | | | | | | |
|-------------------------------|-----|----------|------------|----------|-------|-------|------------|------------|-----------|-------|-------|--|--|--|
| | FOO | TBALL BA | ASKETBALL | BASEBALL | TRACK | OTHER | BASKETBALL | VOLLEYBALL | SOFTBALL | TRACK | OTHER | | | |
| Revenues | | | | | | | | | | | | | | |
| Sales and Service | | | | | | | | | | | | | | |
| Gate Receipts/Parking | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - \$ | - \$ | - \$ | - | | | |
| Game Guarantees | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - \$ | - \$ | - \$ | - | | | |
| Concessions | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - \$ | - \$ | - \$ | - | | | |
| Other | | | | | | | | | | | | | | |
| Advertising | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - \$ | - \$ | - \$ | - | | | |
| Licensing Fees | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - \$ | - \$ | - \$ | - | | | |
| Camps | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - \$ | - \$ | - \$ | - | | | |
| NCAA Revenue Sharing | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - \$ | - \$ | - \$ | - | | | |
| Stadium Operations | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - \$ | - \$ | - \$ | - | | | |
| Other | \$ | - \$ | 68,000 | \$ | - \$ | - | \$ - | \$ - \$ | 92,000 \$ | - \$ | - | | | |
| Total Sales and Services | \$ | - \$ | 68,000 \$ | - \$ | - \$ | - | \$ - | \$ - \$ | 92,000 \$ | - \$ | - | | | |
| Designated Tuition | \$ | - \$ | - \$ | - \$ | - \$ | _ | \$ - | \$ - \$ | - \$ | - \$ | _ | | | |
| Athletic Fee | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - \$ | - \$ | - \$ | _ | | | |
| Total Tuition and Fees | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - \$ | - \$ | - \$ | - | | | |
| Budgeted Fund Balances | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - \$ | - \$ | - \$ | - | | | |
| Total Budgeted Funds | \$ | - \$ | 68,000 \$ | - \$ | - \$ | - | \$ - | \$ - \$ | 92,000 \$ | - \$ | | | | |
| Expenditures | | | | | | | | | | | | | | |
| Salaries | \$ | - \$ | 70,828 \$ | - \$ | - \$ | - | \$ - | \$ - \$ | 78,459 \$ | - \$ | _ | | | |
| Benefits | \$ | - \$ | 19,581 \$ | - \$ | - \$ | - | | | | - \$ | _ | | | |
| Travel | \$ | - \$ | 25,000 \$ | - \$ | - \$ | - | | | , , | - \$ | _ | | | |
| Scholarships | \$ | - \$ | 68,000 \$ | - \$ | - \$ | - | | | | - \$ | _ | | | |
| Other Maintenance & Operating | \$ | - \$ | 35,000 \$ | - \$ | - \$ | - | | | , , | - \$ | _ | | | |
| Capital | \$ | - \$ | - \$ | - \$ | - \$ | - | | | | - \$ | _ | | | |
| Total Budgeted Expenditures | \$ | - \$ | 218,409 \$ | - \$ | - \$ | _ | | | | - \$ | _ | | | |

Table D
Intercollegiate Athletics
Estimated Revenue and Budgeted Expenditures
Fiscal Year 2020

| | TOTAL | | TOTAL | OTHER | | | GRAND | |
|-----------------------------|---------------|----|---------|------------|----|---------|---------------|--|
| | MEN | | WOMEN | ACTIVITIES | | ADMIN | TOTAL | |
| Revenues | | | | | | | | |
| Sales & Services | | | | | | | | |
| Gate Receipts | \$ - | \$ | - | \$ - | \$ | - | \$ - | |
| Games Guarantees | \$ - | \$ | - | \$ - | \$ | - | \$ - | |
| Concessions | \$ - | \$ | - | \$ - | \$ | - | \$ - | |
| Other | | | | | | | | |
| Advertising | \$ - | \$ | - | \$ - | \$ | - | \$ - | |
| Licensing Fee | \$ - | \$ | - | \$ - | \$ | - | \$ - | |
| NCAA Revenue Sharing | \$ - | \$ | - | \$ - | \$ | - | \$ - | |
| Camps | \$ - | \$ | - | \$ - | \$ | - | \$ - | |
| Stadium Operations | \$ - | \$ | - | \$ - | \$ | - | \$ - | |
| Other | \$ 68,000 | \$ | 92,000 | \$ - | \$ | 36,000 | \$ 196,000 | |
| Total Sales and Services | \$ 68,000 | \$ | 92,000 | \$ - | \$ | 36,000 | \$ 196,000 | |
| | | | | | | | | |
| Designated Tuition | \$ - | \$ | - | \$ - | \$ | 33,109 | \$ 33,109 | |
| Athletic Fee | \$ - | \$ | | \$ | \$ | 425,000 | \$ 425,000 | |
| Total Tuition and Fees | \$ - | \$ | _ | \$ - | \$ | 458,109 | \$ 458,109 | |
| | | | | | | | | |
| Budgeted Fund Balances | \$ - | \$ | - | \$ - | \$ | - | \$ - | |
| | | | | | | | | |
| Total Budgeted Funds | \$ 68,000 | \$ | 92,000 | \$ | \$ | 494,109 | \$ 654,109 | |
| | | | | | | | | |
| Expenditures | | | | | | | | |
| Salaries | \$ 70,828 | | 78,459 | - | | 66,230 | 215,517 | |
| Fringe Benefits | \$ 19,581 | | 27,020 | \$ - | | 18,391 | 64,992 | |
| Travel | \$ 25,000 | \$ | 36,000 | \$ - | | 7,800 | 68,800 | |
| Scholarships | \$ 68,000 | \$ | 92,000 | \$ - | \$ | - | \$ 160,000 | |
| O&M | \$ 35,000 | \$ | 35,300 | \$ - | \$ | 74,500 | \$ 144,800 | |
| Capital | \$ - | \$ | - | \$ - | \$ | - | \$ - | |
| Debt Service | \$ - | \$ | - | \$ - | \$ | - | \$ - | |
| Other | \$ - | \$ | _ | \$ - | \$ | | \$ | |
| Total Budgeted Expenditures | \$ 218,409 | \$ | 268,779 | \$ - | \$ | 166,921 | \$ 654,109 | |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

| | FY 2019 | FY 2020 | Variance | | |
|---|-----------------|-----------------|------------|----------|------|
| | APPROVED BUDGET | PROPOSED BUDGET | DOLLAR | PERCENT | Note |
| Student Services Fee per Semester Credit Hour | \$ 28.00 | \$ 5.00 | \$ (23.00) | (82.14)% | |
| Student Services Fee Fund Balance at Beginning of Year (Net of Encumbrances) | \$ 350,000 | \$ 500,000 | \$ 150,000 | 42.86 % | |
| Forecasted Revenue: | | | | | |
| SSF Revenue | \$ 885,000 | \$ 948,000 | \$ 63,000 | 7.12 % | |
| Revenue Earned from Activities | \$ - | \$ - | \$ - | - % | |
| Interest Revenue | \$ - | \$ - | \$ - | - % | |
| Transfer In | \$ - | \$ 208,198 | \$ 208,198 | 100.00 % | 1 |
| Total Forecasted Revenue: | \$ 885,000 | \$ 1,156,198 | \$ 271,198 | 30.64 % | |
| Budgeted Student Service Fee Expenditures: | | | | | |
| Textbook Rentals | \$ - | \$ - | \$ - | - % | |
| 2. Recreational Activities | \$ 36,800 | \$ 29,500 | \$ (7,300) | (19.84)% | |
| 3. Health and Hospital Services | \$ - | \$ - | \$ - | - % | |
| 4. Medical Services | \$ - | \$ - | \$ - | - % | |
| 5. Intramural and Intercollegiate Athletics | \$ - | \$ - | \$ - | - % | |
| 6. Artists and Lecture Series | \$ - | \$ - | \$ - | - % | |
| 7. Cultural Entertainment Series | \$ 30,000 | \$ 30,000 | \$ - | - % | |
| 8. Debating and Oratorical Activities | \$ - | \$ - | \$ - | - % | |
| 9. Student Publications | \$ - | \$ - | \$ - | - % | |
| 10. Student Government | \$ 40,000 | \$ 30,800 | \$ (9,200) | (23.00)% | |
| 11. Student Fee Advisory Committee | \$ - | \$ - | \$ - | - % | |
| 12. Student Transportation Services Other Than Those in TEC 54.504, 511, 512, 513 | \$ - | \$ - | \$ - | - % | |
| 13. Other (See Detail Below) | \$ 1,026,892 | \$ 1,345,898 | \$ 319,006 | 31.07 % | 2 |
| Total Budgeted Expenditures | \$ 1,133,692 | \$ 1,436,198 | \$ 302,506 | 26.68 % | |
| Estimated Student Services Fee Fund Balance at End of Year | \$ 101,308 | \$ 220,000 | \$ 118,692 | 117.16 % | |

TABLE E
Student Services and Activities Financed by Student Services Fees
Estimated Revenue, Fund Balances and Budgeted Expenditures

Student Services Advisory Committee Meeting: 04/10/2019

| Detail of Other: | | | | | |
|---|-----------------|-----------------|-----------------|-----------|---|
| Exemptions | \$ 170,000 | \$ 213,000 | \$ 43,000 | 25.29 % | |
| Student-related operations | \$ 51,785 | \$ 49,000 | \$ (2,785) | (5.38)% | |
| Student-support salaries | \$ 367,456 | \$ 351,278 | \$ (16,178) | (4.40)% | |
| Scholarships | \$ 104,100 | \$ 101,170 | \$ (2,930) | (2.81)% | |
| Student awards | \$ 4,521 | \$ 5,098 | \$ 577 | 12.76 % | |
| Student incentives | \$ 760 | \$ 760 | \$ - | - % | |
| Student organizations | \$ 2,850 | \$ - | \$ (2,850) | (100.00)% | |
| Student travel | \$ 55,683 | \$ 67,765 | \$ 12,082 | 21.70 % | |
| Theater productions | \$ 36,948 | \$ 50,000 | \$ 13,052 | 35.33 % | |
| Training | \$ 15,385 | \$ 27,025 | \$ 11,640 | 75.66 % | |
| Reserve to update student activity area | \$ 175,000 | \$ 200,000 | \$ 25,000 | 14.29 % | |
| Reserve for requests | \$ 42,404 | \$ 50,000 | \$ 7,596 | 17.91 % | |
| Parity change - reduction of SSF Revenue - after Committee Meeting | \$ - | \$ 747,080 | \$ 747,080 | 100.00 % | 3 |
| Parity change - reduction of exemptions - after Committee Meeting | \$ - | \$ (173,000) | \$ (173,000) | 100.00 % | |
| Parity change - reclassification of salaries to E&G - after Committee Meeting | \$ | \$ (343,278) | \$ (343,278) | 100.00 % | 4 |
| Total Other | \$ 1,026,892 | \$ 1,345,898 | \$ 319,006 | 31.07 % | |

TABLE E Student Services and Activities Financed by Student Services Fees

Estimated Revenue, Fund Balances and Budgeted Expenditures

| | | AMOUN ⁻ | Т | |
|------|---|--------------------|---------|--|
| NOTE | ITEM DESCRIPTION | CHANGE | D | EXPLANATION |
| (1) | Transfer In from Designated | \$ 20 | 08,198 | The increase in appropriated funds was provided by the Legislature. As a result, the designated tuition rate was lowered to \$45 per SCH and other mandatory fees were either eliminated or reduced. The combination of mandatory fees was lowered to \$38 per SCH. Overall, state appropriations increased; designated tuition decreased; mandatory designated fees decreased; and mandatory auxiliary fees decreased. As a result, the transfer from designated to auxiliary increased due to the reduction of auxiliary mandatory fees. |
| (2) | Other Expenses | \$ 3 | 19,006 | The increase in total expenses is to allow for reconciling items that relate to the funding change from the Legislature as well as the reduction of the Student Services Fee. |
| (3) | Parity Change - reduction of SSF Revenue - after Committee Meeting | \$ 74 | 47,080 | The increase is to reduce SSF revenue. This change occurred after the Student Services Advisory Committee approved the budget. |
| (4) | Parity Change - reclassification of salaries to E&G - after Committee Meeting | \$ (34 | 43,278) | The reduction in expenses were due to the reclassification of salaries to E&G that occurred after the Student Services Advisory Committee approved the budget. |

Table F
Matrix of Budgeted Operating Expenses

| | | | | | Public | 4 | Academic | Student | Ir | nstitutional | | Operation & | | Scholarships/ | | | Total | |
|--------------|----|------------|----|----------|---------------|----|-----------|-----------------|----|--------------|----|----------------------|----|---------------|----|-----------|------------------|--|
| | I | nstruction | | Research | Service | | Support | Services | | Support | | Maintenance of Plant | | t Fellowships | | Auxiliary | Expenses | |
| | | | | | | | | | | | | | | | | | | |
| Salary | \$ | 5,758,849 | \$ | - | \$ 122,723 | \$ | 1,446,812 | \$ 961,069 | \$ | 1,762,595 | \$ | 618,542 | \$ | 2,435 | \$ | 347,846 | \$ 11,020,871 | |
| Benefits | \$ | 1,333,121 | \$ | - | \$ 36,113 | \$ | 382,086 | \$ 286,138 | \$ | 1,364,384 | \$ | 182,849 | \$ | - | \$ | 94,199 | \$ 3,678,890 | |
| Travel | \$ | 248,418 | \$ | - | \$ - | \$ | 48,400 | \$ 24,700 | \$ | 105,400 | \$ | 1,400 | \$ | - | \$ | 155,500 | \$ 583,818 | |
| O&M | \$ | - | \$ | - | \$ - | \$ | - | \$ - | \$ | - | \$ | 1,015,000 | \$ | - | \$ | - | \$ 1,015,000 | |
| Utilities | \$ | - | \$ | - | \$ - | \$ | - | \$ - | \$ | - | \$ | 703,000 | \$ | - | \$ | - | \$ 703,000 | |
| Capital | \$ | 330,400 | \$ | - | \$ - | \$ | 123,800 | \$ 32,500 | \$ | 83,900 | \$ | 633,100 | \$ | - | \$ | - | \$ 1,203,700 | |
| Other | \$ | 587,800 | \$ | - | \$ 36,500 | \$ | 965,200 | \$ 84,177 | \$ | 1,781,821 | \$ | - | \$ | 369,456 | \$ | 959,218 | \$ 4,784,172 | |
| Total Budget | \$ | 8,258,588 | 9 | · - | \$ 195,336 | \$ | 2,966,298 | \$ 1,388,584 | \$ | 5,098,100 | \$ | 3,153,891 | \$ | 371,891 | \$ | 1,556,763 | \$ 22,989,451 | |

Recapitulation of Budgeted Revenues, Expenditures, Transfers, and Use of Reserves For Fiscal Year Ending 2020

| | | | Budgeted | Total | Total | | | | | | | |
|-----------------------|---------------------|--------|------------|---------------|-----------------|-------------------|-----------------|-------------|--|--|--|--|
| | Estimated Tran | nsfers | Use of | Budgeted | Budgeted | Transfers | Budgeted | Net | | | | |
| | Revenues | In | Reserves | Sources | Expenditures | Out | Uses | Transfers * | | | | |
| | | | | | | | | | | | | |
| Educational & General | \$ 20,124,453 \$ | - 3 | \$ - 9 | \$ 20,124,453 | \$ (17,543,616) | \$ (2,580,837) \$ | (20,124,453) \$ | (2,580,837) | | | | |
| Designated | \$ 4,046,450 \$ 31 | 8,600 | \$ - 9 | \$ 4,365,050 | \$ (3,889,072) | \$ (475,978) \$ | (4,365,050) \$ | (157,378) | | | | |
| Auxiliary Enterprises | \$ 1,072,650 \$ 26 | 7,978 | \$ 280,000 | 1,620,628 | \$ (1,556,763) | \$ (63,865) \$ | (1,620,628) \$ | 204,113 | | | | |
| Total | \$ 25,243,553 \$ 58 | 6,578 | \$ 280,000 | \$ 26,110,131 | \$ (22,989,451) | \$ (3,120,680) \$ | (26,110,131) \$ | (2,534,102) | | | | |

July 24, 2019

Board of Regents The Texas State University System 601 Colorado Street Austin, Texas 78701

Dear Regents:

The Texas State University System Administration respectfully submits the Fiscal Year 2020 Operating Budget for your consideration. Fiscal Year 2020 total budgeted expenditures are \$13.1 million.

The proposed budget funds strategic efforts that preserve and increase the efficiency and effectiveness of the System Administration as well as the Component Institutions, as we strive together to meet the goals set forth in the TSUS 2020 Vision. These efforts include:

- Academic Program Support & Data Analytics within the Office of Academic & Health Affairs;
- Component-based Legal Assistance, Ethics Training and Title IX Training within the Office of General Counsel;
- Consolidated Debt, Investment and Risk Management Services and Capital Project Management within the Office of Finance;
- Coordinated Support of State and Federal Relations within the Office of Governmental Relations:
- Public Relations and Marketing Services within the Office of Marketing and Communications; and
- Independent Review of Institutional Operations within the Office of Internal Audit.

The proposed budget also provides for market-based compensation adjustments to retain and attract qualified professionals, as well as funding for the operations of O. Henry Hall.

The financial condition of the System Administration is sound. We continue to support the Board and Component Institutions at a staffing level and cost significantly below that of all other public university systems in Texas. I recommend your support of this proposed budget.

Sincerely,

Brian McCall, Ph.D.

Chancellor

Table A 1
Educational and General Funds
Revenues and Transfers

| | | FY 2019 | | FY 2020 | Variance | | | | |
|----------------------------------|------|-------------|-----|--------------|---------------|---------|----|--|--|
| | APPR | OVED BUDGET | PRO | POSED BUDGET | DOLLAR | PERCENT | Ne | | |
| Total Statutory Tuition and Fees | \$ | - | \$ | - | \$ - | - % | | | |
| State Appropriation | | | | | | | | | |
| Bill Pattern General Revenue | \$ | 1,368,000 | \$ | 1,368,000 | \$ - | - % | | | |
| Benefits | \$ | 294,496 | \$ | 470,727 | \$ 176,231 | 59.84 % | | | |
| Higher Education Fund | \$ | - | \$ | - | \$ - | - % | | | |
| Hazlewood Reimbursement | \$ | - | \$ | - | \$ - | - % | | | |
| Other | \$ | - | \$ | - | \$ - | - % | | | |
| Total State Appropriations | \$ | 1,662,496 | \$ | 1,838,727 | \$ 176,231 | 10.60 % | | | |
| Other Revenue | \$ | 242,884 | \$ | 242,884 | \$ - | - % | | | |
| Total Revenues | \$ | 1,905,380 | \$ | 2,081,611 | \$ 176,231 | 9.25 % | | | |
| Transfers In | | | | | | | | | |
| Designated Tuition | \$ | - | \$ | - | \$ - | - % | | | |
| Technology Service Fee | \$ | - | \$ | - | \$ - | - % | | | |
| Other | \$ | 11,782,640 | \$ | 12,052,614 | \$ 269,974 | 2.29 % | | | |
| Total Transfers In | \$ | 11,782,640 | \$ | 12,052,614 | \$ 269,974 | 2.29 % | | | |
| Budgeted Fund Balances | \$ | - | \$ | - | \$ - | - % | | | |
| Total Budgeted Funds | \$ | 13,688,020 | \$ | 14,134,225 | \$ 446,205 | 3.26 % | | | |

Table A 2
Educational and General Funds
Budgeted Expenditures

| | | FY 2019 | FY 2020 | | Variance | | | |
|---|------|--------------|--------------|----------|----------|---------|----|--|
| | APPF | ROVED BUDGET | PROPOSED BUD | GET | DOLLAR | PERCENT | No | |
| Instruction Support | \$ | _ | \$ | - \$ | - | - % | | |
| Research / Organized Research | \$ | - | \$ | - \$ | - | - % | | |
| Public Service | \$ | - | \$ | - \$ | - | - % | | |
| Academic Support | \$ | - | \$ | - \$ | - | - % | | |
| Student Service Support | \$ | - | \$ | - \$ | - | - % | | |
| Institutional Support | \$ | 12,674,442 | \$ 13,118 | 3,267 \$ | 443,825 | 3.50 % | | |
| Plant Support | \$ | - | \$ | - \$ | - | - % | | |
| Scholarships & Fellowships | \$ | - | \$ | - \$ | - | - % | | |
| Total Expenditures | \$ | 12,674,442 | \$ 13,118 | 8,267 \$ | 443,825 | 3.50 % | | |
| Fransfers Out | | | | | | | | |
| TPEG | \$ | - | \$ | - \$ | - | - % | | |
| TRB Debt Service | \$ | - | \$ | - \$ | - | - % | | |
| HEF - Debt Service | \$ | - | \$ | - \$ | - | - % | | |
| HEF - Plant | \$ | - | \$ | - \$ | - | - % | | |
| Other | \$ | 1,013,578 | \$ 1,013 | 3,578 \$ | - | - % | | |
| Total Transfers Out | \$ | 1,013,578 | | 3,578 \$ | - | - % | | |
| Total Budgeted Expenditures & Transfers Out | \$ | 13,688,020 | \$ 14.13 | 1,845 \$ | 443,825 | 3.24 % | | |

Table F
Matrix of Budgeted Operating Expenses

| | | | | Public | Academic | Student | Institutional | Operation & | Scholarships/ | | Total |
|--------------|----------|------|----------|---------|----------|----------|---------------|----------------------|---------------|-----------|---------------|
| | Instruct | tion | Research | Service | Support | Services | Support | Maintenance of Plant | Fellowships | Auxiliary | Expenses |
| | | | | | | | | | | | |
| Salary | \$ | - \$ | - \$ | - \$ | - \$ | - : | \$ 7,618,586 | \$ - | \$ - : | \$ - | \$ 7,618,586 |
| Benefits | \$ | - \$ | - \$ | - \$ | - \$ | - : | \$ 1,670,754 | \$ - | \$ - 9 | \$ - | \$ 1,670,754 |
| Travel | \$ | - \$ | - \$ | - \$ | - \$ | - : | \$ 359,258 | \$ - | \$ - 9 | \$ - | \$ 359,258 |
| O&M | \$ | - \$ | - \$ | - \$ | - \$ | - : | \$ 1,520,562 | \$ - | \$ - 9 | \$ - | \$ 1,520,562 |
| Utilities | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ 91,320 | \$ - | \$ - 9 | \$ - | \$ 91,320 |
| Capital | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ - | \$ - | \$ - 9 | \$ - | \$ - |
| Other | \$ | - \$ | - \$ | - \$ | - \$ | - | \$ 1,860,387 | \$ - | \$ - 9 | \$ - | \$ 1,860,387 |
| Total Budget | \$ | - \$ | - \$ | - \$ | - \$ | _ : | \$ 13,120,867 | \$ - | \$ - : | \$ - | \$ 13,120,867 |

Recapitulation of Budgeted Revenues, Expenditures, Transfers, and Use of Reserves For Fiscal Year Ending 2020

| | | | E | Budgeted | I | Total | | | | | Total | | |
|-----------------------|-----------------|------------------|----|----------|---|---------------|----|-----------------|-------------|-------|----------------|-------------|--|
| | Estimated | Transfers | | Use of | | Budgeted | | Budgeted | Transfers | В | Budgeted | Net | |
| | Revenues | In | F | Reserves | | Sources | | Expenditures | Out | | Uses | Transfers * | |
| Educational & General | \$ 2,081,611 | \$ 12,052,614 | \$ | - | 9 | \$ 14,134,225 | \$ | (13,118,267) \$ | (1,013,578) | \$ (* | 14,131,845) \$ | 11,039,036 | |
| Designated | \$ - | \$ - | \$ | - | 9 | \$ - | \$ | - \$ | - | \$ | - \$ | - | |
| Auxiliary Enterprises | \$ - | \$ - | \$ | - | 9 | \$ - | \$ | - \$ | - | \$ | - \$ | _ | |
| Total | \$ 2,081,611 | \$ 12,052,614 | \$ | - | (| \$ 14,134,225 | \$ | (13,118,267) \$ | (1,013,578) | \$ (| 14,131,845) \$ | 11,039,036 | |