LOGISTICS SPECIALIST
Schedules and dispatches workers and work crews, equipment and service vehicles for conveyance of materials, freight (both import and export) or passengers and/or normal installation, service or emergency repairs rendered outside the place of business.

LABORATORY RESEARCHER
Participates in a variety of research or analytical laboratory support activities for a testing or research program. Requires knowledge of laboratory methods, practices, procedures, policies, regulations, laboratory materials and equipment.

PROJECT MANAGER
Budgets, coordinates, oversees and plans construction projects from start to finish.

QUALITY CONTROL/QUALITY ASSURANCE MANAGER
Assures products or materials meet standards and don’t deviate from specifications. Work environment and job duties can vary. Employers include concrete producers, engineering firms, and testing agencies.

SALES REPRESENTATIVE
Maintains outstanding customer service, generates sales, merchandising and safeguards company assets. Initiates new sales by relationship development and seeking additional products and services through knowledge of market. Employers include concrete producers, material suppliers, contractors, equipment, or software companies.

CONSTRUCTION SUPERINTENDENT
Oversees the operations of a construction site from planning to operation. Works in the field daily, scheduling and supervising all activities, ensuring the safety and compliance of the site.

PLANT MANAGER/PLANT SUPERINTENDENT
Manages the daily operations of the plant including meeting production goals, motivating employees, fostering teamwork and ensuring daily productivity and safety objectives.

LABORATORY RESEARCHER
Participates in a variety of research or analytical laboratory support activities for a testing or research program. Requires knowledge of laboratory methods, practices, procedures, policies, regulations, laboratory materials and equipment.

ENTREPRENEUR
Plans and directs company operations. Creates policies, sets goals and meets with potential investors and clients. Entrepreneurs involved with daily tasks also hire staff and prepare work schedules.

LABORATORY RESEARCHER
Participates in a variety of research or analytical laboratory support activities for a testing or research program. Requires knowledge of laboratory methods, practices, procedures, policies, regulations, laboratory materials and equipment.

ENVIRONMENTAL SPECIALIST
Ensures environmental compliance, develops sustainability programs and ensures compliance with hazardous material regulations. Develops and maintains systems identifying location of hazardous materials, runs hazardous material training programs.

FIELD/TECHNICAL SERVICES MANAGER
Monitors and assures the quality of constituent materials and concrete mixes. Assigns field/service staff to a wide variety of duties in the field, laboratory and office as required.

SAFETY MANAGER
Provides safety services and assesses risk to the health and safety of employees and the environment, ensures compliance with regulations, analyzes trends and regulatory environments and reviews safety statistics. Employers include quarries, concrete producers, cement companies, and contractors.

VIRTUAL DESIGN AND CONSTRUCTION (VDC) MANAGER
Assists project teams and implements technology like Building Information Modeling (BIM) and virtual design and construction methodologies.

MARKETING MANAGER
Develops and manages marketing strategy, public relations, branding, digital and communications programs.

ESTIMATOR
Estimates work required for projects by gathering proposals, blueprints, specifications and related documents.

FINANCIAL AND ACCOUNTING MANAGER
Trains and supervises accounting staff in the maintenance of financial accounts and preparation of financial reports and performs related duties.

HUMAN RESOURCES MANAGER
Recruits, screens, interviews and places employees. Handles employee relations, payroll, benefits and training. Plans, directs and coordinates the administrative functions of an organization.

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