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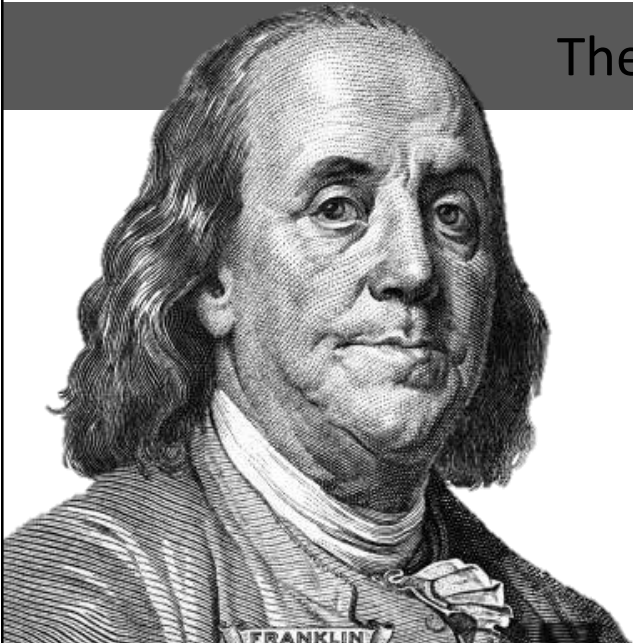
1

**WORKING
WITH
YOUR
JUDGE**

2

- Visit regularly – *not* just when you're bailiffing
- Party affiliations vs. best for the County
- Be consistent
- Ask your judge what *they* believe the needs of the precinct are
- Invite them to your office

3

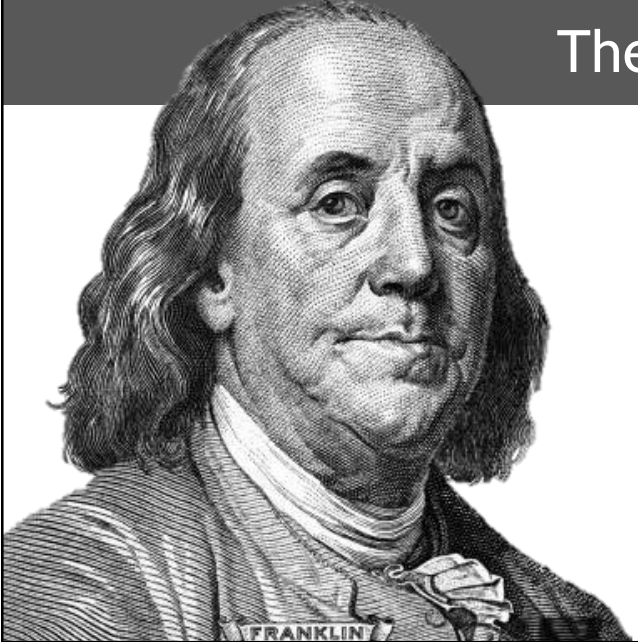


The Ben Franklin Effect

THE BEN FRANKLIN EFFECT

A psychological phenomenon in which people like someone more after doing them a favor

4

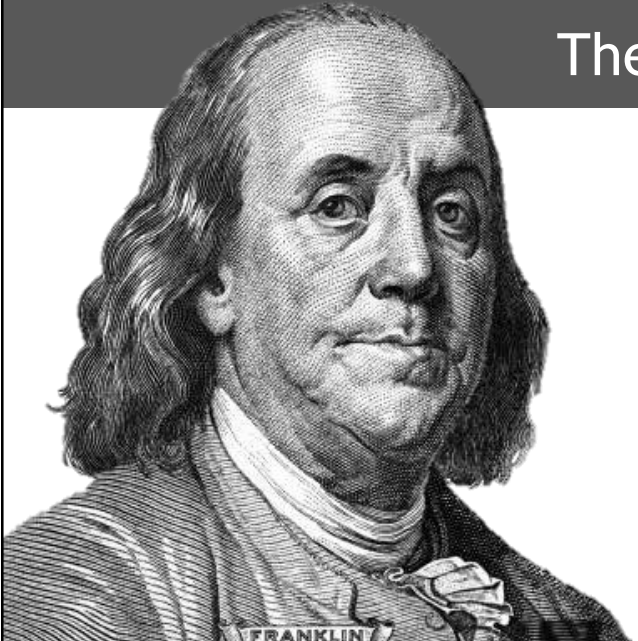


The Ben Franklin Effect

**FRANKLIN'S
AUTOBIOGRAPHY**

“He that has once done you a kindness will be more ready to do you another, than he whom you yourself have obliged.”

5

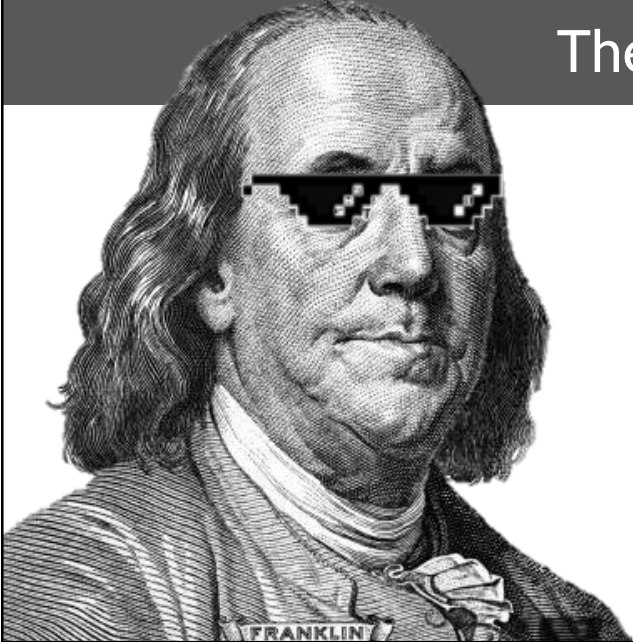


The Ben Franklin Effect

**COGNITIVE
DISSONANCE**

According to this theory, when two actions or ideas are not psychologically consistent with each other, people do all in their power to change them until they become consistent

6

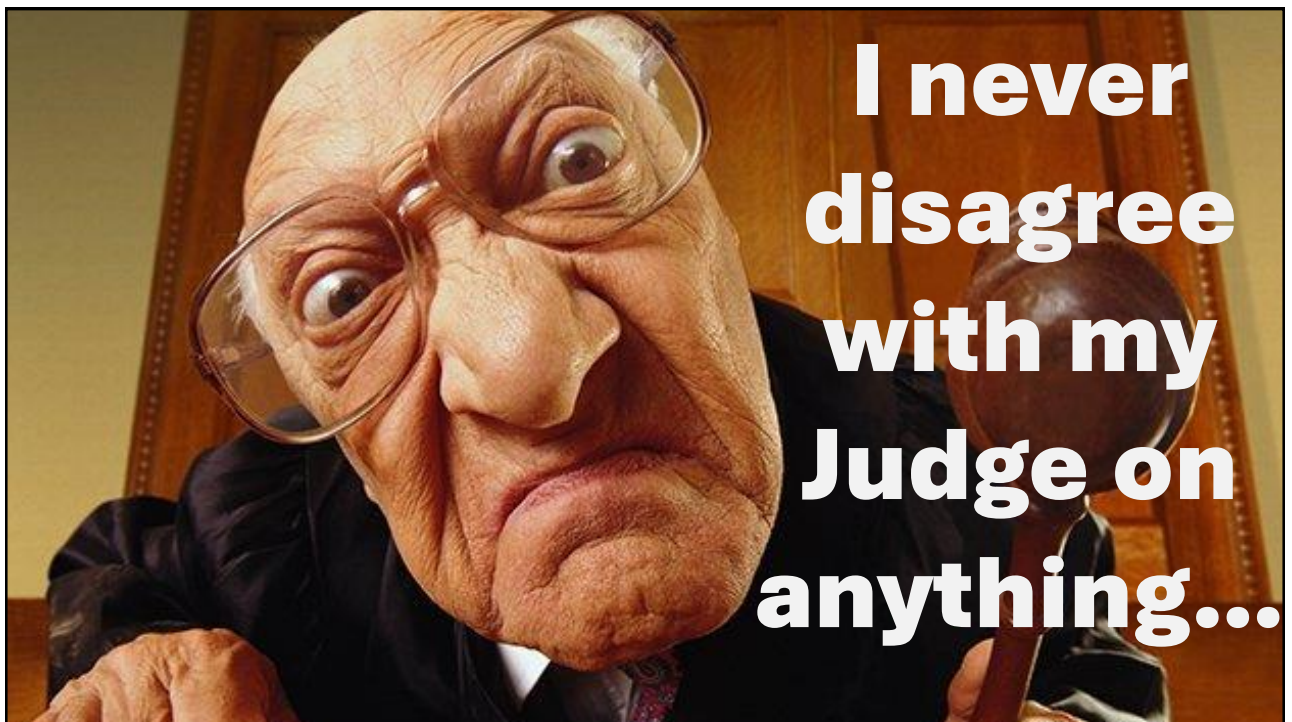
A black and white engraving of Benjamin Franklin with pixelated sunglasses. The name 'FRANKLIN' is visible at the bottom of the engraving.

The Ben Franklin Effect


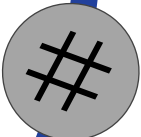


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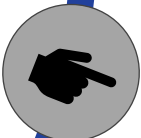
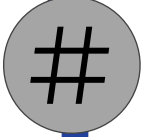




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Make them feel seen, and heard

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Stay impersonal, use facts

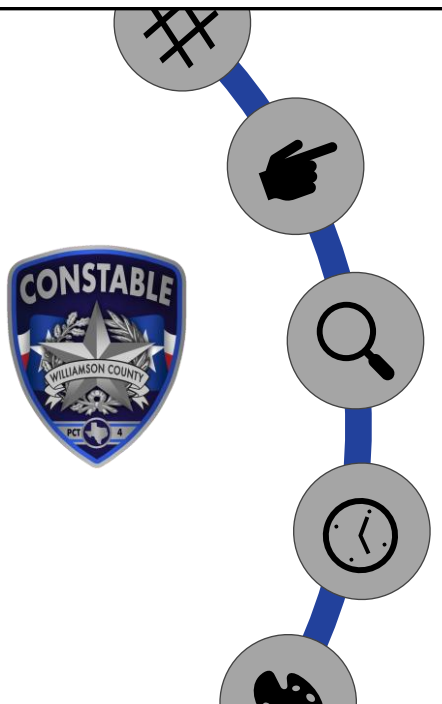
10



A vertical sequence of five circular icons connected by a blue line. From top to bottom: an eye, a hash symbol (#), a hand pointing right, a magnifying glass, and a clock face. To the left of this sequence is a blue and white badge for 'CONSTABLE WILLIAMSON COUNTY PCT 4'.

Avoid absolutes

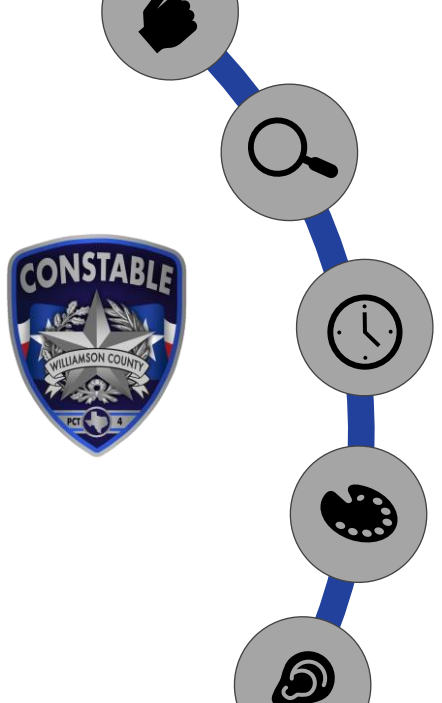
11



A vertical sequence of five circular icons connected by a blue line. From top to bottom: a hash symbol (#), a hand pointing right, a magnifying glass, a clock face, and a palette. To the left of this sequence is a blue and white badge for 'CONSTABLE WILLIAMSON COUNTY PCT 4'.

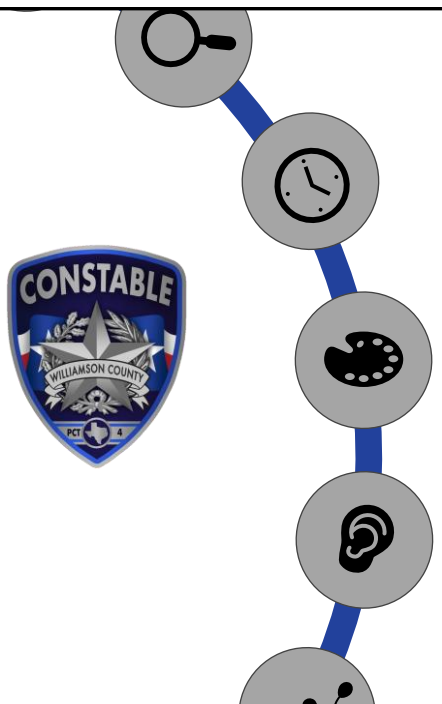
Approach from a different viewpoint

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Pause and come back later

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The creative process involves disagreements

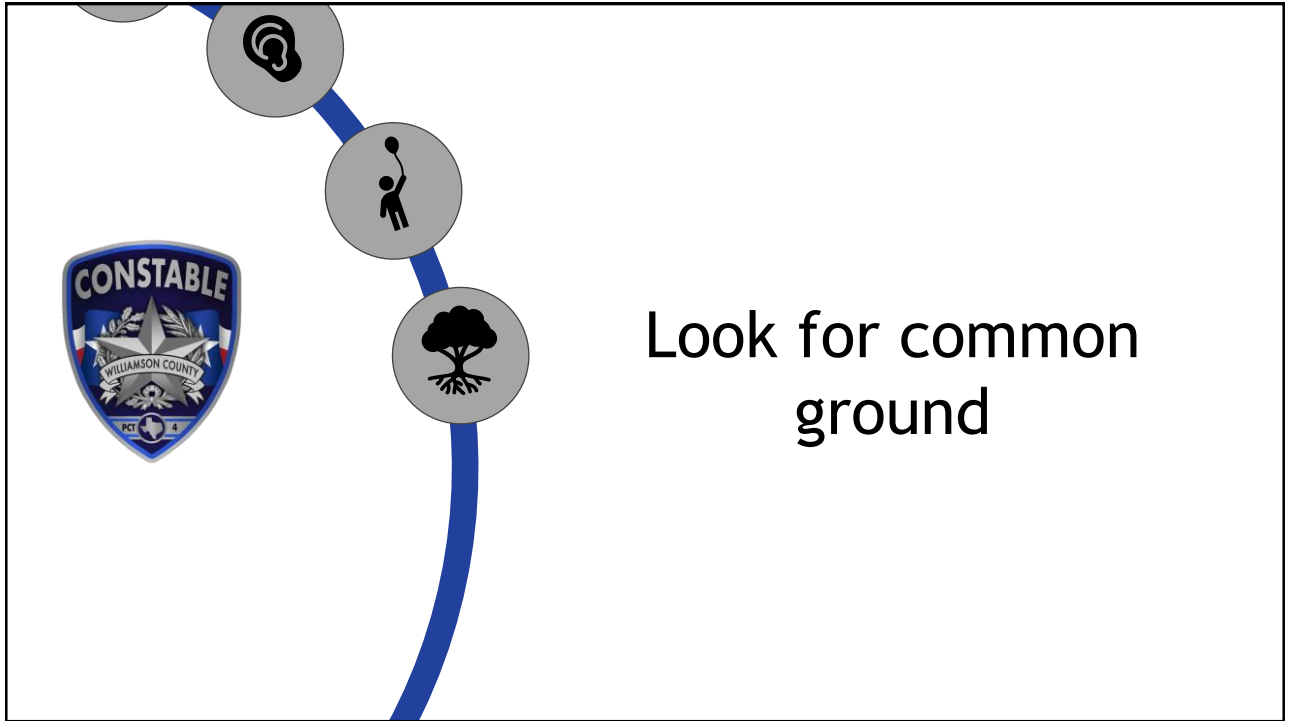
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Listen, without interruption

15

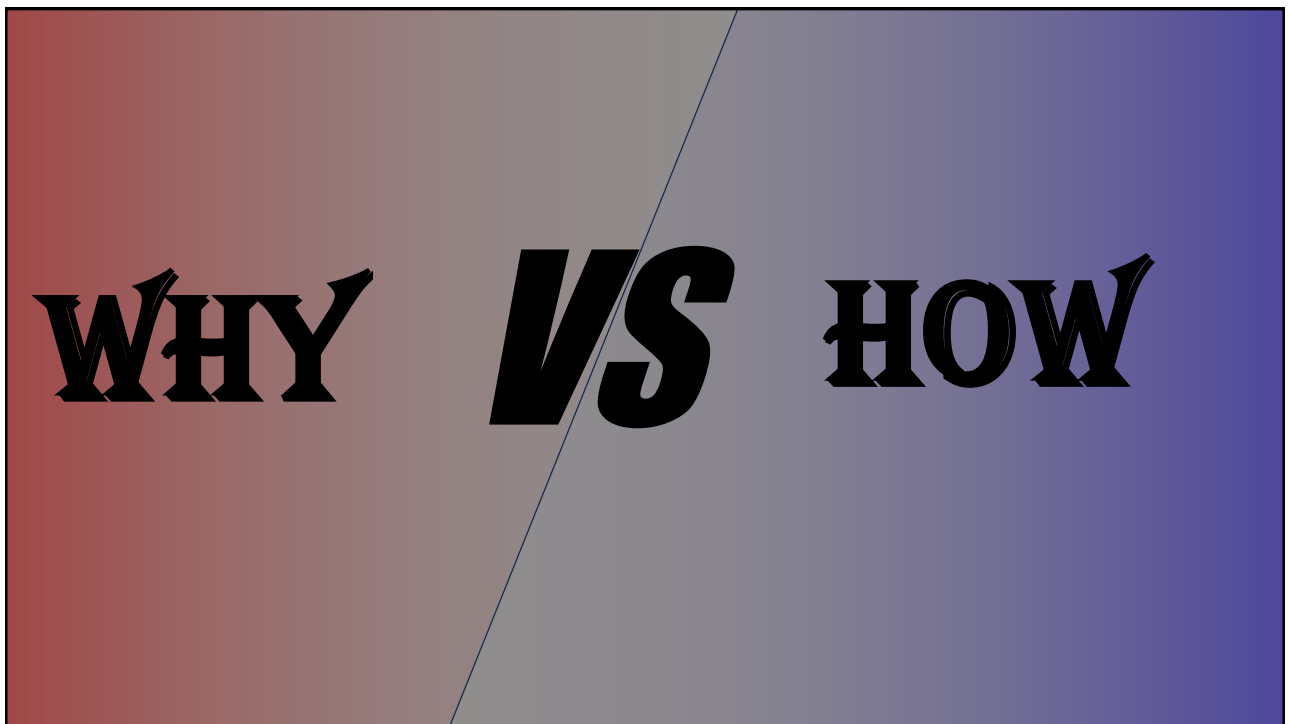
Assume Innocence
Hanlon's Razor

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Look for common ground

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WHY VS HOW

18

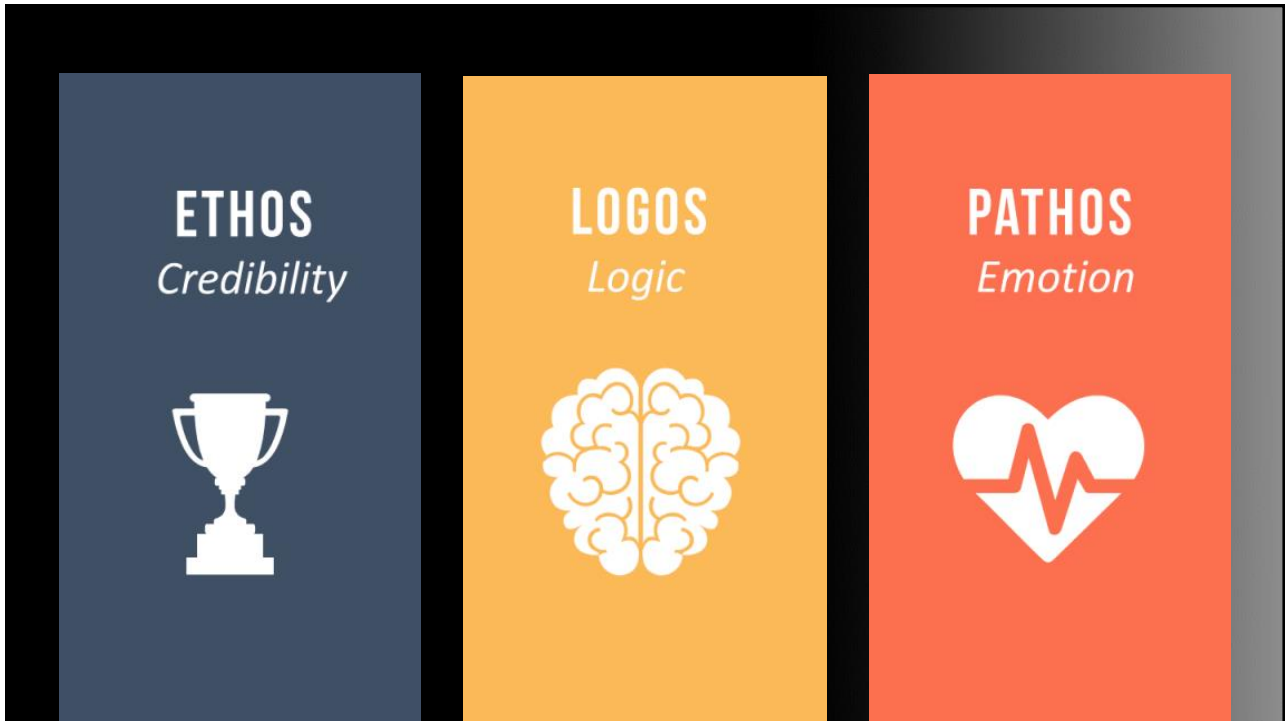
Why asks about
the 'reason' of
something.

How asks about
the 'method' or
'way' of something.

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Ethos- The “credible appeal”

- Know your audience
- Convince the audience you know what you’re talking about
- Cite only credible sources and information
- “Social proof”
- Celebrity/authority endorsements

The graphic shows a dark blue vertical panel on a black background. It contains the text 'ETHOS' in white, with 'Credibility' in a smaller, italicized font below it, and a white trophy icon at the bottom.

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Logos – the “logical appeal”

- Based on facts or logic
- “If ...then...”
- Provide factual comparisons
- Do not regurgitate facts, rather use them to provide a foundation for your presentation
- “*It’s only logical!*”

LOGOS
Logic



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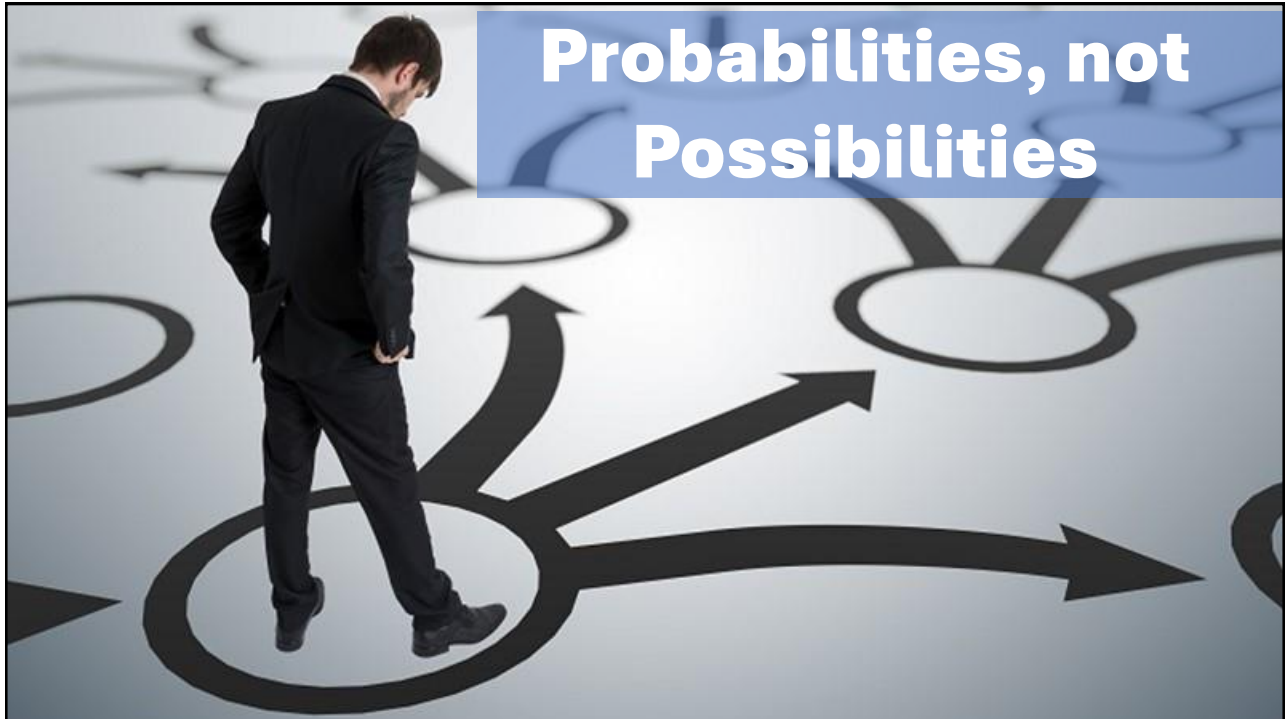
Pathos – the “emotional appeal”

- ***Invoke pity*** or ***inspire anger*** from the audience
- Visuals that invoke a strong emotional response
- Personal stories
- Utopian vision

PATHOS
Emotion



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Scenario 1: Try later

- You were trained to attempt to serve a citation twice a day: once in the morning and once in the evening; then ask the Judge to approve alternative service.
- Your judge decides doing it that way may not be best because people might be at work at those times. They want you to try to serve citations in the evening when they are more likely to be home.
- How do you handle this with the Judge?
- What issues do you need to resolve, if any?



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Scenario 2: Shall Attend

- The Judge is concerned about court coverage because of your current workload.
- The Judge is concerned about the security of the building and employees.
- The Judge says, they would prefer another office (the Sheriff) to cover the bailiffing.
- What is the best approach to take with the Judge?



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- The Constable, or his deputy, shall attend JP court

Security Plan Discussion

- Cameras ?
- Metal detector ?
- Door access?
- Judge/ staff protection
- Active shooter (CRASE)
- Fire
- Disaster/ evacuation

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Scenario 3: “You may call me Friend”

- A sovereign citizen appears in court in response to a speeding ticket. He is openly hostile to the court clerk (whom he berates) and the judge. He refuses to enter a plea and says he doesn’t recognize this “so-called court” which is nothing but a “kangaroo court” and besides he’s just a “traveler” so this so-called ticket doesn’t even apply to him.
- Have you pre-planned for this situation?
- What are the “best practices” when dealing with such individuals?
- Are they recording?



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“Some people believe with great fervor preposterous things that just happen to coincide with their self-interest.”

-Judge Frank Easterbrook
Chief Judge United States Court of Appeals, 7th Circuit

- 1.If it is Government issued or required by law...they will not have it!
- 2.They will file multiple motions and use legal terms and documents out of context. **“Pseudo-Legal Paper Terrorism”**
- 3.May sign documents **“Under Duress”**
- 4.Their goals are **Confrontation, Frustration, Distraction, and Time Consumption**
- 5.Address legal issues and move on, do not become confrontational.
- 6.Know your judge’s contempt authority, and be ready to act on it

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