Marketing and Sales Positions

- Marketing and Sales Assistant Director Community Relations
- Account Executive
- Community Outreach Coordinator
- Event Specialist

Marketing and Sales Assistant Director - Community Relations

Reports To: Marketing and Sales Director

Position Requirements:

- Responsible for assisting with all KTSW press releases, fundraising efforts and community involvement
- Ensures relationships between colleges, organizations, community groups and the audience are maintained
- Responsible for cataloging all public affairs
- Reaches out to constituents to find content for Public Service Announcements and live copies
- Ensures assigned projects are completed creatively, accurately, and in a timely manner
- Flexible Schedule
- Performs other duties as assigned

Skills:

- Experience with Adobe CC required
- Applicants must submit links to public relations previous work
- Ability to listen, write, and speak effectively
- Highly motivated self-starter who takes initiative with minimal supervision
- Computer-literate performer covering wide variety of applications
- Ability to plan, organize, and implement tasks within an allotted timeframe
- Dependable, responsible contributor committed to excellence and success

Notation:

S = Supervisory Role

V = Volunteer

Account Executive

Reports To: Marketing and Sales Director

Position Requirements:

- General knowledge of KTSW and broadcast media
- Preferred to have basic knowledge of Adobe Creative Suite
- Responsible for establishing and maintaining new and existing relationships with businesses
- Be confident in speaking both over the phone and in person; cold calling is necessary in this position
- Be able to keep up with your accounts/client on a regular basis to ensure they are content with our services
- Ability to create and schedule meetings in order to execute sales
- Ensures spots sold are completed creatively, accurately, and in a timely manner
- Flexible Schedule
- Performs other duties as assigned

Skills:

- Understanding how to use social media and other promotional materials to spread awareness of the station in a professional manner
- Ability to listen, write, and speak effectively
- Highly motivated self-starter who takes initiative with minimal supervision
- Ability to relate to your co-workers, inspire others to participate, and mitigate conflict with co-workers
- Ability to plan, organize, and implement tasks within an allotted timeframe
- Dependable, responsible contributor committed to excellence and success

Notation:

V = Volunteer (paid by stipend or commission)

Community Outreach Coordinator

Reports To: Marketing and Sales Director

Position Requirements:

- Responsible for assisting with KTSW's community involvement
- Ensures relationships between colleges, organizations, community groups and the audience are maintained
- Reaches out to constituents to find content for Public Service Announcements and live copies
- Ensures assigned projects are completed creatively, accurately, and in a timely manner
- Flexible Schedule
- Performs other duties as assigned

Skills:

- Ability to listen, write, and speak effectively
- Highly motivated self-starter who takes initiative with minimal supervision
- Computer-literate performer covering wide variety of applications
- Ability to plan, organize, and implement tasks within an allotted timeframe
- Dependable, responsible contributor committed to excellence and success

Notation:

V = Volunteer

Event Specialist

Reports To: Marketing and Sales Director

Position Requirements:

- Responsible for assisting with KTSW's community service-oriented events
- Ensures relationships between colleges, organizations, community groups and the audience are maintained
- Ensures assigned projects are completed creatively, accurately, and in a timely manner
- Flexible Schedule
- Performs other duties as assigned

Skills:

- Ability to listen, write, and speak effectively
- Highly motivated self-starter who takes initiative with minimal supervision
- Computer-literate performer covering wide variety of applications
- Ability to plan, organize, and implement tasks within an allotted timeframe
- Dependable, responsible contributor committed to excellence and success

Notation:

V = Volunteer